AIRROC

Legacy Transactions & Networking Forum

October 16 - 18, 2022

Legacy Shines Bright

Education Day Schedule – In Person and Live Stream
October 17, 2022
8:50 am – 3:30 pm EST

The Westin Jersey City Newport, Jersey City, New Jersey

Education Day Sponsor by: MAYER | BROWN

CLE Sign-In Sponsored by: TIGERRISK PARTNERS

Live Stream Sponsored by: AON

8:50 AM **Welcome & Opening Remarks**
Carolyn Fahey, Executive Director, AIRROC
Bill Goldsmith, AIRROC Board Chair

9:00 AM **Attracting NextGen Professionals – What Can Companies Do?**
The AIRROC NextGen is honored to have Chris Hampshire join us to provide perspectives from his role as the Global President of the CPCU Society. What are some things that insurers can do to better attract young talent? Insurers work for the good and offer career paths with promotion potential, stable work with low unemployment, strong income potential, lifelong learning through certifications and advanced degrees. Hear what the CPCU society is doing to recruit successors to the senior leaders in the industry. He will also invite conversations from some emerging leaders in runoff to learn why their careers are appealing to them.

Keynote and Session Leader:
Chris Hampshire, Vice President – Carrier Practice Gallagher Bassett and Global President, CPCU Society (Keynote and Chair)

Panelists:
Dustin Loeffler, Managing Director & Head of Legacy, ReSolutions US, Aon
Sunny Liu, Senior Portfolio Actuary, Vice President, Casualty Underwriting, Swiss Re
Lee Vuu, Vice President, Reinsurance Claims, Argo Group US
Nathan Zwick, Assumed Claim Manager, The Hartford

10:00 AM Networking Break

10:15 AM The Legacy Dealmaking Landscape: What do YOU think??
Be part of the audience for this interactive session where we will poll YOU to get your anonymous opinions on the current legacy deal landscape. How many companies are working on or contemplating an Insurance Business Transfer? A corporate division? Does your company prefer the more "traditional" legacy transactions? What are the expectations for deal activity in the coming 6-12 months? The format will provide our audience – both online and in the room – to respond to questions via their phones and our panelists will opine on their reactions and opinions of what they are seeing.

Panelists:
Edward S. Hochberg, CPA CPCU, Head of Global Risk Solutions, Managing Director, Guy Carpenter
Laura Pearson, Senior Manager, Deals, PwC
Kelly Superczynski, Global Head of Capital Advisory, Aon
Vikram Sidhu, Partner, Mayer Brown LLP
David Alberts, Partner and Co-Leader Global Insurance Industry Group, Mayer Brown LLP (Chair)

11:15 AM Networking Break

11:30 AM Legacy Workers Compensation Management from Start to Finish
Successful management of a legacy workers' compensation book begins before you close the sale. Our panel of workers' compensation experts will discuss management techniques from inception to settlement including pre-acquisition due diligence, medical expense management, TPA management, and additional tools. We will also discuss the importance of jurisdictional differences and the use of creative solutions in the management and disposition of a claim. Join our panel of claims and finance experts as we unpack this highly relevant topic.

Panelists:
Gary Hinson, Head of TPA Claims, AXA XL
Anthony Sambucini, CEO, ANS Solutions
Michael Terelmes, Managing Director-USA, Compre

12:30 PM **Lunch**

1:15 PM **Corporate Liabilities Deals**

The legacy market is seeing a significant recent trend with transactions that do not involve the typical transfer or reinsurance of lines of insurance business but significant restructurings by large corporates with a view to selling entities (not insurance regulated) to provide finality to those corporations of underlying legacy liabilities. This panel will discuss the drivers of these deals, the benefits for sellers, the evolving market and opportunity for buyers (including traditional run-off players), structuring issues and deal terms.

Panelists:

Peter Calleo, Vice President, Senior Legal Counsel, M&A, Investments and Commercial Contracts, Enstar
Andy Hill, Partner - Structured Solutions, McGill & Partners
Robert Hut, CEO, Fara Recovery
Robbie Kerr, Senior Manager, Liability Restructuring, PwC
Thomas Scalera, Chief Executive Officer, Delticus Group
PK Paran, Partner, Willkie Farr & Gallagher (Chair)

2:15 PM **Networking Break**

2:30 PM **Managing the Evolving Risks and Expectations Regarding Corporate ESG Disclosures**

ESG disclosure requirements are evolving rapidly. Companies must consider new regulatory proposals, various international and voluntary reporting frameworks, and shareholder demands. Government investigations and civil litigation regarding ESG disclosures are on the rise. Our panel will discuss practical considerations to help reduce the risks for companies surrounding their ESG disclosures.

Maureen Gorman, Managing Director, Marsh
Kevin Harnisch, Head of White-Collar and Co-Head of RISC, Norton Rose Fulbright US
John O'Bryan, Partner, Freeborn & Peters
Leah Spivey, Head of Claims Runoff Solutions, Munich Re

3:30 PM **Adjourn**