

MAYER | BROWN

Mayer Brown in Japan





Mayer Brown is ranked in 26 practice areas across six jurisdictions in the 2023 edition of *IFLR1000's Guide to the World's Leading Financial and Corporate Law Firms and Lawyers*.





Our Presence in Japan

Mayer Brown has long served an impressive roster of Japan-based multinational corporations and financial institutions, including their international affiliates. Mayer Brown's Tokyo office supports our Japanese clients in the countries and regions where they do business. As with all of Mayer Brown's offices, our Tokyo-based team is fully integrated with our global platform, ensuring our ability to provide world-class client service and providing a route for clients to draw on our capabilities.

Our global Japan practice regularly represents Japanese companies and financial institutions on a range of transactional, regulatory and contentious matters.

Our team comprises dedicated international practitioners, including native Japanese and other Japanese-speaking lawyers who have extensive experience advising Japanese clients.



Core Capabilities in Japan



Projects & Infrastructure

Mayer Brown's Global Projects & Infrastructure Group brings together a team of specialist lawyers to advise clients on all aspects of energy and infrastructure transactions—from project development and finance to the purchase and sale of infrastructure assets and infrastructure companies to restructuring arrangements. With approximately 90 lawyers located in 24 offices, the group has worldwide coverage and a deep bench.

Lawyers in our Global Projects & Infrastructure Group have experience on some of the leading transactions worldwide, in established as well as emerging markets. Our team has advised on—and pioneered first-of-kind solutions for—projects across the range of industries.

Mayer Brown was ranked in 44 practice categories, including "Projects and Energy, International Firms and Joint Venture, Japan" for the third consecutive year.

The Legal 500 Asia Pacific 2024

Energy

Companies wishing to meet the growing worldwide demand for energy require advice from seasoned professionals who understand the issues involved in the complex legal and regulatory environment surrounding the industry. The lawyers in our global Energy group have a proven track record in transactions, disputes and regulatory matters across all segments of the energy industry.

Oil & Gas

Our global Oil & Gas team is highly experienced in advising clients across the entire oil and gas value chain. Our Oil & Gas lawyers regularly advise national and international oil companies, oil field services companies, natural gas and liquids pipeline companies, LNG project developers, petrochemical companies and refiners, as well as lenders and investors in a wide range of industry matters.

Lawyers in our Japan Oil & Gas team have experience in the acquisition, development, financing and operation of upstream and midstream oil and gas

projects, including the development and financing of LNG liquefaction and regasification projects—both onshore and floating—and represent buyers and sellers of LNG in both long-term LNG sales arrangements and spot purchases around the world.

Power

Our Power team has a long track record of representing utility companies, power generators, gas producers, distribution companies, electricity providers and financial institutions on all types of development and financing matters relating to electric generation, transmission and distribution facilities.

We also represent sellers, purchasers, lenders and investors involved in the acquisition and disposition of power generation and transmission assets and in sales and purchases of interests in pipeline, storage, processing and local distribution facilities.

Lawyers in our Japan Power team have in-depth experience of advising on all aspects of power project development and financing, including power purchase and tolling agreements, debt and equity financing, fuel procurement and transportation, transmission and gas pipeline interconnection agreements, EPC contracts, O&M agreements, and long-term service agreements. They are experienced in all types of power projects including coal and gas-fired power projects, hydropower projects, nuclear power projects and solar and wind power projects (both onshore and offshore).

Renewable Energy

Renewable projects are a signature strength of our firm. Having worked on some of the very first large-scale wind and solar projects in the US, pathfinder wind projects in Europe, and innovative solar and wind projects in Africa and Asia, our sector experience provides us a unique insight into the economic underpinnings of such transactions and to the contractual, regulatory, financial and risk issues in connection with the operation of these projects. In addition to solar and wind projects, our experience in the renewables space extends to biomass, geothermal and hydropower, as well as related technologies such as battery and storage, EV technologies and CCUS. Our strong understanding of clean energy technologies means that we stand ready to assist our clients across the globe with the energy transition.

Banking & Finance

Mayer Brown's Banking & Finance practice is one of the firm's signature strengths—a strength based on our global platform and an integrated practice covering all the specialty skills that our clients demand. Many of our largest clients are bank holding companies, commercial banks, investment banks and export credit agencies. Our Japan Banking & Finance team has considerable experience of syndicated lending and all types of secured and unsecured financing transactions, including, in particular, advising export credit agencies such as JBIC, NEXI and KEXIM.

Corporate & Securities

Corporate and securities law is a core Mayer Brown practice. Our Japan Corporate & Securities team has extensive experience advising Japanese clients on outbound M&A, joint ventures and strategic alliances, and private investments across a wide range of industries. Our team regularly works with our global Corporate & Securities team to provide seamless service to our Japanese clients. Our expansive global capabilities allow us to handle the largest cross-border deals, while our local market knowledge and deep understanding of industry-specific issues allow us to identify solutions to even the most complex problems for our clients anywhere in the world.

Our Japanese clients benefit from a team of lawyers who not only have a thorough knowledge of the legal systems in which they are based, but who also understand the political, cultural and commercial influences likely to impact the success of a transaction.

Mergers & Acquisitions

Our Japan-based and global M&A team has a deep background in managing M&A transactions for Japanese corporations, financial institutions and insurance companies in the private and public M&A space and on the buy-side and sell-side of transactions. Our Japan-based M&A team works with M&A lawyers in our other offices, and with select partner firms in jurisdictions where we do not have an office, to ensure our clients are receiving comprehensive and seamless service and solutions.

Teams are built around industry experience with team members that have a background of working with Japanese clients and meeting their needs. We will match clients' needs: we can manage the transactions from Japan with assistance from the

team in the target company jurisdiction or manage the transaction with our team in the target company jurisdiction with assistance from the Tokyo team. Our teams include regulatory professionals in CFIUS, antitrust, food and drug, trade, financial and insurance regulators, and FCPA to ensure that even the most complex transactions in heavily regulated industries are seamlessly managed, with ready solutions to the types of issues that are regularly faced in certain industries.

With over 300 Corporate and M&A lawyers across Asia, Europe, the Americas and the Middle East, we handle transactions ranging in size and complexity from mid-size and smaller transactions within a single national or regional market to multi-billion-dollar, cross-border transactions. We have participated in M&A transactions around the globe in virtually every industry.

Joint Ventures & Strategic Alliances

We are experienced in utilizing our interdisciplinary capabilities to help Japanese companies establish and grow successful joint ventures and strategic alliances. We understand that any joint venture or strategic alliance requires a sound legal and regulatory framework that accommodates long-term goals and allows the parties to adapt to the unexpected. We have helped Japanese clients create a wide variety of durable and effective joint venture and alliance structures across borders. We also have extensive experience advising our Japanese clients on the many issues that can arise over the life of these relationships and in their resolution.

Private Equity, Funds & Investment Management

The firm's Private Equity team is recognized as a leading practice in a number of fields and jurisdictions, and the firm has been ranked for several years among the very best by Legal 500 and Chambers. Our team regularly works with Japanese investors on structuring and making outbound investments into private equity, venture capital, real estate and infrastructure either directly, through co-investments or club deals, or through funds.

Our team also works with private equity sponsors on structuring vehicles for international investors and fundraising with overseas investors as well as working with our overseas clients on bringing in Japanese investors.

A one-stop shop covering all relevant aspects of private equity transactions, we make the effort to understand our clients' businesses and investment objectives, and include lawyers with industry-specific experience on our deal teams, so that we can tailor pragmatic and innovative solutions to complex investments and problem

Environment, Social and Governance (ESG); Sustainable Development Goals (SDGs)

Mayer Brown has a strong track record in helping clients throughout the world address ESG issues. Our lawyers work with global businesses to integrate ESG into their business plans to create value, operate sustainably and enhance their social commitments to operate and reduce reputational, regulatory and litigation risks. Our team comprises lawyers from a wide range of disciplines, including corporate, environment, business and human rights, litigation, government relations, financial services, finance and trade.

We work with our global clients to devise holistic frameworks and response strategies on key issues such as carbon emissions and climate change, global human rights compliance, and diversity under the rubric of ESG requirements.

We also regularly advise on and structure sustainable finance transactions such as green bonds and social repo transactions and ESG-related litigation risk.

'Mayer Brown has been named one of Asia's Top 15 ESG Law Firms in 2023 by *Asian Legal Business* (ALB).

Insurance

In addition to our M&A experience in the insurance industry space, our Tokyo-based and global Insurance team represents insurers, reinsurers, bankers, brokers and investors in structuring and executing sophisticated multi-jurisdictional insurance and reinsurance transactions. Our experience extends to virtually every type of insurance product, including life, annuity, variable products, financial guaranty, mortgage insurance, and property and casualty.

Insurance-Linked Securities

We are a leading firm in advising on ILS offerings and regularly work with Japan-based clients for their ILS offering. Our partners have represented sponsors, arrangers, initial purchasers and investors on numerous catastrophe bonds, extreme mortality bonds and other insurance-linked securities over the past decade. We have acted on more than 100 catastrophe bond offerings in the last five years alone, more than any other firm. Many of our recent transactions have broken new ground in the convergence of capital and insurance markets.

Sidecars, Dedicated Funds and Other Offshore Experience

Mayer Brown has been at the forefront of the development of third-party risk capital arrangements in the reinsurance markets. We are a leading firm in advising on permanent capital vehicles, sidecars and dedicated insurance risk fund transactions.

International Trade

Mayer Brown has the international reach across the Americas, Europe and Asia to help Japanese companies create an integrated legal and business strategy to optimize their global trade operations. We offer strategic advice, advocacy and litigation services to governments, trade associations and leading multinational companies that are seeking to profit from the global trade while mitigating the risks inherent in an increasingly complex regulatory environment.

Armed with a global network of knowledgeable and experienced trade lawyers and an ability to draw upon the experience of numerous former government officials, we help our clients comply with trade laws and resolve trade disputes.

Our group is experienced with virtually every aspect of international trade and investment including export controls, economic sanctions, trade remedies and trade defense instruments, customs, trade agreement negotiations, economic security and anti-corruption compliance. We also advise on intellectual property disputes before the US International Trade Commission pursuant to Section 337 and international litigation and dispute settlements, including disputes before the World Trade Organization.

Litigation & Dispute Resolution – Investigations and Crisis Management

Our lawyers have the intellectual depth, on point experience, creativity and geographic scope to successfully resolve virtually any type of legal dispute in the Americas, Europe, the Middle East and Asia. Our dispute lawyers have been repeatedly recognized as leaders in their fields by prestigious ranking publications, including the *National Law Journal*, *Chambers & Partners*, *Law360* and *Legal 500*. Most recently, our Litigation & Dispute Resolution practice was named a “Litigation Powerhouse and Standout” firm by *The BTI Consulting Group* in its “BTI Litigation Outlook 2020” report.

Mayer Brown has been named a top international investigations firm, for the ninth consecutive year.

Global Investigations Review 2023

We were also listed as a finalist in *The American Lawyer’s* “Litigation Department of the Year” competition. Similarly, Mayer Brown has been recognized as the Hong Kong “Law Firm of the Year” by *Asian Legal Business* (ALB) for four consecutive years and the *Financial Times* regularly recognizes our global litigation practice in its annual “Innovative Lawyers” report in Asia, Europe and North America.

With roughly 25% of its lawyers engaged in disputes, international arbitrations, investigations and managing crises, and over 90 dispute lawyers in Asia, Mayer Brown has one of the largest and longest established litigation and alternative dispute resolution practices in the region. Decades of

experience have resulted in a proven record of performance, providing advice in many of the most challenging jurisdictions around the world. In Japan, our team has the capabilities and reach to provide effective counsel. We have particular strength in representing Japanese clients in the developed markets and in investigations and international arbitration in important emerging markets around the world, including those in Southeast Asia, South Asia, the Middle East, Africa and Latin America.

Our lawyers have acted in many of the world’s largest and most complex cross-border disputes, including commercial and investment treaty arbitrations involving many billions of dollars in claims. We represent clients before the world’s main international arbitration bodies, including the ICC, ICSID, ICDR, LCIA, SIAC, HKIAC, CIETAC, VIAC, Korean Commercial Arbitration Board, and the Japan Commercial Arbitration Association, among others. We have been recognized for the seventh consecutive year by *Global Arbitration Review* in its GAR 100, a guide to leading international arbitration firms.

This global experience means that we can provide integrated multi-office, multi-time zone, multi-lingual teams to seamlessly provide excellent legal services and support for management in difficult times.

Technology

Mayer Brown’s cutting-edge Technology industry group assists clients implement digital and data-driven strategies through technology. We help our clients invest, finance, license and govern high-value relationships with both technology providers and users. Our vast experience includes M&A transactions, joint ventures and strategic alliances, intellectual property, capital markets, financing, contracting and licensing as well as litigation and dispute resolution.

Our Technology lawyers have advised clients on thousands of technology matters, allowing us to offer extensive experience and deep market knowledge. Many of our lawyers have worked as in-house legal counsel for technology providers and in business or technical roles for leading outsourcing, technology and supply chain companies. We use this experience to drive value for clients and to advise them on market-competitive terms. Our core capabilities include data rights, privacy and protections, digital services, outsourcing, software development, licensing, and integration.



Other Core Strengths

Capital Markets

We regularly represent both issuers and underwriters in connection with issuances of fixed-income securities, including investment-grade debt, leveraged capital, high-yield debt, continuously offered products, equity-linked note programs and hybrid capital. In addition, we have substantial experience in all aspects of equity capital transactions, including initial public offerings, follow-on offerings, American Depositary Receipts and Global Depositary Receipts, private investment in public equities, and spin-offs.

Mayer Brown also has one of the largest structured finance practices in the world—and with that size comes the knowledge, experience and manpower to tackle transactions of any scale in almost any jurisdiction. We are a recognized leader in the execution of asset-backed securities and mortgage-backed securities, as well as asset-backed commercial paper, IP and whole business securitization, global ABS, collateralized debt obligations and structured derivatives. We bring deep industry knowledge to the special regulatory issues currently affecting global structured finance.

Cybersecurity & Data Privacy

Mayer Brown brings a comprehensive and integrated approach to cybersecurity and data privacy challenges, offering our clients strategic thinking and practical legal advice. Our practice is comprised of more than 50 lawyers worldwide from disciplines that include litigation, regulatory, corporate, government affairs and global trade, intellectual property, enforcement, employment, insurance and business technology sourcing. We leverage our broad and deep experience in these key disciplines to build tailored teams to address the specific issues that our clients face. This approach to our Cybersecurity & Data Privacy practice distinguishes us from other firms that rely on “one size fits all” privacy and security lawyers who attempt to cover the waterfront of these ever-increasing and complex issues.

Employment, Benefits and Mobility

Our multidisciplinary group offers sophisticated solutions to the most complex employment and benefits-related issues facing our clients. Our clients are among the largest businesses in the world in a wide span of industries who frequently seek our counsel on employment law and benefits strategies across a myriad of regulatory environments. We also defend those employers against claims by employees.

Within our global Employment & Benefits practice, Mayer Brown’s Global Mobility & Migration team manages the full range of global mobility issues. For clients with complex global workforce needs, we review and advise on mobility practices and policies, decision structures for domestic or global relocations and processes for visa and work permit requests, and use technology to create a global process that can be monitored and managed online.

Financial Services Regulatory & Enforcement

The financial services industry is one of the most globally integrated, sophisticated and highly regulated industries. Mayer Brown offers the full range of regulatory, enforcement, litigation, transactional and policy capabilities in order to comprehensively address the myriad issues facing the sector around the world. Our lawyers in the Americas, Europe and Asia work with leading global financial institutions to provide thoughtful, creative, and practical solutions to their complex issues.

We help financial institutions structure and expand operations to take advantage of new opportunities, identify and shape emerging legislative and regulatory policies, and develop compliance and internal investigation strategies. We also manage relationships with financial regulators; assess legal, regulatory, enforcement, and reputation risks; and resolve complex legal, financial, operational and strategic issues.

Intellectual Property

Lawyers in Mayer Brown's Intellectual Property practice select the right options to fit each client's business strategy, whether they are assessing an IP portfolio, performing due diligence for an acquisition, securing a patent, trademark, trade secret or copyright, or using litigation to resolve business disputes over infringement or misappropriation. We help our clients protect their investment, increase their market share and strengthen their competitive advantage. We are true interactive partners with every client.

Real Estate Markets

Our global Real Estate Markets practice—a core practice for Mayer Brown comprised of over 200 lawyers—offers international and local knowledge from established teams in real estate markets throughout the world. Our clients include real estate institutional investors; pension funds and advisers; private equity funds; opportunity funds; real estate investment trusts; commercial, investment and industrial banks; governments; statutory bodies; insurance companies; real estate holding companies; developers; and multinational corporations.

Our multidisciplinary team handles matters spanning the industry, including real estate funds. We assist global leaders in private equity real estate raise funds with institutional, retail and private investors worldwide. We work with sponsors to plan and manage their real estate fund raising effectively from a commercial, tax and marketing perspective.

Tax

The breadth of Mayer Brown's Tax practice is matched by few other law firms. Our practice covers every aspect of corporate, partnership and individual taxation, including taxation of cross-border transactions. The depth of our capabilities allows us to advise on varying compliance and documentation rules in multiple taxing jurisdictions. We represent clients in a variety of areas including audits, consulting and planning, administrative appeals and litigation, and government relations. In particular, Mayer Brown's transfer pricing lawyers are known for employing innovative techniques to develop fully integrated multi-country transfer pricing strategies as well as in negotiating Advance Pricing Agreements (APAs) with tax authorities around the globe.

The 2024 edition of *Chambers Asia Pacific* and *Chambers Greater China Region* ranked Mayer Brown in 37 practice categories, including five Band One rankings.



About Mayer Brown



Mayer Brown is a leading international law firm positioned to represent the world’s major corporations, funds, and financial institutions in their most important and complex transactions and disputes. With extensive reach across four continents, our “one-firm” culture—seamless and integrated across all practices and regions—ensures that our clients receive the best of our knowledge and experience. Our diverse teams of lawyers are recognized by our clients as strategic partners with deep commercial instincts and a commitment to creatively anticipating their needs and delivering excellence in everything we do.

Since its founding in 1881, Mayer Brown’s geographic footprint has grown to meet the needs and demands of our global clients. We operate in the world’s principal financial centers in Asia, the Americas, Europe, and the Middle East and collaborate with a carefully nurtured selection of internationally

experienced lawyers in other countries with whom we have worked closely for many years. Our presence and network in the world’s leading markets enables us to offer clients access to local market knowledge combined with a global reach.

Mayer Brown’s practices operate on a global basis. To respond to the unique needs of each client and each project, we build teams comprised of the best lawyers. Our cross-practice, cross-border approach to delivering sophisticated legal services to clients ensures our lawyers possess a thorough knowledge of the legal systems in which they are based, a broad mix of professional and cultural backgrounds, and a familiarity with the laws and political, cultural and commercial influences likely to impact matters in other regions. In fact, many are recognized for their work in multiple jurisdictions. This international outlook and broad range of practical experience provides our clients with a depth of insight and versatility.

Asia

In addition to our Tokyo office, we have one of the largest Asian presences of any global law firm, with offices in Hong Kong, Mainland China, Singapore and Vietnam. The Singapore office entered in 2023 into a joint law venture (“JLV”) with PK Wong & Nair LLC, a highly regarded full-service Singapore law firm. The JLV is a transformational development for our Singapore office and offers clients services on international and Singapore law.

Americas

In the United States, we have a strong national footprint with offices in key business, financial and governmental centers, including Charlotte, Chicago, Houston, Los Angeles, New York, Palo Alto, Salt Lake City, San Francisco and Washington. In addition, our Mexico City office actively serves clients operating and investing in the oil, gas and power industries in Mexico.

In Brazil, Tauil & Chequer Advogados in association with Mayer Brown offers clients access to a full service Brazilian domestic law practice. Our offices in the business centers of Brasília, Rio de Janeiro, São Paulo and Vitória ensure that we are at the heart of legal and business developments in Brazil and help us act as a gateway to international markets.

Europe

Mayer Brown has solid, deep roots in Western Europe and operates in the key business centers of Brussels, Düsseldorf, Frankfurt, London and Paris. In both the United Kingdom and Germany, we have a history of service and presence in offices resulting from combinations with large local firms. Our Paris office has particular strengths in corporate, tax, finance and real estate. Our Brussels office serves as a hub for European Union law, policy and regulatory activity.

Middle East

Mayer Brown’s Middle East practice offers a dedicated team with more than two decades of exceptional on-the-ground experience advising clients that are operating in, or expanding from, the Middle East. With a full-service office in Dubai serving as a hub for the practice, we operate with a highly developed understanding of local business objectives to achieve practical commercial solutions, and seamlessly deliver dependable legal advice to businesses seeking to achieve success in the Middle East.

Africa

Mayer Brown has a dedicated Africa practice group that has worked on deals and cases in more than 35 countries throughout the continent. Our lawyers are qualified in a broad cross-section of jurisdictions and in many cases have the ability to work in several languages, including English, French and Portuguese.

We also have an alliance firm in Morocco, Afrique Advisors, and an established and evolving network of local counsel. Our flexible approach to the selection of local counsel allows us to collaborate with firms with quality benchmarks best suited for each assignment to provide a seamless service.

“Mayer Brown was named one of the
“Most Innovative Law Firms” in the Asia-Pacific region.”

Financial Times 2023

Contacts in Tokyo



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Rupert Burrows is the Managing Partner of Mayer Brown's Tokyo office. Rupert is highly regarded in Japan for his broad experience in projects work, particularly international infrastructure projects in the energy and chemical sectors and related corporate M&A. Rupert has lived and worked in Japan for more than 25 years and is fluent in Japanese. His clients include all of the major Japanese trading houses as well as a large number of Japanese utilities and banks. He has a wealth of experience advising Japanese companies on cross-border acquisitions, disposals, joint ventures and other investments.

Rupert has been recognized by *Legal 500 Asia Pacific 2024* in the elite "Hall of Fame" category for "Projects and Energy: International Firms and Joint Ventures, Japan". He has been ranked as the most highly regarded lawyer for Energy and Natural Resources by *Who's Who Legal Japan* (2018, 2019), as a Highly Regarded Lawyer in both Energy and Infrastructure (Japan) and Project Development (Japan) by *IFLR 1000*, and recognized in both Projects & Energy: International (Japan) and Construction (Japan) by *Chambers Asia Pacific*.



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Eiji Kobayashi is a partner in the Corporate & Securities practice in Mayer Brown's Tokyo office. He has more than 20 years of experience representing Japanese companies in cross-border mergers and acquisitions, corporate, disputes and regulatory and investigation matters. Eiji has deep knowledge across key sectors such as life sciences and healthcare, food, energy, technology and innovation, financial institutions and transportation.



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Myles Mantle is a partner in Mayer Brown's Banking & Finance practice. He advises on project development as well as multi-sourced financings in the energy and infrastructure sectors, in a wide variety of emerging markets as well as some developed jurisdictions. He acts for both project company/sponsors and lenders and clients include trading companies, owners and operators, investors, commercial banks, export credit agencies and development finance institutions. In addition, he has a significant track record advising on FPSO and other offshore transactions globally. Myles has worked in various locations, including Japan, Russia, the UAE, UK, France and Singapore.

Global Contacts



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David Alberts is co-leader of Mayer Brown's Global Insurance Industry Group. David's work for the life and non-life insurance industry includes corporate/M&A, regulatory, contract wording, insurance finance (including life and annuity reserve financing), traditional and alternative/structured reinsurance, and new product development. He has also advised clients on the development and implementation of exit strategies and has represented many buyers and sellers of runoff portfolios and discontinued insurance businesses. He regularly advises on multi-jurisdictional and cross-border regulatory issues.



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Jamie Beaber is a partner in Mayer Brown's Intellectual Property practice and leads the Section 337 Litigation practice. With respect to Section 337, he represents complainants and respondents in unfair import investigations concerning patent, trademark and trade dress infringement. Jamie has also advised clients on Customs compliance issues, including tariff classification, country of origin, anti-circumvention issues, wrongful liquidations and voluntary disclosures.

In addition to his patent litigation experience before various U.S. district courts and the ITC, Jamie has extensive experience representing clients in *inter partes* review proceedings before the Patent Trial & Appeal Board (PTAB). Jamie has utilized his technical training in electrical engineering to successfully represent his clients in patent cases involving a wide range of technologies.



Joseph A. Castelluccio
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Joe Castelluccio advises clients in a broad range of M&A, joint ventures, capital raising and corporate governance matters, often in highly-regulated industries. His M&A, joint venture and other corporate work includes deep experience on cross-border transactions, especially for financial institutions and multinational companies based in Japan. Joe's clients include global financial institutions, insurance companies, private equity funds, multinational corporations and innovative emerging growth companies. He also advises boards of directors in a variety of high stakes matters.

Joe is the co-leader of Mayer Brown's global Fintech and Digital Assets, Blockchain and Cryptocurrency groups. In these roles, he advises the world's largest financial institutions, payments providers and banks in technology investments and blockchain strategies and products. Joe's clients also include the world's largest and most innovative blockchain native businesses, token issuers and developers.



Geoffrey Y. M. Chan
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Geoffrey Chan has extensive experience in all aspects of contentious construction work in terms of legal proceedings, arbitration and alternative dispute resolution in Hong Kong, China and Macau. He advises on town-planning and building law and is highly experienced in advising on numerous construction contract claims, construction negligence claims and claims involving environmental issues.



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Raj De leads the firm's global Cybersecurity & Data Privacy practice, as well as the firm's National Security practice, and serves as a member of the firm's Congressional Investigations & Crisis Management team. Raj focuses his practice on cutting-edge legal and policy issues at the nexus of technology, national security, law enforcement and privacy. He advises clients, including management teams and boards of directors, in connection with crisis management, government and internal investigations, high-stakes litigation, regulatory enforcement matters, and congressional inquiries. Raj provides clients with strategic counseling and practical legal advice, drawing upon a wealth of experience in government service and private practice.



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Lisa Ferri is global co-chair of the firm's Intellectual Property practice and the Life Sciences group. She serves as lead trial and appellate counsel on behalf of high-profile companies in the pharmaceutical, biotechnology and medical device industries. Lisa has tried high-stakes cases in federal courts across the United States and the International Trade Commission, argued before the Patent Trial and Appeal Board (PTAB), and the Federal Circuit Court of Appeals. She has significant experience guiding companies through patent challenges under the Hatch-Waxman Act and Biologics Price Competition and Innovation Act (BPCIA).

Lisa also advises companies and investors in the life sciences industry in transactions involving intellectual property including mergers and acquisitions, collaborations, joint ventures and other strategic commercial arrangements. She combines a litigator's perspective with intellectual property expertise to evaluate and identify both risks and opportunities for clients.



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Nina Flax is the leader of the Northern California Corporate & Securities practice. She maintains a broad corporate practice representing late-stage private and public companies in complex corporate transactions – mergers, equity and asset acquisitions, Section 363 transactions, and domestic and international joint ventures and consortiums. Nina also counsels clients regarding transformational commercial transactions, including intellectual property licenses, co-development agreements, application integration agreements and technology alliance agreements.



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Victor Galante is a partner of Tauil & Chequer Advogados in association with Mayer Brown. Victor has significant experience in project development and M&A transactions. He has advised oil and gas, pipeline, petrochemical, mining and infrastructure in several countries, including Brazil, Malaysia, Mozambique, Angola, Guinea and others.



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Rohith George is a partner in the firm's Fintech and Insurtech practices. He focuses on helping companies navigate complex commercial arrangements involving mission-critical technologies. This includes advising clients: in the execution of major business transformations that involve the implementation and integration of technology solutions; in the acquisition, development, and/or licensing of rights in a wide variety of emerging technologies and related services; in the negotiation and execution of SaaS and other hosted service agreements; in a variety of transactions involving the outsourcing of business process and technology functions; on IT issues relating to major corporate, including assisting with due diligence, negotiating transaction agreements, and advising on post-closing transition and integration.



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Marcia Goodman advises companies embroiled in investigations, disputes and risk and crisis management across the enterprise. Marcia manages teams of lawyers with substantive experience tailored to winning each dispute and overcoming each investigation or crisis. She is praised for her strategic skills and her ability to bring the right team to achieve the client's objectives. Her own substantive experience is particularly deep in representing global employers on US and cross-border employment law matters. She defends employers and boards against whistleblower claims, "#Me, too" harassment claims, class action claims and claims against our clients by a US or other government agency, such as the EEOC or Department of Justice.

Marcia founded and co-leads the firm's Japan Client Initiative, a program aimed at strengthening and expanding Mayer Brown's ability to serve Japanese clients. Marcia studied law at Tokyo University and has worked in Japan. She speaks and reads Japanese comfortably.



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Hannah Ha, a partner in Hong Kong, leads the firm's Mergers & Acquisitions practice in Asia. Hannah has extensive experience in foreign direct investment in China, cross-border mergers and acquisitions, private equity transactions and general corporate and commercial matters. In addition, Hannah co-heads the firm's award winning Antitrust & Competition Team in Asia. Hannah advises sovereign wealth funds, blue-chip companies, multi-national corporations and mainland Chinese companies.



Mark G. Hanchet
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Mark Hanchet serves as one of the Firm's Group Leaders for International Banking and Financial Services Litigation. His practice focuses on commercial litigation, arbitration, complex business litigation, securities litigation, bankruptcy litigation and regulatory enforcement, primarily involving financial institutions. He routinely represents banks in connection with cross-border litigation and in proceedings seeking attachments and injunctions concerning assets located in the US and abroad. He also advises clients on a variety of issues relating to international dispute resolution, including forum selection, jurisdiction, service of process, and he is well-versed in navigating international discovery and judgment enforcement issues.



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David Harrison is a partner of Mayer Brown's Vietnam office. He focuses on cross-border mergers and acquisitions and on banking and finance in emerging Asian markets. He has advised foreign investors on numerous mergers and acquisitions, including commercial banks and corporate targets in Vietnam and other Asian jurisdictions. David has also advised lenders and borrowers on out-of-court workouts and insolvency and restructuring matters in both Vietnam and the United States.



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Yoshi Ito is a partner in Mayer Brown's Washington DC office and a member of the International Trade and Government Relations & Public Law practices. His practice includes wide-ranging international trade policy and regulation and transnational business matters, especially those involving US-Japan bilateral issues as well as those involving government agencies. Yoshi's international trade practice covers export/ import matters, economic sanctions and embargoes, international competition regulations and related issues. He counsels foreign corporations doing business in the United States and Japan on issues affecting their business operations, such as general corporate law, litigation and dispute settlement strategy, employment and immigration matters, and lobbying regulation.



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Nick also has deep experience advising on LNG SPAs and spent 10 months on secondment to BP Singapore's LNG trading team. He is recognised as a leading lawyer in numerous legal directories, including named a "Next Generation Partner" by *Asia Pacific Legal 500* and "40 under 40" lawyers in Asia" by *Asian Legal Business*.



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// Mayer Brown has a robust legal team in Tokyo, regularly engaged by major Japanese corporates and lenders on cross-border energy and infrastructure projects. //

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