

The Age of Disruption

HOW EMERGING TECHNOLOGIES AND CYBERSECURITY
ARE TRANSFORMING SOURCING

Agenda

June 7, 2016

TIME (All times are local)	TOPIC
8:30 a.m. – 9:00 a.m.	Networking Breakfast
9:00 a.m. – 9:10 a.m.	Welcome Remarks
9:10 a.m. – 10:00 a.m.	<p>Keynote Presentation: Security Takes Center Stage <i>Raj De, Partner (Washington DC) and former General Counsel of the United States National Security Agency</i></p> <ul style="list-style-type: none"> • Major Cybersecurity Developments in the US • Vendor Management and Supply Chain Considerations • Cyber and Privacy Developments Just Over the Horizon
10:00 a.m. – 10:15 a.m.	BREAK
10:15 a.m. – 11:05 a.m.	<p>Developments in Global Data Protection and Transfer: How They Impact Third Party Contracts Moderator: <i>Rebecca Eisner, Partner (Chicago)</i> Panelists: <i>Gabriela Kennedy, Partner (Hong Kong); Mark Prinsley, Partner (London) and Lei Shen, Senior Associate (Chicago)</i></p> <ul style="list-style-type: none"> • Europe: Safe Harbor, Privacy Shield and GDPR • Asia: Constant Change • US: Response to Safe Harbor and Other Privacy Developments
11:05 a.m. – 11:55 a.m.	<p>Contracting for Digital Age Services and Technologies <i>Joe Pennell, Partner (Chicago) and Brad Peterson, Partner (Chicago)</i></p> <ul style="list-style-type: none"> • Key Trends • Why Traditional Approaches Are a Poor Fit for These Emerging and Disruptive Services and Technologies • How to Prepare Your Sourcing and Contracting Strategies and Policies
11:55 a.m. – 1:00 p.m.	NETWORKING LUNCH

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1:00 p.m. – 1:50 p.m.

How Robotic Process Automation and Artificial Intelligence Will Change Outsourcing

Peter Dickinson, Partner (London) and Paul Roy, Partner (Chicago)

- Distinction between Robotic Process Automation and Artificial Intelligence
- How Each Technology Has Been and Will Be Used by Companies
- The Real Impact on Outsourcing

1:50 p.m. – 2:40 p.m.

How to Integrate Disruptive Technologies in Existing Supplier Contracts

Dan Masur, Partner (Washington DC) and Linda Rhodes, Partner (Washington DC)

- The Opportunity for Integrating New Technologies and Solutions
- Identifying the Strategic and Operational Considerations for Decision Making
- Structuring Transactions to Deliver Efficiencies, Cost Savings and Value
- Maximizing Your Negotiating Leverage

2:40 p.m. – 3:10 p.m.

NETWORKING COFFEE BREAK

3:10 p.m. – 4:00 p.m.

Peer-to-Peer Small Group Discussions

(Topics to be selected based on registration responses)

4:00 p.m. – 5:30 p.m.

RECEPTION
