

Runoff Deal Market Forum

June 6, 2019

Mayer Brown
1221 Avenue of the Americas
New York, NY 10020

AIRROC and Mayer Brown present our second annual Deal Forum. Buyer and seller perspectives will be highlighted. Panelists will candidly share their own experiences and insights, lessons learned, highlights and tips for success. Views on the market players, recent deals and deal trends, emerging markets for captive deals and new exit tools for the US market and the evolving regulatory landscape will also be discussed.

Schedule of Events

12:45 PM **Arrival and Registration**

1:15 PM **Welcome and Introductions**

David Alberts | Partner, Co-Leader Global Insurance Industry Group, Mayer Brown
Carolyn Fahey | Executive Director, AIRROC

1:25 pm **Market Snapshot**

A look at the “big picture” as it relates to the potential for deals and prospects for the US runoff market.

Panelists:

Mahindra Maharaj | Senior Managing Director, Aon
Victor Nelligan | Senior Manager, PwC
Edward Torres | Executive Vice President, Willis Towers Watson

2:10 pm **The Runoff Market :: Core Markets**

Take an in depth look at the current deal market from various perspectives. What are some of the recent deals? What are the drivers for doing deals and the trends in the deal market?

Linda Johnson | Partner and Legacy Team Leader, TigerRisk Partners
Bill O’Farrell | Chief Executive Officer, Premia Holdings
Mayur Patel | Head of M&A and Reinsurance Transactions, Catalina Holdings
David Alberts | Partner, Co-Leader Global Insurance Industry Group, Mayer Brown
(moderator)

3:00 pm

The Runoff Market :: Emerging and Other Markets

A discussion that centers around some of the other areas where runoff deals are happening including non-US locations and the active market for captive transactions.

Steve McElhiney | CEO, EWI Re, Inc. and President, Tall Pines Insurance Company

Eleni Iacovides | Chief Client Officer and Executive Director, DARAG Group Ltd.

Eric Haller | CEO, Fleming Re

Richard Spitzer | Partner, Mayer Brown (moderator)

3:50 pm

Networking Break

4:00 pm

The Runoff Market :: New Exit Tools in the US Market and the Regulatory Landscape

There are several states that have enacted or are considering laws related to allowing division or insurance business transfers in their states. Hear about the latest activities at the NAIC and state level and how these statutes can open up the potential for more deals in the runoff space.

Matt Gaul | Partner, Mayer Brown

Stephen Johnson | Insurance Financial and Regulatory Specialist, Stradley Ronon Stevens & Young LLP

Robert Romano | Partner, Locke Lord LLP

Carolyn Fahey | Executive Director, AIRROC (moderator)

4:40 PM

Closing Keynote

We are honored to welcome *Glen Mulready, Commissioner of the Oklahoma Department of Insurance* as our closing keynote. Commissioner Mulready began his term in January 2019 and brings a very diverse background and experience to the state having worked in many aspects of insurance for 35 years.

5:10 pm

Adjourn to Networking Reception