

M&A Capabilities

Our Global Mergers & Acquisitions team has extensive experience representing Japanese clients in a wide array of **cross-border** transactions **including public or private share or asset acquisitions or sales, joint ventures, strategic alliances, minority investments and spinoffs**. We have been advising some of Japan's largest companies on their global acquisitions for decades and our firm strategy is to invest in knowing our clients and their needs so that we can anticipate their needs and internal procedures to ensure that transactions run smoothly for the client.

Our **fully-bilingual** Japan-based M&A team has a deep knowledge of global M&A and **has extensive experience working with our global offices** to provide seamless coordination with on-the-ground support in Japan in Japanese and local support in the relevant market. Our Japan-based team brings a business mindset to transactions and are focused on being a partner to our clients on a long term basis.

- We have more than 300 Corporate/M&A lawyers across the Americas, Asia, Europe and the Middle East.
- Our teams are organized globally around industry specific teams to ensure we bring an industry focused team to each transaction with knowledge on the specific issues and trends related to the industry. Our industry teams include members of our corporate, intellectual property, tax, labor and employment, environmental and other related specialists depending on the industry. Our industry and specialty teams include:

- | | |
|--------------------------------------|---|
| – Agribusiness | – Mining |
| – Automotive | – Oil & Gas |
| – Chemicals | – Private Equity, Funds & Investment Management |
| – Commercial & Professional Services | – Pharmaceuticals & Life Sciences |
| – Construction and Engineering | – Real Estate |
| – Consumer Product Manufacturing | – Retail |
| – Education | – Software & Computer Services |
| – Energy | – Sports, Entertainment & Media |
| – Financial Services | – Steel |
| – Fintech | – Supply Chain |
| – Food & Beverage | – Technology |
| – Health Care | – Telecommunications |
| – Hospitality & Leisure | – Transportation |
| – Infrastructure | – Utilities |
| – Insurance | |

Global M&A Platform

Our firm has participated in M&A transactions worldwide in virtually every industry, and we have extensive experience managing trans-Atlantic, Asia-Pacific, pan-European and global transactions. We also have significant experience coordinating local aspects of cross-border transactions with lawyers from firms with which we have long-standing relationships, with our clients' in-house lawyers or local firms designated by our clients. No matter how the transaction team is structured, we take responsibility for ensuring that our clients receive an integrated, high-quality work product.

This cross-practice, cross-border approach to delivering sophisticated legal services to our clients means our M&A lawyers not only have a thorough knowledge of the legal system in which they are based, but they also have a broad mix of professional and cultural backgrounds and a familiarity with the laws and political, cultural and commercial influences likely to impact a matter in other regions. In fact, many are recognized for their work in multiple jurisdictions. This international outlook and broad range of practical experience provides our clients with a depth of insight and versatility.

Mayer Brown's M&A practice represents a broad spectrum of public and private companies, private equity and leveraged buy-out firms, special committees and management groups—including many Fortune 500 and FTSE 250 companies, as well as CAC 40, Nikkei, HKE and DAX-listed companies. We routinely handle transactions ranging in size and complexity from multi-billion dollar, cross-border transactions to mid-size and smaller transactions within a single national or regional market.

While we have represented clients in some of the largest and most complex transactions in the world, we provide our clients with efficient, cost-effective service regardless of the size of the deal. Our highly integrated and skilled team, together with the investment we make in our clients through the creation of form documents and standardized procedures, allows us to lead M&A transactions efficiently while maintaining the highest quality.

We understand the types of M&A transactions that companies consider to build their businesses and to manage and invest their capital. We also understand that opportunities may surface quickly and that companies may require a law firm that can deploy a full-service deal team quickly in potentially remote locations. Our transactional teams would welcome the opportunity to demonstrate just how well our M&A capabilities can meet your needs.



Inbound Into Japan – M&A, Investments, Private Equity, Real Estate and Other Transactions

Our firm has extensive experience representing international clients in their inbound transactions and cross-border transactions to Japan. We have advised international private and public companies, asset managers, private equity firms, venture capital funds and other investment vehicles in their investments and transactions in Japan. Working closely with local law firms, we provide seamless on-the-ground support in a variety of transactions including mergers & acquisitions, strategic and minority investments, joint ventures, funds, real estate investments and acquisitions, technology transactions, collaboration and commercial arrangements and other complex transactions.

Our fully bilingual transactional team has significant experience working both in Japan and abroad, equipping our lawyers with a unique skillset that combines local knowledge with global experience to provide international clients with comprehensive and efficient support throughout an inbound transaction. We regularly provide international clients with sophisticated and pragmatic advice tailored to a company's particular needs and objectives when engaging in opportunities in Japan.



Please visit mayerbrown.com for comprehensive contact information for all Mayer Brown offices.

Mayer Brown is a global services provider comprising associated legal practices that are separate entities, including Mayer Brown LLP (Illinois, USA), Mayer Brown International LLP (England), Mayer Brown (a Hong Kong partnership) and Tauil & Chequer Advogados (a Brazilian law partnership) (collectively the "Mayer Brown Practices") and non-legal service providers, which provide consultancy services (the "Mayer Brown Consultancies"). The Mayer Brown Practices and Mayer Brown Consultancies are established in various jurisdictions and may be a legal person or a partnership. Details of the individual Mayer Brown Practices and Mayer Brown Consultancies can be found in the Legal Notices section of our website. "Mayer Brown" and the Mayer Brown logo are the trademarks of Mayer Brown.

© 2021 Mayer Brown. All rights reserved.

Attorney Advertising. Prior results do not guarantee a similar outcome.