



MAYER | BROWN

4th Annual Supply Chain and Working Capital Finance Seminar

Mayer Brown, 6 Battery Road, Singapore | Streamed live in Asia | October 18, 2022



AGENDA

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| 1:00 p.m. – 2:00 p.m. | Reception and Lunch |
| 2:00 p.m. – 2:05 p.m. | Welcome
Angelia Chia, Partner, Mayer Brown |
| 2:05 p.m. – 2:50 p.m. | Considerations When Funding Trade Assets Through Non-bank Sponsored Platforms
Massimo Capretta, Partner, Mayer Brown
Charles Thain, Partner, Mayer Brown |
| 2:50 p.m. – 3:30 p.m. | Considerations When Using Credit Insurance
Alex Dell, Partner, Mayer Brown
Charles Thain, Partner, Mayer Brown |
| 3:30 p.m. – 3:45 p.m. | Break |
| 3:45 p.m. – 4:30 p.m. | US True Sale 101
Massimo Capretta, Partner, Mayer Brown |
| 4:30 p.m. – 5:30 p.m. | New Market Trends and Predictions for the Next Twelve Months
Massimo Capretta, Partner, Mayer Brown
Angelia Chia, Partner, Mayer Brown
Alex Dell, Partner, Mayer Brown
Charles Thain, Partner, Mayer Brown
Yap Tat Yeen, Managing Director, Asia Pacific Monetago |

PRESENTERS



MASSIMO CAPRETTA

Partner
mcapretta@mayerbrown.com
Chicago +1 312 701 8152
New York +1 212 506 2632

Massimo Capretta is a partner in Mayer Brown's Chicago and New York offices and a member of the Banking & Finance practice. Massimo's transactional practice focuses on representing both financial institutions and companies across a broad spectrum of domestic and international financing transactions. He has been involved in transactions spanning a number of key industries including automotive, heavy manufacturing, chemicals, metals and energy. Massimo has particular experience with domestic and cross-border trade receivables securitization, asset-based finance, factoring, supply chain/vendor finance, trade finance and other receivables monetization strategies. He regularly advises clients on the creation and management of bespoke receivables finance transactions. Massimo also has considerable experience advising creditors on workouts and other out of court restructurings of troubled credit facilities. Massimo has been a speaker and panelist on a number of presentations to industry participants on topics including receivables finance, asset-based lending and cross-border finance.



ANGELIA CHIA

Partner
angelia.chia@mayerbrown.com
Singapore
+65 6922 2308

"Insightful and innovative. Has depth in the subject matter."
–IFLR1000 (2020)

Angelia Chia is a partner in Mayer Brown's Singapore office and a member of Mayer Brown's Global Finance Practice Group. Angelia has over 20 years of experience in Trade and Trade Finance spanning the globe including from (i) the sale and purchase of goods (including commodities) and services across various industry segments; (ii) the financing of trade using a variety of financing products from traditional (or documentary trade) to open account (including supply chain finance techniques) and (iii) the mitigation or distribution of risks arising from trade (where her in-depth knowledge of trade finance products and processing ensures the organisation complies with its obligations set out in the distribution agreements). Angelia has a wealth of experience in different jurisdictions and how jurisdictional aspects impact industry rules (e.g., UCP600, URR725, URDG758 and ISP98), laws on assignment of financial assets, laws pertaining to negotiable instruments and enforcement over security. She has also been involved and resolved disputes (pre-litigation) deploying practical strategies in day-to-day issues faced by financial institutions. Angelia's

unique advisory capability stems from her in-house experience in Cargill, JPMorgan and most recently Standard Chartered Bank where she was global head of legal for trade, ensuring she can provide comprehensive end-to-end advice covering the myriad of issues faced by clients as they manage the interplay of laws, regulations, industry rules, systems and policies in the confines of the organisation's operational requirements. Angelia is an active member of the ICC Legal and BAFT Committees, is internationally recognised for her trade advisory experience and speaks English and Mandarin.



ALEX DELL

Partner
adell@mayerbrown.com
London
+44 20 3130 3121

'Alex Dell is a unique partner of great talent, always willing to go the extra mile to solve challenges'. Praised for his 'technical insight combined with commercial pragmatism, makes Alex ideal and a pleasure to work with'. He has 'a depth of knowledge and experience to meet the sophisticated needs of large corporations.'

'Alex Dell has a good level of pragmatism as to what is valuable to explore and what is not.'
–Legal 500 2021/2022

Alex Dell co-heads the global Banking & Finance practice, as well as co-chair of the Firm's Asset Based Lending (ABL) practice. He is focused on multi-jurisdictional receivables financing programs and ABL transactions. Alex advises on a range of true sale issues as well as borrowing base techniques, both from a lender and borrower perspective. He also has an in-depth knowledge of off balance sheet considerations, payables finance, fintech platforms, bill discounting and floorplanning. Alex represents banks, credit funds, sponsors and corporates including some of the world's largest financial institutions and companies. He is widely-recognized as a leading ABL and receivables financing lawyer in the UK.



CHARLES THAIN

Partner
cthain@mayerbrown.com
London
+44 20 3130 3916

'Charles Thain has a great ability to foresee legal issues ahead and resolve them effectively.'
–Legal 500 2021, Next Generation Lawyer

Charles Thain is a partner in the Banking & Finance practice of the London office. His work is particularly focused on asset based lending (ABL), receivables finance, supply chain/payables finance and trade finance. Charles represents financial institutions, sponsors, corporates and fintechs in both domestic and cross-border transactions.



YAP TAT YEEN

Managing Director Asia Pacific
tatyeen@monetago.com
Singapore
+65 9138 9987

Tat Yeen Yap joined the fintech MonetaGo in 2020, after a three-decade banking career predominantly in the areas of credit, client coverage and transaction banking. His involvement in industry includes being a drafting group member of the ICC's eUCP version 2.0 and eURC version 1.0, and ITFA's Uniform Rules for Transferable Electronic Payment Obligations. He is co-sherpa of the Digital Trade Finance Lab at the Asia Pacific Financial Forum, a DOCDEX expert for the ICC's International Centre for alternative dispute resolution and a consultant trainer for ICC Academy.