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Hypothetical: The Well-Intentioned Compliance Officer

- Quarterly Compliance Review in connection with certain accounts that have a third-party investment advisor to confirm that appropriate client documentation is on file.
- The Compliance Officer (CO) notices that the fees look high for one of the accounts.
- CO is diligent and reviews fees for the past 12 months. She notices that fees do not match the fee agreements on file between the thirdparty adviser and the client.

The Well-Intentioned Compliance Officer (cont'd)

- CO is concerned about the discrepancy.
- CO emails the RM to understand how fees are paid.
- CO calls the firm's back office folks about the fees. She takes copious notes of all of her calls.
- CO asks the business to do an analysis of the fees.
- In the meanwhile, the firm receives a SEC subpoena for all documents relating to fees paid to the adviser.

Possible Pitfalls of Well-Intentioned Compliance-Led Investigation

- Non-Privileged Internal Investigation/Waiver of Privilege
- Creation of Negative Record
- Spoilation/Failure to Retain Documents
- Delay in Self-Reporting
- Potential Conflict of Interest

When Should Compliance Involve Legal?

- Risk Assessment vs. Internal Investigation
- Discovery of Possible Non-Compliance
- Data Analysis or Fact-finding
- Internal Escalation
- Self-Report to Regulators

Best Practices

No "one-size-fits-all" approach and each firm must make decisions based on the best way for it to achieve effective regulatory and ethical compliance

- Effective Compliance Program "best defense is a good offense."
- **Separate Functions of Compliance and Legal** where separation is not feasible or desirable, officer must be clear about which hat she is wearing for each situation.
- **Clear Policies and Procedures** establish investigative protocol for when to involve legal and delineation of responsibilities.
- **Routine Communication** consider monthly meetings between compliance and legal (perhaps, also audit and HR) to discuss arising issues (caution that where compliance becomes aware of a potential violation of law it should be reported immediately and not docketed on next meeting agenda).
- **Hotlines & Whistleblowers** triage and oversight by compliance but investigation of misconduct (i.e., possible violations of law/regulations) directed by lawyers.



Congressional Investigations

- "The Power of Congress to conduct investigations is inherent in the legislative process." Chief Justice Earl Warren, Watkins v. United States (1957).
- Congressional investigations often focus on financial institutions.
 - 1929 Stock Market Crash
 - 2008 Financial Crisis
 - MF Global Failure
 - 2002 Accounting Scandals
 - S&L Crisis

Congressional Investigations are Different

- Prosecutorial Purpose vs. Legislative Purpose.
- Broader Scope but Broader Negotiations.
- Indefinite Time Frames vs. Congressional Cycle Time Frame.
- Confidentiality of Information Requests and Replies.
- No Judge, Adjudication of Constitutional Privileges.
- Similarity: Consequences of Lying (Even Without Subpoenas).

Congressional Investigations – Recent Cases

- <u>Trump v. Mazars USA</u>, U.S. Supreme Court, July 9, 2020.
 - "[R]ecipients of legislative subpoenas retain their constitutional rights throughout the course of an investigation. . . And recipients have long been understood to retain common law and constitutional privileges with respect to certain materials, such as attorney client communications and governmental communications protected by executive privilege."
- <u>Committee on the Judiciary of the U.S. House of Representatives v. McGahn, D.C. Circuit Court</u>, August 31, 2020.
 - "Because the Committee lacks a cause of action to enforce its subpoena, this lawsuit must be dismissed. We note that this decision does not preclude Congress (or one of its chambers) from ever enforcing a subpoena in federal court; it simply precludes it from doing so without first enacting a statute authorizing such a suit."



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