

SEC's New Oil and Gas Reserves Disclosure Rules

Brave New World for Producers

October 14, 2009

Mayer Brown is a global legal services organization comprising legal practices that are separate entities ("Mayer Brown Practices"). The Mayer Brown Practices are: Mayer Brown LLP, a limited liability partnership established in the United States; Mayer Brown International LLP, a limited liability partnership incorporated in England and Wales; and JSM, a Hong Kong partnership, and its associated entities in Asia. The Mayer Brown Practices are known as Mayer Brown JSM in Asia.

Presenters



Don RoesleRyder Scott, Chairman and CEO



Marc Folladori
Partner, Mayer Brown



Dan FleckmanPartner, Mayer Brown



William MossPartner, Mayer Brown



SEC new oil & gas reporting requirements

• New Rules:

- Effective for registration statements filed on/after
 1/1/2010, and 10-Ks/20-Fs for fye on/after 12/31/09
- Revise Rule 4-10 of Regulation S-X and Item 102 of Regulation S-K
 - Also codify Industry Guide 2 into new Subpart 1200 of Reg S-K and revise Form 20-F to require FPIs to comply with Subpart 1200
- Align many of the definitions contained in Reg S-X with standards endorsed by Petroleum Resources Management System (PRMS)



Five Key Elements of Changes to Rules

- Broadening of technology standards
- Using a 12-month average price to determine reserves values
- Disclosing probable & possible reserves
- Disclosing price sensitivity disclosures
- Including non-traditional resources by focusing on final product instead of means of extraction



Most significant changes to reporting requirements

- Rather than year-end spot price, price used in determining "economic producibility" of reserves shall be calculated using a 12-month average price (except where prices defined by contract)
- Definition of "oil and gas producing activities" will now include "non-traditional" and "unconventional" alternative sources of hydrocarbons, such as bitumen extracted from oil sands and oil and gas extracted from coal and shales
- Previously undefined term "reasonable certainty" is now defined to mean "high degree of confidence" to better align with the PRMS definition



"Reasonable certainty" definition added

- New defined term "reasonable certainty" mirrors PRMS's "high degree of confidence" standard
 - SEC: "high degree of confidence" means "much more likely to be achieved than not"
 - Permits the use of both deterministic and probabilistic methods for estimating reserves
 - For proved undeveloped reserves (PUDs) for areas beyond one adjacent drilling unit from a productive well, new rules replace existing "certainty test" with a "reasonable certainty" test



Most significant changes to reporting requirements

- "Certainty" test for proved undeveloped reserves beyond one offset drilling unit is replaced with a "reasonable certainty" test
- Technologies permitted to establish reserves estimates and categories are broadened by the adoption of the new definition of "reliable technology"
- Optional disclosure of "probable" and "possible" reserves is now permitted
- New definitions for "developed" and "undeveloped" reserves have been provided



"Proved Reserves" definition broadened

- No longer dependent solely on fluid contact information in a well penetration – now, new "reliable technologies" can be used to establish reasonable certainty of proved reserves
- Companies can claim proved reserves beyond immediately adjacent developed spacing areas if they can establish with reasonable certainty that such reserves are economically producible



"Reliable technology" definition

- One or more technologies (including computational methods)
- Must have been field tested
- Must have been demonstrated to provide reasonably certain results with consistency and repeatability in the formation being evaluated or in an analogous formation
- Company must provide concise summary of technology or technologies used to create the estimate



Most significant changes to reporting requirements

- Disclosures required of qualifications of chief technical person who oversees overall reserves estimation process
- Must file third party's report when a third party has prepared/audited the reserves estimates
- Tabular format required for reserves estimate disclosures
 - By each type of final product type (proved developed, proved undeveloped and total proved)
 - In the aggregate and by "geographic area"
 - Optional disclosure of probable or possible reserves is permitted in table, <u>but</u> the associated relative uncertainty with these estimates must be disclosed (see next slide)



Summary of Oil and Gas Reserves as of FYE 12/31/09

Based on Average Fiscal-Year Prices

		Reserves							
	Oil	Natural Gas	Synthetic Oil	Synthetic Gas	Product A				
Reserves category	(mbbls)	(mmcf)	(mbbls)	(mmcf)	(measure)				
PROVED									
Developed									
Continent A									
Continent B									
Country A									
Country B									
Other Countries in Continent B									
Undeveloped									
Continent A									
Continent B									
Country A									
Country B									
Other Countries in Continent B									
TOTAL PROVED									
PROBABLE									
Developed									
Undeveloped									
POSSIBLE									
Developed									
Undeveloped									



Optional Reserves Sensitivity Table

Sensitivity of Reserves to Prices by Principal Product Type & Price Scenario

Price Case	Proved Reserves			Probable Reserves			Possible Reserves		
	Oil (Mbbls)	Gas (Mmcf)	Product A (Measure)	Oil (Mbbls)	Gas (Mmcf)	Product A (Measure)	Oil (Mbbls)	Gas (Mmcf)	Product A (Measure)
Scenario 1									
Scenario 2									



Accounting changes

- Full cost accounting
 - SEC's full cost accounting rules adopted a pricing calculation based on new 12-month average for purposes of calculating limitation on costs that may be capitalized under the full cost method
 - Retroactive revision of past reserves estimates not required; change should be treated as a change in the method of applying an accounting principle that is inseparable from a change in accounting estimate



Accounting changes

Successful efforts accounting

- In September, FASB issued Proposed Accounting Standards Update (ASU), Extractive Industries - Oil and Gas (Topic 932)
 - Matches guidance of former SFAS No. 19 with SEC's Dec. '08 rules changes; comments due 10/15/09; if proposed guidance is approved, it will be effective for fiscal years ending on/after 12/31/09
- Like SEC new rules, the Proposed ASU would:
 - Amend definition of proved reserves to require companies to use a 12-month average instead of a year-end price.
 - Amend definition of oil and gas-producing activities to include the extraction of hydrocarbons from oil sands, shale beds, and other areas
- Guidance would also call for energy companies to make separate disclosures about their reserves in geographic areas in which significant reserves are located (at a minimum if these represent 15% or more of their proved reserves)



Proved reserves

- In supporting proved reserves, an "analogous reservoir" shares same traits as the reservoir in interest (i.e., same geological formation & environment of deposition, similar geological structure & drive mechanism)
- Special narrative disclosures required if material amounts of PUDs remain undeveloped for 5 years or more after disclosure as PUDs
- Must disclose & generally describe internal controls used in company's reserves estimation process



Guidance for MD&A Disclosures

- Discuss sources to which changes in proved reserves and, if disclosed, changes in probable and possible reserves, are attributable, e.g.
 - changes in prices,
 - technical revisions, and
 - changes in status of concessions held (terminations, renewals or changes in provisions)
- Discuss technologies used to establish appropriate level of certainty for material additions to, or increases in, reserves estimates
- Prices and costs including effect on dd&a and full cost ceiling



Guidance for MD&A Disclosures

- Discuss need to use enhanced recovery techniques to maintain production from wells, e.g. waterflood
- Discuss recent ability to convert PUDs to proved developed reserves, and if disclosed,
 - probable reserves to proved reserves, and
 - possible reserves to probable or proved reserves
- Discuss geopolitical risks that apply to material concentrations of reserves



Guidance for MD&A Disclosures

- Discuss any material changes to line items in Summary of Oil and Gas Reserves and Other Activities tables (*i.e.*, reserves, production, drilling and other exploratory & development activities, present activities, properties, wells, operations and acreage tables)
- Discuss potential effects of different forms of rights to resources (e.g., production sharing contracts) on operations
- Discuss minimum remaining terms of leases and concessions



Questions Left Unanswered Under New Rules

- Further SEC guidance is needed immediately
- Issues with pricing and differentials need clarifying
- Proving economic producibility without a traditional flow test
- Reliable technology and documenting "consistency and repeatability"
- What does the SEC consider "specific circumstances" for extending PUD life past 5 years
- Filing of probable and possible reserves and associated issues



Further SEC Guidance Needed Immediately

- Need for interpretations Staff FAQ project
- Interpretation by comment letters very slow process
- Uncertain status of Dr. Lee's unofficial commentary
- Current access to staff
- Recent staff review experience 5 year PUD challenge



Issues with Pricing and Differentials need Clarifying

- Pricing unweighted 12 month first day of the month average
- Inactive markets and lack of appropriate price indicators
- Adjusting for differentials and foreign exchange
- Effects of historical average pricing in changing markets and possible alternate economic case
- Pricing convention likely applicable to Probable/Possible



Proving Economic Producibility without a Traditional Flow Test

- Economic producibility revenue must exceed, or be reasonably expected to exceed, operating costs
- Support by analogy or reliable technology absent flow test



Reliable Technology and Documenting "Consistency and Repeatability

- Reliable technology as a means of proving reasonable certainty
- SEC requirement to document "consistent and repeatable" technology performance
- How much empirical data is necessary?
- Must each company document reliability of same technology?



Specific Circumstances for Extended PUD Life Past 5 Years

- Development plan sanction
- Financing as a reasonable expectation
- What does the SEC consider to be acceptable "specific circumstances" to book undeveloped reserves past the five year time horizon?



Filing of Probable and Possible Reserves and Associated Issues

- Discrepancies previous quotes vs. new bookings
- Inconsistencies in new guidelines
 - SEC explicitly states structurally lower areas of a reservoir can't be classified as probable?
 - Can probable and possible reserves be booked in a unpenetrated fault block without the adjacent portions being in communication with the known (proved) reservoir?
 - Can probable and possible reserves be booked without the presence of proved reserves?

