# INTERNATIONAL TRADE CAPABILITIES





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# INTERNATIONAL TRADE GROUP

In today's global economy, with countless interconnected markets, customers are just as often on another continent as they are down the street. For this reason, businesses operating internationally regularly face complex and evolving legal and regulatory frameworks that affect where their goods and services are delivered, by whom and how fast.

With these dynamics at play, and with our clients' expanding interests in mind, our International Trade lawyers and professionals have long offered strategic advice, advocacy and litigation services to leading multinational companies, governments, and trade associations seeking to profit from opportunities presented and mitigate risks in an increasingly complex regulatory environment.

Armed with a global network of knowledgeable and experienced trade professionals, our International Trade Group helps clients like you understand trade policies and comply with local and international trade laws in order to capitalize on opportunities and overcome market barriers.

Many of our team members formerly held prominent government positions, including: US Secretary of Commerce; US Trade Representative and a USTR Chief of Staff; EU ambassador to the US; deputy director at the US National Economic Council; chief counsel for trade enforcement and compliance and a senior counsel at the US Department of Commerce; policy director of the US House of Representatives Committee on Ways and Means; and an international economist at the US International Trade Commission (US ITC). These credentials give us the kind of credibility with senior government officials that can help clients open markets, comply with trade laws and resolve trade disputes.

Our group is experienced with virtually every aspect of international trade and investment, including:

- Export controls, economic sanctions and internal investigations
- Trade remedies and trade defense instruments: anti-dumping, countervailing duties and safeguards
- Customs, duty preference schemes and supply chain management;
- Trade agreement negotiations and policies
- Section 337 intellectual property proceedings before the US ITC and USTR
- Market access and trade policy
  - Multilateral, plurilateral and bilateral trade agreements
  - Preferential trade regimes, including the Generalized System of Preferences in the US
- Anti-corruption compliance, investigations and enforcement activity
- Foreign investments by the Committee on Foreign Investment in the United States (CFIUS)

We also have one of the most active and experienced international litigation and dispute settlement practices in the world, including before the WTOs dispute settlement panels and Appellate Body.

# MARKET ACCESS AND TRADE POLICY & REMEDIES

#### MARKET ACCESS AND TRADE POLICY

Clients rely on our team's ability to identify promising foreign markets and develop entry strategies that overcome market obstacles, including tariff issues. Working closely with bilateral, regional, and multilateral institutions—including the WTO, the World Customs Organization (WCO), the Asia-Pacific Economic Cooperation forum (APEC) and the Organization for Economic Cooperation and Development (OECD)—we:

- address unfair or illegal trade barriers,
- · build international business coalitions, and
- promote business-friendly trade practices.

Our team provides insights into the policy and regulatory concerns clients face worldwide, leveraging the former senior policy positions our lawyers and professionals held internationally, as well as our technical knowledge gained from years of experience in "the trenches" of trade and tariff battles around the world. By staying abreast of developments, our team is able to help clients understand current and potential developments and plan accordingly. Our work includes providing analysis of both the political considerations and constraints and the process requirements with which negotiators must comply.

#### TRADE REMEDIES

Importers, domestic producers, trade associations, and other relevant businesses regularly rely on our experience in administrative proceedings arising under antidumping (AD) laws, countervailing duty (CVD) or anti-subsidy laws, and safeguard actions (e.g., Section 201 in the United States). Our team routinely deals with complex and highly technical domestic laws and issues ranging from detailed legal and cost-accounting questions to industrial policy and macroeconomics. Our global reach is especially important because proceedings in one jurisdiction, particularly the US or EU, often foreshadow proceedings elsewhere.

Because our multilingual and multidisciplinary team includes lawyers, policy experts, economists, and accountants, we understand all dimensions of trade remedy proceedings. When necessary, we also work with local counsel to offer optimum legal advice. In addition, our lawyers help clients protect market share and structure international operations to minimize vulnerability to trade remedy actions like tariffs. At the administrative level, we provide invaluable and unique insight into government decision-making processes, leveraging our members' public policy knowledge and experience.

Clients trust in our track record of successfully representing parties before relevant government agencies in hundreds of trade remedy proceedings around the world, as well as in appeals of such rulings before various domestic and international tribunals, including the WTO. In addition, we assist with protecting market share and structuring international operations to minimize vulnerability to trade remedy actions like tariffs.

Our clients feel extremely confident around any matter, knowing we handle all phases of a trade remedy proceeding, from preparations to bring, avoid, or defend a case to both administrative and courtroom challenges. At the administrative level, we provide invaluable and unique insight into government decision-making processes, leveraging our members' public policy knowledge and experience. Our work is broad in both scope (in terms of clients and issues handled) and geographically and we are well-known for representing companies when the case is a "bet the company" proceeding.

Three key factors differentiate us from our competitors in trade remedy matters:

- First, we actively represent both petitioners seeking relief from injurious imports through the application of trade remedy measures and respondents seeking to avoid the application of trade remedy measures in the United States on imported goods. Our competitors generally do either petitioners work or respondents work. Our in-depth experience on both sides of these cases gives us great insight into the strategies of those we appear against in a particular case, and we believe enhances our reputation at the relevant US agencies.
- Second, not only do we possess the deep technical knowledge to effectively address these issues, we also have
  a policy team composed of former senior government officials who can help manage the political angles
  (working with Congress, the White House, and the media)—a combined offering we believe is unparalleled
  among peer firms. This forward-thinking approach helps clients minimize risks and maximize protection; far
  more cost-effective and successful than simply reacting to one-off trade actions.
- Third, the international trade community respects Mayer Brown's experience and dedication to quality. Our
  members regularly contribute articles on trade remedy law and practice to prestigious academic journals
  around the world, and have been invited by governments in several countries to train public officials on
  compliance with trade remedy rules and to explain these rules to local businesses.

#### **SECTION 301 INVESTIGATIONS/ACTIONS**

Section 301 tasks the USTR with enforcing US rights under trade agreements and responding to certain foreign trade practices that are "unjustifiable" or "unreasonable" and burden US commerce. Throughout the investigation, the USTR must seek advice and information from the petitioner and appropriate trade advisory committees in preparing for its consultations. At the conclusion of the investigation, the USTR will make a final determination—generally made 12 months after the investigation begins.

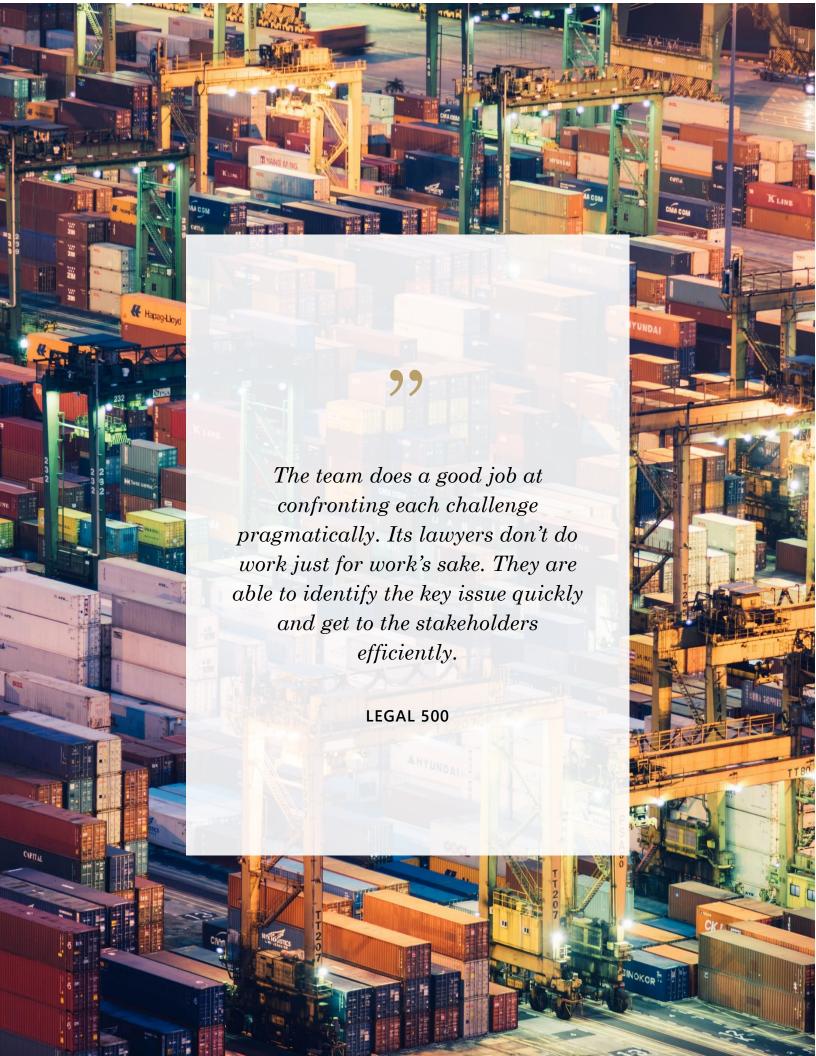
Following the final determination, the USTR may (and in some cases must) decide to take a retaliatory action. If it does so, the USTR must implement that action within 30 days. Retaliatory actions include (1) imposing duties or other import restrictions; (2) withdrawing or suspending trade-agreement concessions; or (3) entering into a binding agreement with the foreign government to either eliminate the conduct in question (or the burden to US commerce) or compensate the US with satisfactory trade benefits. These actions will terminate after four years, unless the USTR receives a request for continuation and conducts a review of the case.

Mayer Brown will have a dedicated team prepared for information requests from USTR throughout any investigation, which could include information on the negative impacts (and threatened impacts) of respondent's practices, actions, and policies in the industry. In addition, USTR will certainly seek your input on the efficacy of proposed remedies and any possible alternatives.

If an investigation arises, our first course of recommended action is evaluating the level of participation our client should undertake in the process (including whether that participation should be public-facing or behind-the-scenes). Our substantial experience in prior Section 301 actions, as well as other international trade/policy actions, allows us to offer both practical and strategic guidance during the entire process – including at the original hearing and any hearings on remedy. However, as important, additional activity with the White House, other agencies within the government (including the US Departments of Commerce and Transportation), the Hill, and possibly the press may well be advisable to ensure any investigation results in the best possible outcome for the our client – and Mayer Brown is exceedingly well-placed to assist on all of those fronts. Indeed, we recently facilitated a public visit by the Secretary of the Treasury to a client's factory to advance various tax and trade goals of our client.

When an investigation arises, clients can be confident surrounding assistance with preparing witness statements for the hearings, written rebuttal, etc. We would also assist in responses to any USTR outreach or consultation relating to the investigation and practices in the industry, and offering interpretive guidance and advice upon the USTR's issuance of any actions relating to its investigative findings.

Clients appreciate our assistance gaining improved product and service market access using rights and procedures under EU or EU Member State treaties. In addition, we can advise on proceedings and tariffs in the United States pursuant to national security based tariffs imposed in accordance with Section 232. Indeed, Mayer Brown was very actively involved in the Section 232 tariffs placed on steel and aluminum in the first Trump Administration, and fundamentally continued in the Biden Administration.



# **CUSTOMS**

With significant changes to laws across the globe, our clients rely on our highly experienced team for advice on high-value customs matters, involving significant financial and non-financial risk. Mayer Brown's global Customs practice has the capacity and knowledge to advise on cross-border strategies for multinational businesses operating in the United States, European Union, United Kingdom, Asia, and Latin America. Clients regularly turn to us for compliance with global import regulations, optimizing sourcing options, and eliminating barriers to market entry.

We advise on supply chain risk and opportunities, counsel on import compliance, and represent clients in adverse proceedings before customs authorities, including the US Customs & Border Protection (CBP) and the EU or EU Member States' authorities. Clients trust our counsel at all levels of government, ranging from front-line regulators to political appointees and congressional and administration staff. This is particularly helpful in ensuring clients are proactive—advocating on behalf of companies on issues ranging from rules of origin to 301 duty exclusion eligibility, as well as in duty deferral proceedings (such as the GSP and MTB programs).

Clients rely on our significant experience with global tariff classification and customs valuation matters before the World Customs Organization (WCO) and World Trade Organization (WTO). We counsel on border measures regulated by customs authorities and product regulatory bodies around the world, and conduct audits and assessments in a wide range of industries.

An area of increased customs concern for our clients are ESG-related regulations, including human rights—such as the Uyghur Forced Labor Protection Act—which greatly impact customs activities and issues. Our work includes conducting internal forced labor investigations, advising contracting parties to utility scale transactions on forced labor risk (and conducting related due diligence), and developing compliance protocols to mitigate risk of detention at the US border. Other ESG-related issues have also created novel issues for our clients in the EU. This is the case of new provisions such as the EU's deforestation, batteries and carbon border adjustment mechanism (CBAM) requirements, and the forthcoming EU provisions on forced labor as well as the implementation of sanctions and export or import control provisions. We counsel our clients daily on these vital regulations and their implementation by the customs authorities, as well as how to adjust and render their supply chain compliant.

Working together as a single integrated team, our practice spans Mayer Brown offices in Washington DC, Brussels, Paris, London, and São Paulo. All members of our Customs team are well-versed and well-qualified to advise clients on trade and customs issues beyond the borders of their offices, including the Americas, East and Southeast Asia, Europe (including the Eurasian Economic Union and Ukraine), Northern Africa, the Middle East, Turkey, Australia, and New Zealand. Additionally, we have strong relationships with local counsel in markets where we do not personally practice.

Our global footprint allows us to counsel clients on worldwide operations, saving the cost and hassle of hiring multiple outside consultants, as well as to provide informed advice concerning import, export, and sourcing strategies. We advise on seizures, protests, classification rulings, customs valuation issues, rules of origin, marking, labeling, and import and export clearance. In addition, clients trust in our capabilities regarding border measures regulated by customs authorities and product regulatory bodies around the world, and our ability to handle audits and assessments in a wide range of industries.

#### FORCED LABOR COMPLIANCE

Clients across industries and sectors regularly turn to Mayer Brown's global Forced Labor Compliance group—part of our broader International Trade and Customs Practices—to advise on jurisdiction-specific forced labor issues, as well as cross-border strategies for multinational businesses operating in the United States, European Union, United Kingdom, Asia, and Latin America.

In the US, clients have consistently relied on our advice on forced labor compliance since 2016, when Section 307 of the Tariff Act was amended to grant greater enforcement authority to US Customs. In fact, one of our Customs partners is among the first lawyers to represent clients in US Customs forced labor investigations, and obtained one of the first modifications to a withhold release order, which allowed our client to import otherwise banned articles into the US.

Our forced labor compliance experience is deep, and applicable in a variety of contexts, spanning WRO modification requests, Uyghur Forced Labor Prevention Act (ULFPA) supply chain audits and tracing, internal forced labor investigations, responding to warning letters from non-governmental organizations, advising contracting parties to utility scale transactions on forced labor risk (and conducting related due diligence), and Risk and Analysis Survey Assessments (RASA) by US Customs. Clients in numerous industries and jurisdictions seek advice daily to mitigate risk under 19 USC 1307, the governing statute that bans the importation of goods produced in whole or in part with forced labor.

In the EU, we regularly advise clients on the ongoing negotiations relating to the adoption of legislation that seeks to ban goods made using forced labor (the EU's Forced Labour Regulation). We also provide monitoring services and policy-making guidance, and assist in anticipating future requirements.

Additionally, clients engage with our team on the development and implementation of human rights due diligence programs, as well as related reporting and disclosure requirements, including with regard to forced labor-related considerations. Our experience includes advising on the implementation of both soft-law best practices—such as those established in the UN Guiding Principles on Business and Human Rights, or the OECD Guidelines for multinational enterprises—and growing mandatory human rights and environmental due diligence legislation, such as the French Duty of Vigilance Law, the German Act on Corporate Due Diligence Obligations in Supply Chains, the UK Modern Slavery Act, and the upcoming EU Corporate Sustainability Due Diligence Directive (CS3D).

Clients trust us with the establishment of internal policies and procedures to address, in a globally coordinated and efficient manner, the existing and anticipated requirements arising from these voluntary and mandatory obligations, and to respond to related disclosure needs, such as those imposed under the EU Taxonomy Regulation and the EU Corporate Sustainability Reporting Directive (CSRD). Our experience spans the spectrum of stakeholders, including shareholders, investors, employees, communities, customers, and suppliers and other key members of the supply chain. We draw on the in-house experience of our team members to effectively manage human rights within supply chains across the globe, in line with the expectations of our clients, regulators, and other stakeholders.

#### **CUSTOMS EXPERIENCE**

Our Customs team is highly sought after for areas including, but not limited to:

• Tariff classification, rules of origin, origin markings, and customs valuation under the customs laws of the US, EU, and other jurisdictions.

- Implementation of excise duties in the EU.
- Securing favorable tariff classification, origin and valuation rulings from national authorities and the WCO.
- Customs disputes litigation before administrative panels and courts of law in the US, UK, the EU and individual EU Member States.
- Supply, manufacturing and licensing agreements drafting, particularly from the perspective of customs valuation.
- Optimizing global sourcing options by taking advantage of the duty savings associated with foreign trade zones, duty suspensions, bilateral and multilateral free trade agreements, and other trade preference programs.
- Customs audits, focused assessments, CT-PAT, and other US, EU and UK customs initiatives.
- Internal compliance program development and implementation to reduce risks of customs violations.
- Forced labor compliance, due diligence, investigations and Withhold-Release Orders ("WRO") issued by US Customs and Border Protection.

We understand how customs laws affect internationally operating clients who rely on functioning and barrier-free global supply chains. Our knowledge and network allow us to react swiftly in case of disruptions—but, more importantly, to aid in preventing such disruptions and in securing financial optimization from duty savings.

# **EXPORT CONTROLS & SANCTIONS**

These are indeed unsettling times in terms of sanctions and export controls across the globe. From continued sanctions surrounding the war in Ukraine, various issues around China, and the fluidity of the Trump Administration's global viewpoint on trade, it's vital to have a formidable and educated team that can be relied upon to deliver outstanding outcomes, service, and value wherever in the world an issue arises.

Sanctions and export control issues are often complex and urgent, and pragmatic advice is frequently required at key stages in the process of business planning. Rules are constantly evolving, and it is fundamentally important companies and organizations are kept abreast of these changes. Clients appreciate that we monitor both major and minor developments daily to ensure our knowledge and advice is always up to date. Working closely with in-house legal departments, steps are taken to ensure clients are familiar with the key elements of relevant rules and policies so together we can recognize and plan for potential issues and act accordingly when matters arise.

From a commercial, financial and reputational perspective, the risks associated with breaching sanctions and export controls regulations are far too great to take chances. You need highly experienced and informed counsel on your side 24/7 to quickly handle any issues. Our approach is practical; our advice is accurate, timely, and constructed with both your commercial and internal needs in mind.

The scope and nature of sanctions and export controls that could have an impact on multinational businesses have become increasingly intricate, requiring in-depth analysis of numerous legal and factual considerations under several, sometimes overlapping, and perhaps conflicting jurisdictions. Because we are in frequent contact with sanctions and export control regulators, our team understands how agencies interpret and enforce regulations in specific circumstances. We regularly represent clients before all major international agencies, with successes in hundreds of matters across the globe. Clients count on our unrivaled depth, strength, and experience with sanctions and export controls matters to help achieve their most important business goals and objectives.

Clients benefit from unique strategies and solutions thanks to our group's informed understanding of industry-specific issues and the latest developments across countries and regions. Our tailored teams are staffed with a deep bench of former government, agency, policy, and in-house professionals to ensure we have all angles covered no matter the context.

You can expect seamless, coordinated advice on matters involving the major international sanctions regimes, including the US, UK, EU, and UN. Some of the world's leading companies and organizations trust our team with their most complex and challenging matters around the ever-rising number of international sanctions and have leaned heavily on our team given the current global climate and new US Administration.

Our practice covers all aspects of sanctions and export controls work, including enforcement and investigations, deals and due diligence, compliance and risk assessments, and we regularly engage with relevant regulators on behalf of our clients. Our team knows how to best address each client's unique difficulties with the inconsistencies and tensions that arise between the laws of different jurisdictions. We will help you understand the requirements and how to comply with those while obeying your own national laws and staying true to internal compliance programs.

#### TRANSACTIONAL DILIGENCE AND CROSS-BORDER INVESTMENTS

- M&A: Sanctions and export control compliance due diligence in these and related regulatory areas as part of broader trade regulatory offering; pre-closing regulatory filing requirements (export controls, "critical technology" issues for CFIUS filings, and related considerations)
- Finance and Capital Markets: Due diligence in connection with capital markets filings
- Finance: Regularly advise both lenders, borrowers and investors on issues arising in financing context.

#### COMPLIANCE AND RISK MANAGEMENT

- Risk assessments and compliance program development in accordance with enforcement agency guidelines and industry practice
- Assisting with post-closing integration into acquirer's compliance program and remediation of issues identified in acquisition due diligence
- Regular counseling on day-to-day compliance issues across jurisdictions

#### INVESTIGATIONS AND ENFORCEMENT PROCEEDINGS

- Assistance with all aspects of enforcement matters involving export controls and sanctions before US, EU,
   UK, and other global regulators
- Scoping and project management-based execution of look-back reviews to identify potential violations, assess related liabilities, and develop effective measures for mitigation/remedial action

#### PUBLIC POLICY AND GOVERNMENT ENGAGEMENT

- Cross-border tracking of legislative and executive actions at the intersection of national security, foreign policy and trade regulation
- Engagements with government officials on sanctions and export control law and policy issues
- Licensing, interpretive and policy guidance, jurisdiction and classification determination programs



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The team at Mayer Brown LLP is pragmatic, effective and focused on practical outcomes.

**CHAMBERS** 



# NATIONAL SECURITY RESTRICTIONS ON INVESTMENT

We counsel clients on US national security restrictions on foreign acquisitions in the US. Our lawyers understand the full range of these restrictions as they arise under the National Industrial Security Program of the US Department of Defense, Defense Production Act of 1950 and its amendments, and Foreign Investment Risk Review Modernization Act of 2018. We advise clients across industries and sectors on how to structure transactions to mitigate national security concerns while achieving business objectives.

We regularly implement all phases of regulatory clearance under the review procedures of the CFIUS, including preparing formal notifications regarding transactions, negotiating mitigation agreements to satisfy CFIUS concerns, preparing Special Security Agreements and related documents to meet the requirements of the National Industrial Security Program and establishing compliance plans to govern classified facilities and technologies.

Our team's unique combination of experience both at Mayer Brown and at their previous government homes allow us to anticipate and address government relations and public relations issues that may complicate the successful completion of the regulatory review process.

#### COMMITTEE ON FOREIGN INVESTMENT IN THE UNITED STATES (CFIUS)

Our Committee on Foreign Investment in the United States (CFIUS) practice navigates highly sensitive matters for clients ranging from small startups to multibillion-dollar Fortune 500 corporations. Clients regularly turn to us for high-profile investments, negotiating and implementing novel National Security Agreements to address US government concerns, and evaluating transactions to advise on potential filings. Whether investors, sellers, or targets, we advise on all aspects of national security restrictions on foreign investment in the US. Our experience includes transactions involving *per se* sensitive "TID US businesses" dealing in sensitive personal data and critical technologies and/or infrastructure. We also guide acquisitions of US companies operating in sectors of intensely growing interest for CFIUS, including software providers to critical infrastructure operators.

Our team leverages a unique combination of experience from within the government to deliver unparalleled market-leading advice and advocacy. Members of our team include:

- Tim Keeler, former Chief of Staff in the Office of the US Trade Representative and a former senior official in the Department of the Treasury
- Raj De, former General Counsel of the US National Security Agency and a Deputy Assistant to the President
- Adam Hickey, former Deputy Assistant Attorney General of DOJ's National Security Division
- Stephen Lilley, former Chief Counsel on the US Senate Judiciary Committee with extensive experience advising clients on the implementation of National Security Agreements

This in-depth knowledge allows us to anticipate and address government relations and public relations issues that may complicate the successful completion of the regulatory review process. Our experience, both within government and at Mayer Brown, allows us to provide clients with unique perspectives and solutions.

Additionally, our negotiation of novel National Security Agreements to protect clients' interests while addressing government concerns provides us with knowledge other firms simply do not have.

#### Our work includes:

- Assessing whether prospective transactions raise national security issues
- Advising whether a transaction is subject to mandatory filing pursuant to CFIUS regulations
- Advising on how to structure transactions to mitigate national security concerns while achieving business objectives
- Implementing all phases of regulatory clearance under the CFIUS process, including:
  - Developing messages to be conveyed to CFIUS
  - Preparing Notices and Declarations
  - Presenting on behalf of proposed transactions
  - Negotiating mitigation agreements to satisfy CFIUS concerns
- Advising on successful engagements involving complex and novel areas of concern for CFIUS
- Negotiating Special Security Agreements and related arrangements, and assisting with implementation and compliance with such Agreements
- Helping anticipate and address government relations and public relations issues that may complicate the successful completion of the regulatory review process

#### THE CHALLENGES

Many foreign investments in the US are subject to review to determine whether they threaten national security. Commercial competitors of foreign acquirers sometimes influence this process to stop or delay potential transactions. Foreign acquisitions in a wide range of US industries will likely require this type of regulatory approval—and the associated political risk management—before investors can complete them. Thus, informed legal and political advice is critical for all parties to a transaction involving foreign investment in the US.

As a result of the Foreign Investment Risk Review Modernization Act of 2018 (FIRRMA), it is now mandatory to file for some transactions—namely, certain investments in US critical technology companies and foreign-government controlled investments in TID US businesses. Furthermore, CFIUS's jurisdiction now extends to certain non-controlling investments in these businesses, as well as the acquisition of certain property rights in greenfield real estate investments. Additionally, a 2022 executive order issued by President Biden further focuses CFIUS on additional threats to US national security, including cybersecurity risks and threat vectors to critical infrastructure.

Prudent foreign investors will consider submitting many inbound investments for CFIUS review – even if doing so is not mandatory – because any transactions that occur without review are at risk of CFIUS subsequently determining they should have been reviewed and requiring changes or possibly unwinding the transaction. While cases where the US president has formally blocked or unwound a transaction are rare, there have been many transactions abandoned because the parties concluded CFIUS would likely not approve or the parties failed to prepare for the political and media challenges that arose. Frequently, such challenges are instigated by another potential acquirer or by opponents of the foreign country in which the acquirer was based.

Therefore, it is critical that all parties to a transaction with foreign investors familiarize themselves with CFIUS regulations and acquire sound advice on how best to address and overcome the legal, political and media challenges facing proposed acquisitions in the US.

#### FOREIGN DIRECT INVESTMENT (FDI)

For M&A transactions, foreign direct investment (FDI) screening has become an important element in investment planning, in addition to merger control and the new European regime on the Foreign Subsidies Regulation (FSR).

Acquisitions by foreign investors of companies operating in strategic industries, infrastructure or technologies may be subject to mandatory screening under national FDI regimes on grounds of public order or security.

As is the case with merger control, where a mandatory screening is applicable, investors may generally not close the transaction before having received clearance from the relevant authorities. A number of regimes also have voluntary notification systems with an ability to "call in" transactions that were already completed. Planning ahead is therefore key to mitigate risks and secure clearances in a swift and efficient manner.

# ABOUT MAYER BROWN

Mayer Brown is a distinctively global law firm, uniquely positioned to advise the world's leading companies and financial institutions on their most complex deals and disputes. Clients rely on our extensive reach across four continents and our deep experience in high-stakes litigation and complex transactions across industry sectors, including our signature strength, the global financial services industry. Our diverse teams of lawyers are recognized by clients as strategic partners with invaluable commercial instincts and a commitment to creatively anticipate needs and deliver excellence in everything we do. Our "one-firm" culture—seamless and integrated across all practices and regions—ensures that our clients receive the best of our knowledge and experience.

To respond to the unique needs of each client and each project, we build teams comprised of the best lawyers for specific matters. Our informed understanding of industry-specific issues and the newest legal developments helps us to provide the best solutions for clients wherever their businesses take them.



Our cross-practice, cross-border approach to delivering sophisticated legal services means our lawyers possess a thorough knowledge of the legal systems in which they are based, a broad mix of professional and cultural backgrounds, and a familiarity with the laws and political, cultural, and commercial influences likely to impact matters in other regions. In fact, many are recognized for their work in multiple jurisdictions. This international outlook and broad range of practical experience provides our clients with a depth of insight and versatility.



# **ACCOLADES**

Our success has been recognized by all major publications and directories.

- Chambers and Legal 500 consistently note the strength and breadth of our practice, with Chambers citing our "extensive experience in trade work across a number of continents."
- We have numerous individual members of our International Trade practice recognized by Chambers, Legal 500, Who's Who Legal, U.S. News & World Report/Best Lawyers, and the Washingtonian, among other publications.
- Named U.S. News & World Report/Best Lawyers' "Law Firm of the Year"
   2021 for International Trade and Finance Law and ranked in the top tiers for International Trade in their "Best Law Firms" for the past decade-plus.
- Our successful challenge of U.S. restrictions on clove cigarettes on behalf of the Government of Indonesia in a dispute before the WTO was named "Global Dispute of the Year: International Litigation" in the inaugural edition of *The American Lawyer* Global Legal Awards. "Mayer Brown improbably pioneered the law in Geneva on technical barriers to trade, while arguably preserving the livelihood of millions of Indonesian clove farmers," *American Lawyer* said of the win.
- Vast knowledge of the WTO and international trade law" and the "quality [of advice] is consistently excellent throughout." Chambers Global
- Mayer Brown's International Trade practice exhibits "strength [in] identifying creative solutions for international supply chain issues caused by government regulation" while the team's lawyers "go beyond the analysis and impact of the issue" and "partner with the business to identify ways to solve the issue from a business perspective." Legal 500









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This Mayer Brown publication provides information and comments on legal issues and developments of interest to our clients and friends. The foregoing is not a comprehensive treatment of the subject matter covered and is not intended to provide legal advice. Readers should seek legal advice before taking any action with respect to the matters discussed herein.

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