

# Editors' Note

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## Mayer Brown Expands in Asia

We are proud to announce that in January 2008, Mayer Brown combined with leading Asian law firm JSM (formerly Johnson Stokes & Master) to broaden our presence in the fastest growing economies in the world.

Our firm recognizes the increasingly important markets for our clients and continues to provide truly global services by strengthening our worldwide platform. We now have more than 1,000 lawyers in the Americas, 300 in Asia and 500 in Europe.

This on-the-ground presence in the Asian market significantly enhances our capabilities to serve your strategic sourcing projects in the region. We have included an article in this edition addressing *Going to China* and the market considerations, challenges and strategies for sourcing from China.

## New Guest Column

We are also pleased to launch a new guest column contribution to our Review, which starts on page 29. Our goal is to feature various industry experts who we work with in outsourcing, sourcing or general technology projects. We believe you will benefit from their insights, experiences and trusted opinions.

Our first guest column is from UMS Advisory, Inc., which will cover pricing and risk allocation for mission-critical transactions.

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Experience counts in the rapidly changing sourcing marketplace. Mayer Brown brings the depth, breadth, experience, flexibility and tools to drive value in the sourcing process and help you succeed.

We'd like to hear from you with suggestions for future articles and comments on our current compilation. Please email us at [marketing@mayerbrown.com](mailto:marketing@mayerbrown.com).

If you'd like to contact any of the authors featured in this publication with questions or comments, we welcome your interest to reach out to them directly. If you are not currently on our mailing list, or would like a colleague to receive this publication, please email [contact.edits@mayerbrown.com](mailto:contact.edits@mayerbrown.com) with full details.