Mayer Brown’s large and highly regarded Banking and Finance team in Asia has many years’ experience working with clients in the financial industry. We advise on innovative international, cross-border and domestic deals in asset and project finance, bank lending, acquisition and leveraged finance, trade finance as well as structured finance and derivatives.
Asset Finance - Aviation and Shipping

Our asset finance team, with an enviable reputation in the market, is actively engaged in a wide range of asset finance transactions throughout Asia. Whilst we focus primarily on shipping and aircraft related transactions, our team also advises on projects in relation to many other assets, including railways, container boxes, container terminal cranes, bus fleets, airport-related equipment, telecommunications and electrical metering equipment.

We participate in both plain vanilla debt transactions and structured transactions (such as tax-driven finance leases and Japanese operating leases). The strength and depth of the team equips it to handle transactions across Asia and makes it the team of choice for many financial institutions introducing new products in the region.

Our shipping team is particularly well known for its first class ship finance capabilities in Hong Kong. We advise many of the major lenders in the market, including PRC lenders, and we are principal legal adviser to HSBC in relation to their ship finance matters in Asia.

The breadth of our aviation practice serves to distinguish it from the aviation practices of other law firms. Mayer Brown not only support the financing of aircrafts; we service the entire Hong Kong aviation industry, representing a cross section of industry players.

Bank Lending

Our bank lending team represents banks and other financial institutions in secured and unsecured, bilateral and syndicated loan, guarantee and credit facilities of varying complexity. We also represent arrangers, agents, participants and borrowers in the negotiation of domestic, cross-border and international syndicated, secured and unsecured, loan facilities. This work includes single and multi-currency loans, letter of credit and guarantee facilities, sub-participations, assignments and transfers, debentures, guarantees, letters of comfort and all other forms of security. We advise on all aspects of debt financing and loan syndication.

Our reputation is particularly well founded in the area of PRC and India related finance work. With lawyers in our Shanghai and Beijing offices, our bank lending team is very active in the PRC and advises our clients in both cross-border and domestic transactions in various areas including property financing and general banking as well as on PRC, security and foreign exchange issues. We also advise lenders and liquidators on restructuring PRC loans and offshore loans involving PRC assets. Our team also includes lawyers with decades of experience advising on financing transactions in India and regularly advises banks, financial institutions and large corporates on corporate financings, structured lending and loan restructuring transactions relating to India.

Acquisition and Leveraged Finance

Our acquisition and leveraged finance team represents banks, financial institutions, funds, private equity sponsors and borrowers on acquisition and leveraged finance transactions at all levels of the capital structure throughout Asia. The team has significant experience advising on all relevant financing structures for private equity backed transactions and corporate acquisitions, including senior facilities, senior/mezzanine facilities, term loan B and covenant lite facilities, bridge facilities, PIK facilities, super senior RCF facilities and pari bank/bond transactions and also has experience negotiating complex intercreditor arrangements for such financings.

Our lawyers have acted on many large and mid cap transactions carried out by local and global sponsors and borrowers across China, India and all other key jurisdictions in North Asia and Southeast Asia. The team has a deep understanding of the requirements of debt providers, sponsors and borrowers and has the market knowledge and expertise to help clients navigate complex financing and acquisition structures throughout Asia.
Structured Finance and Derivatives

Our structured finance and derivatives team represents clients on domestic, cross-border and multi-jurisdiction transactions throughout Asia, and cover a spectrum of assets, including auto loans and lease receivables, credit card receivables, mortgage loans, trade finance exposures and other alternative asset classes. The team also coordinates regional local law compliance issues (such as obligor, collateral, netting and enforceability matters) across all Asian jurisdictions (including Indonesia, Thailand, Japan, China and Korea).

Our clients include sponsors, issuers, servicers, arrangers, underwriters, swap counterparties, Asia securitisation and structured finance enhancement providers, liquidity providers, trustees and rating agencies. As part of Mayer Brown’s widely acknowledged premiere global securitisation practice, we are on the cutting edge of all innovations in securitisation and structured finance, including cash and synthetic CDOs, structured credit products (including credit-linked notes) and other hybrid products and advise clients on public offerings, Rule 144A and Regulation S offerings, and pure private placements of securitised paper. The team is particularly noted for emerging market securitisations and trade finance securitisations.

Trade Finance

Our Asia trade finance team provides end-to-end trade finance advice covering the full spectrum of trade finance products globally, from traditional (or documentary trade) including advising on trade finance instruments and all industry rules (e.g., UCP600, UR725, URDG758 and ISP98) to trade lending (pre-export, export and import), commodity financing, borrowing base facilities and open account financings (including supply chain finance techniques such as factoring, invoice discounting and forfaiting matters) in addition to the mitigation or distribution of risks arising from trade.

Our team is particularly well known for their unique combination of private practice expertise, senior in-house experience and product and governance backgrounds, to provide highly practical and comprehensive advice, ensuring effective solutions for clients taking into account operational and systems issues. We assist clients to navigate complex regulatory environments and manage the interplay of different applicable laws, regulations and industry rules.

Project Financing

Our project finance team represents clients in a wide variety of sectors, including power, oil and gas, renewables, mining, roads and tunnels, ports, petrochemicals, wind, water and wastewater treatment, and industrial, manufacturing and other infrastructure facilities. Our clients include developers, sponsors, investors, contractors, operators, governments and public agencies, commercial and investment banks, and ECAs.

Among our many strengths is our ability to field cross-disciplinary teams of lawyers drawing on the range of skill-sets necessary to provide integrated legal advice to our clients’ most complex projects; from structured finance solutions through to sector expertise in infrastructure, energy, tax, construction and engineering, environmental, corporate and real estate.
Banking and Finance - Vietnam - Tier 1

The Legal 500 Asia Pacific (2012 - 2018)

Structured Finance and Securitisation - Hong Kong - Tier 3

The Legal 500 Asia Pacific (2016-2018)

Projects (Foreign Firms) - Singapore - Tier 2

IFLR1000 (2015, 2017 and 2018)

Countries in which we have worked on banking and finance transactions:

- Indonesia
- Singapore
- Bangkok
- Mainland China
- Mongolia
- Pakistan
- Bangladesh
- Cambodia
- Malaysia
- Philippines
- Sri Lanka
- Vietnam
- Bangkok
- Shanghai
- Beijing
- Tokyo
- Japan
- Hong Kong
- Ho Chi Minh City
- Singapore
- Indonesia
- Myanmar
- India
- Laos

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Mayer Brown is a distinctively global law firm, uniquely positioned to advise the world’s leading companies and financial institutions on their most complex deals and disputes. With extensive reach across four continents, we are the only integrated law firm in the world with approximately 200 lawyers in each of the world’s three largest financial centers—New York, London and Hong Kong—the backbone of the global economy. We have deep experience in high-stakes litigation and complex transactions across industry sectors, including our signature strength, the global financial services industry. Our diverse teams of lawyers are recognized by our clients as strategic partners with deep commercial instincts and a commitment to creatively anticipating their needs and delivering excellence in everything we do. Our “one-firm” culture—seamless and integrated across all practices and regions—ensures that our clients receive the best of our knowledge and experience.

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