MAYER • BROWN

Structured Finance
PRACTICE HIGHLIGHTS

The Practice

Mayer Brown is the only firm that is able to provide true depth and quality of service to clients in structured finance transactions across the Americas, Asia and Europe. Since the beginning of the securitization market, our practice has been at the cutting edge of legal developments and has consistently been one of the most active.

Our cross-border platform has proven to be one of our great strengths. We are the only firm that can offer top-of-the-market securitization capabilities in multiple countries in the Americas, Europe and Asia, and we have had the opportunity to work with banks, other arrangers and issuers on countless multi-country cross-border receivables securitizations and other multi-country financings.
Firm Rankings and Awards

BEST OVERALL SECURITIZATION LAW FIRM
US Securitization Awards, 2016

BEST LAW FIRM

BAND 1

BAND 1

BAND 1

TIER 1

TIER 1
U.S. NEWS

TIER 1
U.S. NEWS

TIER 1
U.S. NEWS

TIER 1
U.S. NEWS

TIER 1
U.S. NEWS

TIER 1
U.S. NEWS

TIER 1

TEAM OF THE YEAR AWARD
Structured Finance and Securitization, 2014 and 2016

DEAL OF THE YEAR AWARD
Trade MAPS 2014, SolarCity 2016

RANKED 1st
Sources say: *Mayer Brown LLP shines through “remarkable product knowledge” and in the area of securitized derivatives is “the leading team in Germany and is one of the top teams in Europe.”*
Recognition for Our Structured Finance Lawyers

United States

AMANDA BAKER
Sources say: “has an excellent knowledge of auto ABS”
LEGAL 500 2015

CHERIS DURHAM
“Highly regarded for his expertise on transactions relating to RMBS, CMBS, and equipment loans and leases. Clients praise his user-friendly manner.”
CHAMBERS GLOBAL 2015

CHRISTOPHER BRADY
Sources say: “an expert on all aspects of warehouse financings and RMBS/CMBS”
LEGAL 500 2015

MARY FONTAINE
“highly regarded” “She is roundly praised by market sources for her knowledge and experience.”
CHAMBERS USA 2014

JULIE GILLESPIE
“She’s absolutely extraordinary – very knowledgeable and very good with clients.”
CHAMBERS USA 2015

CAROL HITSHELBERGER
Sources say: “very creative” and “extremely well regarded in the industry”
CHAMBERS GLOBAL 2015

“very persuasive negotiator” who “knows securitization backwards and forwards.”
CHAMBERS USA 2015

“securitization guru” “can advise on any major ABS asset class” and provides “serious credibility”
LEGAL 500 2015

“highly professional” … “talks in a language business people can understand”
CHAMBERS GLOBAL 2014

PAUL JORISSEN
“Highly regarded for his expertise on transactions relating to RMBS, CMBS, and equipment loans and leases. Clients praise his user-friendly manner.”
CHAMBERS GLOBAL 2015

“He’s very smart and up on the latest issues in the industry.”
CHAMBERS USA 2015

Sources say: “ability to explain complex issues in plain terms that made sense.”
CHAMBERS GLOBAL 2014

JASON KRAVITT
“He has an excellent reputation in the market for his in-depth legal and industry knowledge.”
Sources say: “pioneer of securitization” and “a market leader”
CHAMBERS GLOBAL 2015

Awarded IFLR’s 2015 “Outstanding Achievement” award for the Americas in recognition of his “tremendous contribution to securitization law”
IFLR 2015

“knowledgeable, well known and thoughtful”
CHAMBERS GLOBAL 2014

CAROL HITSHELBERGER
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CHAMBERS GLOBAL 2015

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CHAMBERS USA 2015

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LEGAL 500 2015

“highly professional” … “talks in a language business people can understand”
CHAMBERS GLOBAL 2014

JULIE GILLESPIE
“She’s absolutely extraordinary – very knowledgeable and very good with clients.”
CHAMBERS USA 2015

STUART LITWIN
“extremely knowledgeable and easy to work with.”
CHAMBERS USA 2015

Sources say: “very strong.” “highly knowledgeable.” “has a broad range of experience” and is further praised for his commercial understanding.
CHAMBERS GLOBAL 2015

KEITH OBERKFELL
Sources say: “makes the process very smooth and easy” and is “sensitive to business concerns”
CHAMBERS GLOBAL 2015

Praised for his “particularly strong knowledge of CLOs and student loans”
LEGAL 500 2015

“smart and practical” … “very strong lawyer with a sense of how to get a deal done”
CHAMBERS GLOBAL 2014

JAMES PATTI
“an expert in the areas of structured finance and securitisation.” Clients note “his dedication, and ability to understand the client’s business and think through potential solutions.”
CHAMBERS GLOBAL 2014

Sources say: Mayer Brown LLP’s team of “excellent negotiators” is “creative if necessary” and provides integrated derivatives and securitisation advice, working closely with colleagues in London as well as with the “extremely strong” US practice.
LEGAL 500 EMEA
ERIC REILLY
Sources say: “an excellent knowledge of the warehouse finance space for both commercial and residential mortgages”
LEGAL 500 2015

ANGELA ULUM
Sources say: “extremely knowledgeable and easy to work with”
“thoughtful and practical approach”

JON VAN GORP
Sources say: “He’s a very good technician and very in line with the marketplace,” and “has a practical approach and a way of calming situations that might otherwise become heated.”
“Great negotiator” Jon Van Gorp is acclaimed by clients for his “broad perspective” and his ability to “cut to the chase and find a solution that is workable.”

RALF HESDAHL
“He is a popular choice for securitization transactions.”
CHAMBERS GLOBAL 2015 / CHAMBERS EUROPE 2015
“He has significant experience of handling factoring and ABS deals, with a strong focus on automobile loans and leases.”
CHAMBERS GLOBAL 2015 / CHAMBERS EUROPE 2015
Recommended Lawyer, Structured Finance/Bonds
JUVE 2015/2016

Recommended Lawyer, Banking and Finance – Structured Finance and Securitization
LEGAL 500 DEUTSCHLAND

DAVID O’CONNOR
“significant experience of advising on CMBS transactions”
CHAMBERS UK 2014

DR. JOCHEN SEITZ
“He enjoys strong relationships with major international financial institutions.”
CHAMBERS GLOBAL 2015 / CHAMBERS EUROPE 2015
Recommended Lawyer, Structured Finance/Bonds
JUVE 2015/2016

Recommended Lawyer, Banking and Finance – Structured Finance and Securitization
LEGAL 500 DEUTSCHLAND

Europe

DOMINIC GRIFFITHS
Sources say: “He has a very good feel for what’s going on in the market. What I like is that he’s always willing to challenge the orthodoxy.”
CHAMBERS UK 2015
The “extremely astute and practical” Dominic Griffiths is “very well respected in the market,” “superb, practical,” and “always an excellent choice.”
LEGAL 500 2014

KEVIN HAWKEN
Sources say: “very experienced lawyer” who is “top for regulation.”
“good advice, clear expertise and commercial sense”
LEGAL 500 2014

Asia

VINCENT SUM
Leading Individual, China, Capital Markets: Derivatives & Structured Products
CHAMBERS ASIA PACIFIC / CHAMBERS GLOBAL 2014-2015
Recommended Lawyer, Structured Finance and Securitization
LEGAL 500 ASIA PACIFIC 2014-2015
Leading Lawyer in Capital Markets, Structured Finance and Securitization
IFLR 1000 2014-2015

“This US powerhouse is principally known for its stellar securitization work and is also renowned for its structured finance and derivatives practice.”
—CHAMBERS GLOBAL
Our practice is one of the most balanced in the industry, with genuine strengths across the entire range of vehicles and asset classes — from mortgage-backed securities, credit cards, and auto/equipment loans and leases to IP assets, marketplace loans, whole businesses, insurance-linked securities and other exotic categories. This range of skills, combined with our continued position at the leading edge of product innovation, ensures that we are highly adept at handling the issues that arise as financial markets converge. Following is a list of asset classes in which we are market leaders:

Aircraft Loans And Leases  |  Freight Receivables  |  Power Purchase Agreements  
Auto Leases and Loans  |  Home Equity Loans  |  Residential Mortgage Loans  
CDOs and CLOs  |  Insurance-Linked Securities  |  Reverse Mortgages  
Commercial Mortgage Loans  |  Life Settlements  |  Sales Contracts Mortgages  
Consumer Installment Loans  |  Litigation Funding  |  Servicing Advances  
Credit Card Receivables  |  Marketplace Lending  |  Servicing Fees  
Dealer Floor Plan Loans  |  Mining and Natural Resource Financing  |  Solar Contracts  
Derivatives & Structured Products  |  Mortgage Servicing Rights  |  Structured Insurance  
Distressed Consumer Debt  |  Operating Assets  |  Structured Settlements  
Diversified Payment Rights (DPR)  |  Patent, Trademark and Copyright Royalties  |  Student Loans  
Equipment Loans and Leases  |  Premium Finance Loans  |  Tax Liens  
Franchise Fees  |  Property Tax Liens  |  Tender Option Bonds  
Franchise Loans  |  

Sources say: “Top in volume and quality,” Mayer Brown continues its “terrific” structured finance practice. With a “big footprint” in securitization, the firm covers the whole range of asset classes from mortgage backed securities, credit cards and auto and equipment loans and leases to more exotic categories, advising both arrangers and issuers. It is “also strong on regulatory advice insofar as it impacts securitization.”

LEGAL 500 US
About Mayer Brown & Our Clients

Mayer Brown is a global legal services provider advising clients across the Americas, Asia and Europe. Our geographic strength means we can offer local market knowledge combined with global reach.

We are noted for our commitment to client service and our ability to assist clients with their most complex and demanding legal and business challenges worldwide. We serve many of the world’s largest companies, including a significant proportion of the Fortune 100, FTSE 100, DAX and Hang Seng Index companies and more than half of the world’s largest banks.
Mayer Brown is a global legal services provider advising many of the world’s largest companies, including a significant portion of Fortune 100, FTSE 100, CAC 40, DAX, Hang Seng and Nikkei index companies and more than half of the world’s largest banks. Our legal services include banking and finance; corporate and securities; litigation and dispute resolution; antitrust and competition; US Supreme Court and appellate matters; employment and benefits; environmental; financial services regulatory and enforcement; government and global trade; intellectual property; real estate; tax; restructuring, bankruptcy and insolvency; and wealth management.

Please visit www.mayerbrown.com for comprehensive contact information for all Mayer Brown offices.

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