



## Energy ROUNDTABLE

# Understanding the Opportunities and Challenges in Brazil's Energy/Oil & Gas Sector—A New Opening

### Seminar Agenda

Wednesday, February 22, 2017

The Houstonian Hotel

TIME (all times CDT)	TOPIC
8:00 a.m.– 8:30 a.m.	<b>Breakfast and Registration</b>
8:30 a.m.– 8:35 a.m.	<b>Welcoming Remarks</b> <b>Alexandre Chequer</b> , <i>Partner, Global Head of Oil and Gas</i> , Mayer Brown
8:35 a.m.–10:00 a.m.	<b>Program &amp; Roundtable Discussion</b> <b>Márcio Félix</b> , <i>Vice Minister of Ministry of Mines and Energy and Executive Secretary of Petroleum, Natural Gas and Renewable Fuel, Brazil</i> <b>Alexandre Chequer</b> , <i>Partner, Global Head of Oil and Gas</i> , Mayer Brown <b>Boris Markhasin</b> , <i>Head Managing Director Oil and Gas Acquisition and Divestiture</i> , Evercore

## Speaker Profiles



**Márcio Félix**  
*Vice Minister of Ministry of Mines and Energy and Executive Secretary of Petroleum, Natural Gas and Renewable Fuel, Brazil*

**Márcio Félix** graduated in Electronic Engineering from the University of Brasilia, mastered in Petroleum Engineering from the University Petrobras, and has an MBA in Business Management, from the Federal University of Rio de Janeiro. Márcio has 35 years of experience in the oil industry, working in the former Flopetrol Schlumberger (1981/1982) and, since 1983, at Petrobras, where he held various management positions in the area of national and international exploration and production. In July 2016, he became Secretary of Development of the State of Espirito Santo, Brazil. He also has been the Director of IBP - Brazilian Institute of Petroleum, Natural Gas and Biofuels. Presently, Márcio Felix serves as Secretary of Oil, Natural Gas and Biofuels of the Ministry of Mines and Energy of Brazil.



**Alexandre R. Chequer**  
*Partner, Global Head of Oil and Gas Mayer Brown*

**Alex Chequer** is a partner of Mayer Brown and of Tauil & Chequer Advogados in association with Mayer Brown. He is the co-leader of the Global Energy group and global lead of the Oil & Gas group at Mayer Brown. He focuses on mergers and acquisitions, joint ventures, projects and infrastructure development. Alex has represented numerous oil and gas/energy companies on transactions involving the purchase and sale of oil and gas properties offshore Brazil, Africa and other basins around the world. Alex's oil and gas/energy development projects include LNG, pipelines, refinery, petrochemical, gas power plants, FPSOs, FSRUs and platform-based offshore developments, and integrated field development, (pipeline and processing projects); and mergers and acquisition (including auction and negotiated sales and property exchanges). Alex has experience with the structuring, documentation, and negotiation of oil and gas/energy transactions that range from host government arrangements, farmin/farmout, equity acquisitions to shareholder agreements, operating agreements, unitizations and international energy arbitrations on oil and gas/energy assets.

Alex has experience with the structuring, documentation, and negotiation of oil and gas transactions that range from host government arrangements, farm-ins, and acquisitions to shareholder agreements, operating agreements, and unitizations to EPC, production handling, transportation, and sales contracts.



**Boris Markhasin**  
*Managing Director*  
*Oil and Gas Acquisition*  
*and Divestiture*  
*Evercore*

**Boris Markhasin** has over twenty years of experience in operating E&P companies and investment banking advisory roles. Prior to Evercore, he worked at Noble Energy and Marathon Oil Co. in various exploration, new ventures, and operations roles in Canada, US, Gulf of Mexico, India, as well as expat positions in Equatorial Guinea and Russia. In Equatorial Guinea, Mr. Markhasin was the subsurface operations lead in the development of the world-class Alba field. In the US GOM, he was involved in a number of deep-water wells, including the Camden Hills field discovery. In Russia, he was involved in ramping field production by over 60%, resulting in a profitable country exit. Mr. Markhasin has extensive investment banking advisory experience, having worked nine years at Scotia Waterous where he advised on numerous deals in Canada, US, Latin America and Africa. Notable transactions include advising Hupecol on three Colombian sales aggregating \$1.4bn, SK on the its \$2.4bn Brazilian divestiture to Maersk, Sinopec on its \$7.1bn formation of Brazilian JV with Repsol, Sinopec on the \$2.45bn acquisition of Occidental Petroleum's Argentine subsidiary, KNOC and Ecopetrol on their acquisition of Petro-Tech and assignments for Vale Brazil among others. He has been at Evercore for two years, in the global oil and gas advisory business, where he has worked on a number of international corporate M&A, restructuring and A&D sell-side and buy-side deals as well as fairness opinions. Mr. Markhasin advised FX Energy on the acquisition by ORLEN Upstream, advised Pan American and E&P Hidrocarburos y Servicios on the successful award of Block 2 of the second bidding round in Mexico's Ronda 1, and advised the Ad Hoc Committee of holders of Pacific Exploration and Production's \$4.1bn of senior unsecured notes during the company's comprehensive financial restructuring.

Boris graduated from the University of Calgary with a Bachelor of Science with Honours in Geology and Geophysics. He then received a Masters of Science in Geology and Geophysics, from the University of Calgary.

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