

Agenda

Wednesday, May 13, 2015

TIME (All times local)	TOPIC
7:00 a.m. – 8:00 a.m.	Breakfast and Registration
8:00 a.m. – 8: 05 a.m.	Welcoming Remarks
	Dallas Parker, Conference Chair and Mayer Brown partner
8:05 a.m. – 8:30 a.m.	Morning Keynote Speaker
	 Adjusting to the new economics of lower energy prices
	 Policy Impact: how US policies affect the international oil industry
	 What strategies are US oil companies and service providers implementing to weather over-supply?
	Dr. Michelle Michot Foss, Chief Energy Economist at the Bureau of Economic Geology's Center for Energy Economics at the University of Texas at Austin
8:30 a.m. – 9:30 p.m.	Panel I: Oil Prices—Where We Go from Here
	How long will low crude prices last?
	 How do we accurately evaluate the forecast for growth/demand/price change?
	• Factors driving oil prices—financial and otherwise—OPEC, other factors, etc.
	 Are low oil prices a buying opportunity for importing countries?
	Moderator: Lynn Cook, Deputy Texas Bureau Chief, the Wall Street Journal
	John Gerdes, Managing Director and Head of Research, KLR
	Pearce Hammond , <i>Managing Director and Co-Head of E&P Research</i> , Simmons & Company International
	James West, Senior Managing Director Fundamental Research Analyst, Evercore Group
9:30 a.m. – 9:45 a.m.	Break

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TIME (All times local)	TOPIC
9:45 a.m. – 10:45 a.m.	Panel II: LNG Industry Outlook
	 The direction of LNG prices and markets given the decline in oil prices and the production coming on line in the United States, Australia and (potentially) East Africa How prices will impact the Investment Community – funding of projects Development of a Robust Spot Market (At Last!) Focus on China, Japan and other importing countries
	Trading, liquidity and price hedging
	Moderator: Tom Moore, Partner, Mayer Brown Shaun Parvez, President, SK E&S Americas
	Nigel Darlow , <i>Chief Executive Officer</i> , Atlantic LNG Company of Trinidad and Tobago
	Carlos Wheelock, Vice President of Commercial Strategy and LNG Marketing, Excelerate Energy
10:45 a.m. – 11:00 a.m.	Break
11:00 a.m. – 12:15 p.m.	Panel III: Emerging and Developing Oil Markets—Updates on Projects, Policies and What's To Come
	 Brazil—Petrobras scandal overview and its impact on investment. Will the government change energy policies?
	 Mexico—What has happened so far? What's to come?
	 Africa roundup—Mozambique's new hydrocarbon law. What's up in Angola?
	 Asian Energy Markets—A new day for LNG?
	Moderator: Jose Valera, Partner, Mayer Brown
	Alex Chequer, Partner, Mayer Brown
	Francisco Mendez, Partner, Mayer Brown
	Goncalo Falcao, Partner, Mayer Brown
	Toshi Yoshida, Partner, Mayer Brown
12:30 p.m 1:30 p.m.	Lunch and Keynote Speaker
	Energy Security as it Stands Today
	Charles Ebinger , Senior Fellow Energy Security and Climate Initiative, Brookings Institution

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Morning Keynote Speaker



Michelle Michot Foss Chief Energy Economist Bureau of Economic Geology's Center for Energy Economics University of Texas at Austin

Michelle Michot Foss is Chief Energy Economist at the Bureau of Economic Geology's Center for Energy Economics at the University of Texas at Austin. Dr. Foss has more than 30 years' experience in energy and environmental research and consulting (oil and gas, coal, nonfuel minerals, LNG, electric power) in the United States and abroad in senior positions. She has done extensive public speaking and has been widely published on such topics as: upstream economics and natural gas pricing in North America; global LNG; natural gas and electric power in Mexico; and national oil companies and institutional influences on the economic performance of national hydrocarbon sectors. The CEE research program originated at the University of Houston in 1995. Dr. Foss's past experience includes Director of Research, Simmons & Company International and Director of Research at Rice Center.

Welcoming Remarks



Dallas Parker (Conference Chair) Partner, Global Energy Group Mayer Brown

Dallas Parker is a partner in Mayer Brown's Global Energy Group and his practice has had a career-long focus on transactions in the US and international oil and gas sectors. Dallas represents US and non-US clients in corporate and securities law matters and has extensive experience in the areas of mergers, acquisitions, dispositions and public and private offerings of securities. Dallas is a frequent speaker and author on Mexico energy policy, and he sits on the advisory board of the Center for US and Mexican Law, a research center associated with the University of Houston Law Center. Dallas has been included in the Chambers USA "Leaders in their Field" legal directory by Chambers & Partners from 2009-2014, and according to Chambers, he "understands the issues and knows when to move forward and when to back down" (2012) and "is viewed as instrumental to the firm's international presence, particularly in Brazil" (2009).

Panel I: Oil Prices—Where We Go from Here



Lynn Cook Deputy Texas Bureau Chief and Deputy Energy Editor Wall Street Journal

Lynn Cook is the Deputy Texas Bureau Chief and Deputy Energy Editor for the Wall Street Journal. She writes and edits stories about global energy issues, including the American drilling boom, the geopolitics of oil and trends in natural gas and power markets. Lynn is a graduate of Texas A&M University and earned her master's degree from Columbia University's Graduate School of Journalism. In 2006-2007 she attended Columbia Business School as a recipient of the prestigious Knight-Bagehot Fellowship in Economics and Journalism.



John Gerdes Managing Director and Head of Research KLR Group

John Gerdes is a Managing Director and Head of Research at KLR Group and has over 30 years of energy industry experience in the areas of research, investment banking, operations and engineering. Previously, John held research positions at Canaccord Genuity, SunTrust Robinson Humphrey and Raymond James. As an investment banker with Salomon Brothers and Jefferies & Company, he specialized in energy transactions for E&P, oilfield services, midstream and industrial services companies. Prior to graduate school, he worked in reservoir, production and drilling engineering, as well as field supervisory capacities at Shell and ARCO. John holds an MBA from the University of Chicago and a BS in Petroleum Engineering from the University of Tulsa.



Pearce W. Hammond *Managing Director and Co-Head of E&P Research*Simmons & Company

Pearce Hammond is Managing Director and Co-Head of E&P Research at Simmons & Company. Pearce previously served as the lead equity research analyst at Simmons, covering the coal and alternative energy sectors, where he helped build the firm's practice in these sectors. In 2010, he transitioned to coverage of the E&P sector, as well as helping lead the firm's natural gas macro product. Prior to Simmons, Pearce worked for Duke Energy and Enron Corporation, where he served in a variety of roles: power and gas trader, originator, structuring and corporate development. He is a former field artillery officer in the US Army. Pearce graduated with a BS from the United States Military Academy and has an MBA from the Jones Graduate School of Management at Rice University, where he was a Jones Scholar. He is a Chartered Financial Analyst and a member of the Houston CFA Society.



James West
Senior Managing Director
Evercore ISI

James West is a Senior Managing Director at Evercore ISI. He is responsible for the research coverage of the Oil Services, Equipment and Drilling industry, which consists of detailed fundamental research on more than 50 companies. Prior to joining Evercore ISI, James was a Managing Director and Senior Research Analyst at Barclays and Lehman Brothers for a combined 15 years. Since assuming lead coverage in 2011, he has been top ranked in Institutional Investor, including number three in 2011, number two in 2012 and number one in 2013 and 2014. Prior to joining Lehman Brothers, James worked at Donaldson, Lufkin & Jenrette. James received his BA in Economics and a minor in History from the University of North Carolina at Chapel Hill.

Panel II: LNG Industry Outlook



Tom Moore *Co-leader, Global Energy Group* Mayer Brown

Tom Moore is a partner in Mayer Brown's Houston office and is co-leader of Mayer Brown's Global Energy Group. Tom brings a wide range of corporate, commercial and financial experience to the energy and infrastructure industries. He has played a lead role in many major energy assignments worldwide, including liquefied natural gas projects in the United States and Africa, petrochemical plants in the Middle East and gas-fired generation facilities around the world. He represents Chinese, the Korean state and investor owned oil companies in acquisitions in Africa, Asia, South America and the United States, and he has represented a wide range of energy companies and investment funds in acquisitions and divestitures of other energy

assets of all kinds. Tom is ranked in Chambers Global and USA: Energy: Oil & Gas.



Shaun Parvez President SK E&S Americas

Shaun Parvez is President of SK E&S Americas, the US-based arm of Korea's largest gas and power utility company. E&S Americas was established in 2013 with a focus on the export of LNG and the planned formation of a multibillion dollar portfolio of natural gas assets. Shaun has held several senior leadership positions at SK since joining in 2009, including President and Chief Investment Officer of SK USA, the US investment and management division of SK Holdings, and Managing Director and Head of Corporate Development for SK USA. Prior to joining SK in 2009, Shaun spent 11 years on Wall Street as both an Investment Banker and Equity Analyst, following a five-year career as an engineer.



Nigel Darlow Chief Executive Officer Atlantic

Nigel Darlow is the Chief Executive Officer of Atlantic, one of the world's largest LNG production businesses, exporting up to 15 million tonnes per annum of LNG to more than 21 destinations globally.

Atlantic has sustained world-class performance in several key areas of the business, including safety and facility reliability. Atlantic has achieved over 25 million hours without a Lost Time Injury representing more than seven years of safe operations.

Nigel has 20 year's experience in the oil and gas industry, with wide expertise across the energy value chain spanning exploration, production operations, developments, major hub projects and downstream infrastructure. Prior to joining

Atlantic in 2011, he held several senior positions in BG Group.



Carlos Wheelock Vice President of Commercial Strategy and LNG Marketing **Excelerate Energy**

Carlos Wheelock is Vice President of Commercial Strategy and LNG Marketing at Excelerate Energy. He has 15 years of experience working in global energy markets, trading and development, and has held responsibilities in the United States, Latin America and Europe. Carlos previously served as Excelerate Energy's Senior Director of Trading and Optimization, managing global commodity price and FX risk, optimizing the company's regasification assets, capacity and market access in the United States and the United Kingdom, and performing global commercial research and deal valuation.

Panel III: Emerging and Developing Oil Markets— Updates on Projects. Policies and What's to Come



José Valera Partner, Global Energy Group Mayer Brown

José Valera is a partner in Mayer Brown's Global Energy Group. José focuses his practice on domestic and international energy transactions and project development and has more than 25 years of legal experience representing oil, gas and electric energy companies throughout the United States, Central America, South America, Africa, Asia and the Caribbean. José represents oil and gas companies with regard to exploration and production contracts, investment contracts, field development contracts, mergers and acquisitions, joint ventures, sales of products, and LNG liquefaction and regasification projects. He also advises companies on the development of power generation projects, operation and

maintenance of power plants, fuel supply, financing, and mergers and acquisitions. José has vast experience advising governments and national oil companies in the preparation of their energy regulatory frameworks, energy policies, and oil and gas bidding rounds and model contracts. José is recognized in Chambers Latin America Energy 2015 for his oil and gas work. Proficient in English, Spanish (native) and French, José has been a board member of the Association of International Petroleum Negotiators (AIPN) and often participates as a speaker on energy issues at professional conferences.



Alex Chequer Partner and Co-leader, Global Energy Group Mayer Brown, Tauil & Chequer Advogados

Alex Chequer is a partner with Tauil & Chequer Advogados in association with Mayer Brown and is co-leader of Mayer Brown's Global Energy Group. He focuses his practice on mergers and acquisitions, joint ventures, projects and infrastructure development. He represents clients in such sectors as energy, renewable energy, oil and gas, mining and heavy industries and has assisted them with infrastructure projects in upstream, midstream and downstream energy, as well as in negotiations for the structuring of such projects with host countries. He has worked on pipeline projects, LNG facilities, and hydro, gas power plant, refinery, petrochemical, ethanol and renewable projects in Latin America and Africa. He also advises on energy exploration and production. The structuring of corporate and operating agreements is an important component of his project development activities. He has significant experience drafting engineering, procurement and production agreements for the construction, operation and maintenance of hydro, gas power plants, LNG, refinery, petrochemical, ethanol and renewable energy projects. In connection with this work, he has assisted clients with political and

regulatory risk analyses, investment management and the structuring of financing arrangements. Chambers Latin America recently noted "Alexandre Chequer is a projects and infrastructure expert who also runs a solid corporate practice" and is a "rainmaker for oil and gas issues and is noted for his experience, technical knowledge and great client service ... (an) outstanding lawyer with strong presence and real authority ... he has in-depth knowledge and passion for the subject."



Francisco Mendez Partner, Global Energy Group Mayer Brown

Francisco Mendez is a partner in Mayer Brown's Global Energy Group. Previously, he spent close to 20 years at ExxonMobil Corporation as inhouse counsel for Latin America, where he most recently advised the company on the opening of the oil and gas industry in Mexico to the private sector. As a part of this work, he was involved in the formation of the Mexican Hydrocarbons Association, the first such industry association in Mexico. In addition to his work in Mexico, Francisco also provides counsel on significant upstream and downstream projects in Latin America. He has extensive experience in the negotiation and drafting of oil and gas contracts. He is admitted to practice in Mexico. Francisco is fluent in English and Spanish (native).



Toshi Yoshida Partner, Corporate & Securities Mayer Brown

Toshi Yoshida focuses on global energy projects, cross-border oil and gas transactions, including shale oil and gas, LNG production and terminal projects, refineries and pipelines. While he has particular experience with clients in Japan and other parts of Asia, Toshi has worked with clients in the United States, Latin America, Brazil, Africa, Australia and other regions and countries. He also has advised on oil and gas environmental matters in conjunction with acquisitions of oil and gas assets by clients. Toshi has been involved in global energy, oil and gas projects for more than 20 years and has extensive experience in dealing with national oil companies and host governments. He has held board positions with energy companies in Australia and Japan. In addition to his energy practice, he represents Japanese clients in various industry sectors for their M&A transactions and corporate matters in the United States.



Gonçalo Falcão Partner Mayer Brown, Tauil & Chequer Advogados

Goncalo Falção is a partner with Tauil & Chequer Advogados in association with Mayer Brown and is a member of the International Tax Matters and Corporate & Securities practices. He represents clients around the globe and particularly throughout Africa, including Angola, Mozambique, Cape Verde, Equatorial Guinea, and São Tomé & Príncipe. Much of his work in these countries involves representing oil and gas exploration and production companies and service providers. Gonçalo also has substantial experience in oil and gas, corporate, foreign investment, labor and immigration, and foreign exchange matters. He is licensed to practice law in both Brazil and Portugal.

Before joining Tauil & Chequer in Brazil, Gonçalo practiced law for five years at offices in Portugal and Brazil as a member of the Miranda Law Firm. He also practiced in Portugal from 1998 to 2004 with several other firms, including KPMG (as Tax Manager), Castro Silva & Associados and Arthur Andersen. Gonçalo is fluent in English and Spanish as well as Portuguese.

Keynote Luncheon Speaker



Charles K. Ebinger Senior fellow, Energy Security and Climate Initiative **Brookings Institution**

Charles K. Ebinger is a senior fellow in the Energy Security and Climate Initiative at the Brookings Institution. He served as the initiative's director from 2008 to October of 2014. Previously, Charles served as a senior advisor at the International Resources Group, where he advised more than 50 governments on various aspects of their energy policies, specializing in institutional and economic restructuring of their utility sectors. Charles has special expertise in South Asia, the Middle East and Africa, but has also worked in the Far East, Southeast Asia, Eastern Europe, Central Asia and Latin America.

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