

Runoff Deal Market Forum

Virtual Event
June 10, 2020
11:00 am -1:10 pm, EST

AIRROC and Mayer Brown are pleased to continue the tradition of our annual Deal Forum in a virtual format. Panelists will candidly share their own experiences and insights, lessons learned, highlights and tips for success. Views on the landscape in the midst of COVID-19, the market players, recent deals and deal trends, and new exit tools for the US market and the evolving regulatory landscape will also be discussed.

Schedule

- 11:00 am** **The Current Deal Climate**
The panel will describe the current runoff deal market, including current and anticipated deal demand, the landscape of buyers, and capital needs and availability. How has COVID-19 impacted the runoff deal market?
- Panelists:
Victor Nelligan, Director, PwC
Ed Torres, Executive Vice President, Willis Re
Dave Alberts, Partner, Mayer Brown LLP (moderator)
- 11:40 am** **Break – Panel Switch**
- 11:45 am** **New Exit Tools in the US Market and the Developing Regulatory Landscape**
An update on the activity in the states related to division and insurance business transfer laws. The panel will touch on developments in Oklahoma Rhode Island and other states, as well as at the NAIC and NCOIL. Hear about the latest activities and how these statutes can open up the potential for more deals in the runoff space.
- Panelists:
Elizabeth Dwyer, Superintendent of Insurance, Rhode Island Department of Business Regulation
Andrew N. Mais, Commissioner, Connecticut Insurance Department
John Sparks, Odom & Sparks PLLC
Robert Romano, Partner, Locke Lord LLP (moderator)

12:25 pm **Break – Panel Switch**

12:30 pm **Challenges and Opportunities for Getting Deals Done in the Current COVID-19/WFH Environment**

The new “normal” with everyone around the globe “working from home” as well as the challenging economic conditions presents some new challenges that must be navigated in doing deals. What are the top deal making points to consider as we adapt to these new working conditions?

Panelists:

Mahindra Maharaj, Senior Managing Director, US – Structured Solutions, Aon

Chris Reichow, US General Counsel / Executive Director of Claims, R&Q Solutions LLC

Paul Chen, Partner, Mayer Brown (moderator)

1:10 pm **Program Ends**