Evercore

Understanding the Opportunities and Challenges In Brazil's Energy/Oil & Gas Sector – A New Opening

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Roundtable Discussion with Márcio Félix Alexandre Chequer Boris Markhasin



UNDERSTANDING THE OPPORTUNITIES AND CHALLENGES IN BRAZIL'S ENERGY/OIL & GAS SECTOR

A New Opening

Brazil's Oil and Gas Reforms

- 1. Recent changes in the Oil & Gas Regulatory Framework in Brazil. What is the environment after those changes?
- 2. Fostering Onshore Exploration and Production
- 3. <u>Agenda for Bid Rounds</u>. Is that a realistic plan? Can the market expect more Pre-Salt Rounds? What are the plans of Brazil for launching new opportunities that can attract majors, supermajors, independents and a variety of players to the market?
- 4. <u>Unitization</u>. What is the status and development toward the required changes and what can the industry expect?
- 5. Local Content. What to expect?
- 6. <u>Transfer of Right Areas Review</u>
- 7. <u>Gas Market</u>. What is the status of the so called "Gas to Grow"? What are the motivations and challenges?
- 8. Petrobras's Divestments The Reshape of the Energy Market in Brazil.
- 9. Biofuels: RenovaBio

National Policy Goals

- Strengthening internal and external institutional relationships
- Encouraging multi-stakeholder relationships and ongoing communication
- Improving legal and regulatory frameworks while ensuring legal stability
- Enabling a thrust-worthy, innovative and competitive environment