



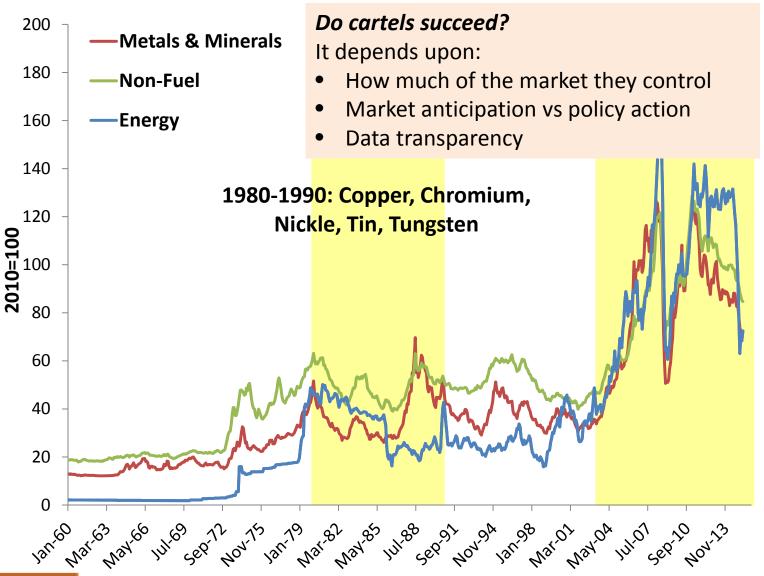




Paradoxically Abundant?

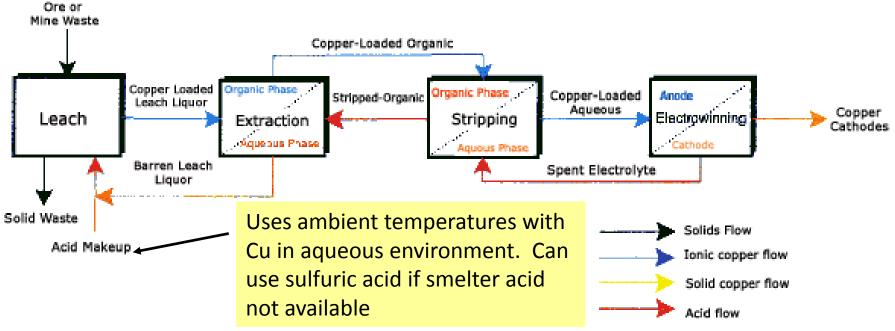
Mayer Brown, Houston, April 1, 2014

Simon-Erlich Wager





Simplified Flow Chart Leach - Solvent Extraction - Electrowinning Process



- "Beginning in the mid 1980s a new technology...SX/EW Process, was widely adopted. This new copper technology utilizes smelter acid to produce copper from oxidized ores and mine wastes. Today, worldwide, approximately 20% of all copper...is produced by this is process. In Latin America, the total is closer to 40% whereas in the United States the total is approaching 30%."
- "A second technology that has aided in the production of environmentally clean copper is that of bacterial leaching or bioleaching."

http://www.copper.org/publications/newsletters/innovations/2001/08/hydrometallurgy.html



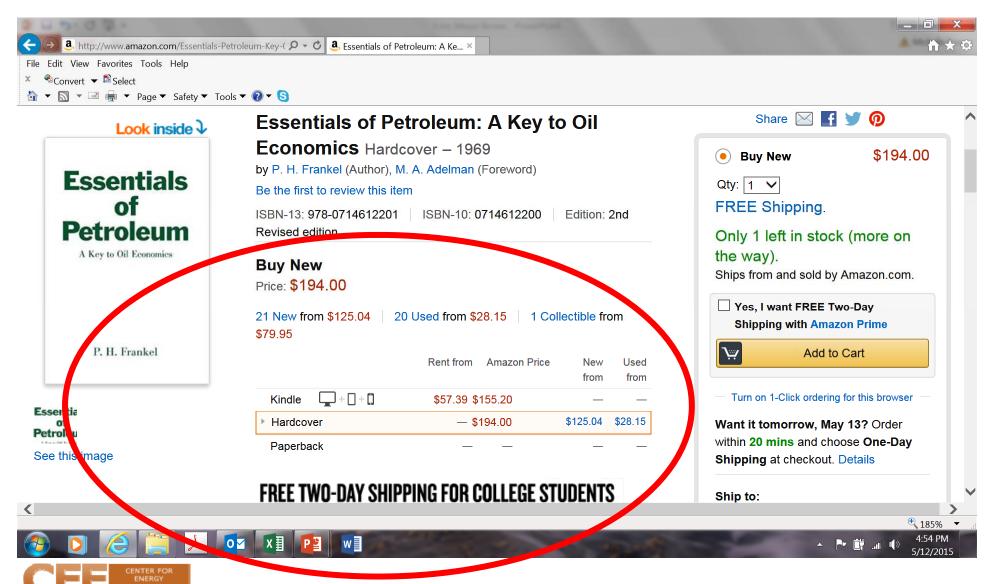
Channeling Paul Frankel

From his earliest work, Essentials of Petroleum, first published in 1946, he underlined the fact that the industry was not self-adjusting. To observe that oil is a liquid - as he did - might appear a truism. To spell out the economic implications of this fact - the relationship of fixed and variable costs, the price inelasticity of both supply and demand, the menace of the marginal barrel combined with the aleatory nature of exploration, all leading to the inherent instability of the industry - was to illuminate for oil men and women the framework in which they lived their working lives.

The Independent, 29 October 1992



A Market at Work



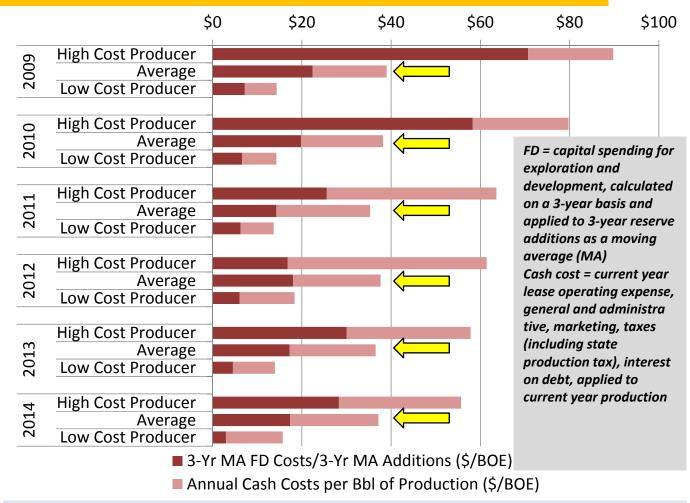
Amazon.com

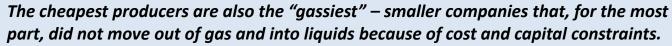
Upstream Matters! Part Deux

We add 2014 reporting data and affirm key considerations going forward

Our sample represents the top tier of U.S. producers including leading shale players.

- We have *restated work from earlier research for changes to our sample and methodology
- The 15 publicly traded companies we use comprise 68% of Top 40 gas producers (NGSA.org) and 33% of U.S. marketed natural gas production
- In this snapshot including
 2014 reporting we state
 results mainly in barrel of oil
 equivalent terms
- Overall, while FD capex has dropped, largely a result of increased volumes, cash costs remain substantial and stubborn.



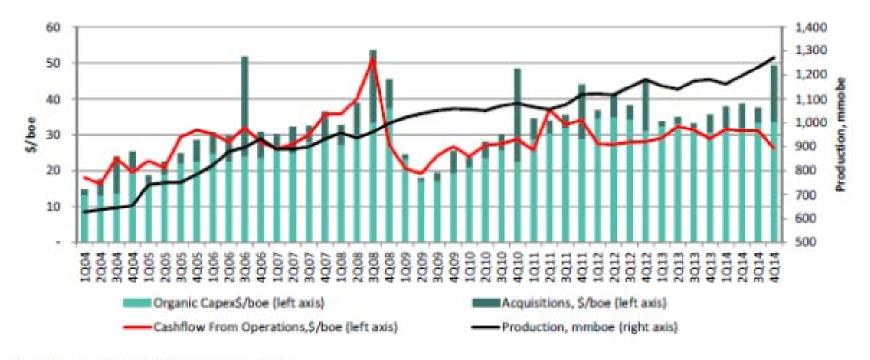




Comparative View

Capex Exceeds Cash Flow

Cash flows from Operations and Capex



Source: Company reports, Bernstein analysis, Bloomberg

Challenge: how much in cost, and with what return to hit the type curve?



Weighted Average NOC Breakeven Costs (\$/BOE)



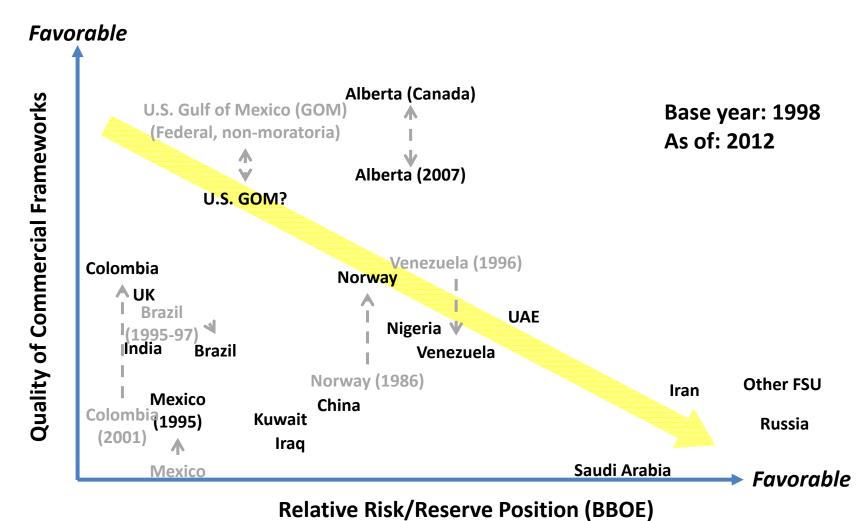


Problem

- We believe that costs for the commodity could be getting cheaper.
- Costs for companies are stubborn.
- What is the best way to view extractive industries?
- Are cost components increasingly nontechnical and, if so, inadequately managed?



Upstream Regimes: Inverse Relationship





KXL Barometer

Moderate, Lower-Income Democrats Favor Keystone; Women Split

Building the Keystone	Favor	Oppose	DK
XL pipeline	%	%	%
All Democrats	49	38	13=100
Men	58	37	6=100
Women	43	38	19=100
Conservative/Moderate	56	32	12=100
Liberal	40	46	14=100
White	48	38	14=100
Black	48	39	14=100
18-29	55	37	8=100
30-49	45	41	15=100
50-64	50	38	12=100
65+	50	32	19=100
Post-graduate	35	51	14=100
College grad	41	44	14=100
Some college	52	35	13=100
HS or less	54	33	13=100
Family income			
\$100,000 or more	36	51	14=100
\$50,000-100,000	48	42	11=100
Less than \$50,000	54	34	13=100

Across Parties, Support for Keystone

Favor/oppose building Keystone XL pipeline ...

	Ol	pose	Favor		
AII	27			61	
Republican		9			84
Independent	29			61	
Democrat	38			49	

But Democrats Are Divided

		Oppose	Favo	r
College grad+ Dem	47			39
Non-college grad Dem	34	4		53

Survey conducted Feb. 27-Mar. 16, 2014.

PEW RESEARCH CENTER

Survey conducted Feb. 27-Mar. 16, 2014. Democrat N=1,036. Whites and blacks include only those who are not Hispanic. Figures may not add to 100% because of rounding.







Exports: The Crude Oil Debate

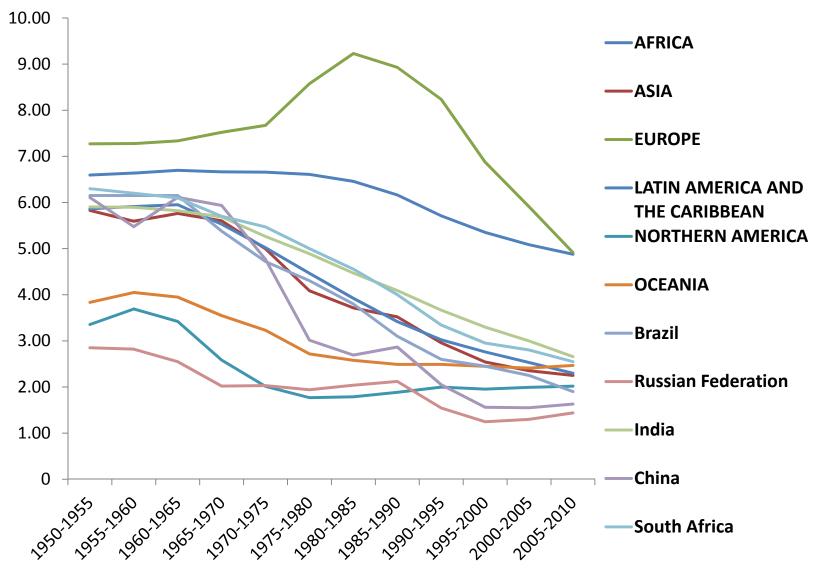
"In a situation where we still import 7 million barrels of crude oil per day, I don't think an overly compelling argument has been made on the basis of pragmatic economics," Moniz said [at CERAWeek]. Fuel Fix, 4/23/5

What are the economic, environmental benefits of petroleum system optimization?



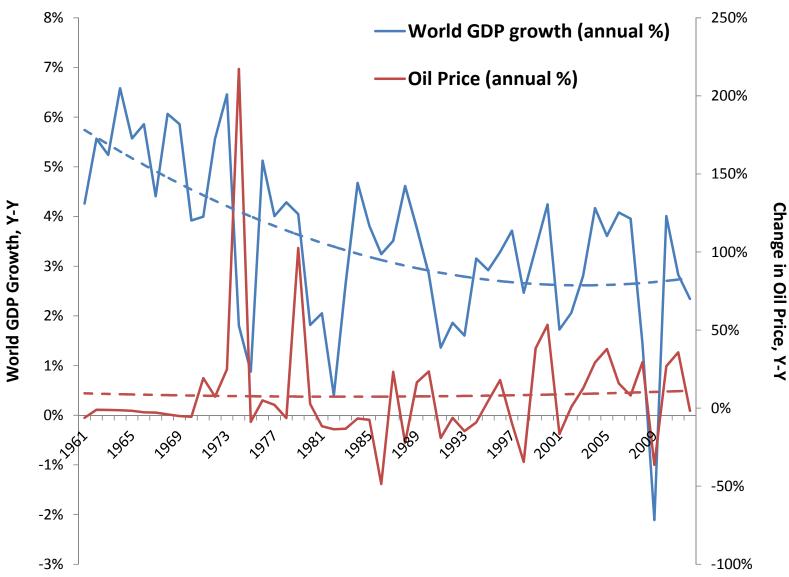


We the People Are Changing





Oil and Growth Politics





What About Oil and Freedoms?

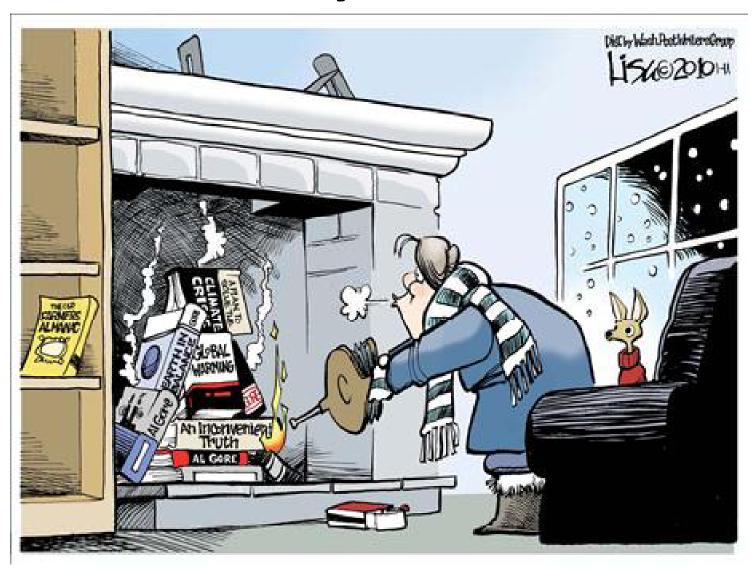
Is there an inverse relationship?

193		PARTLY	NOT
Countries	FREE	FREE	FREE
Oil Production	23 mmb/d	20 mmb/d	30 mmb/d
Avg. GDP per Capita	\$12,292	\$2,677	\$2,283

Freedom House Survey, 2001, www.freedomhouse.org

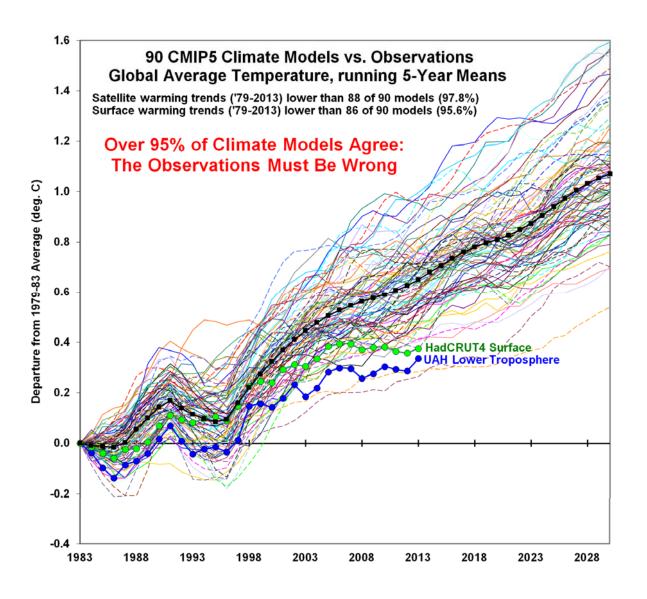


Politically Convenient





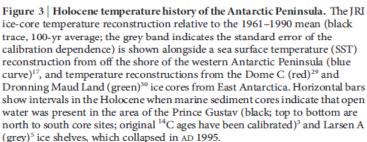
Have Model, Will Publish

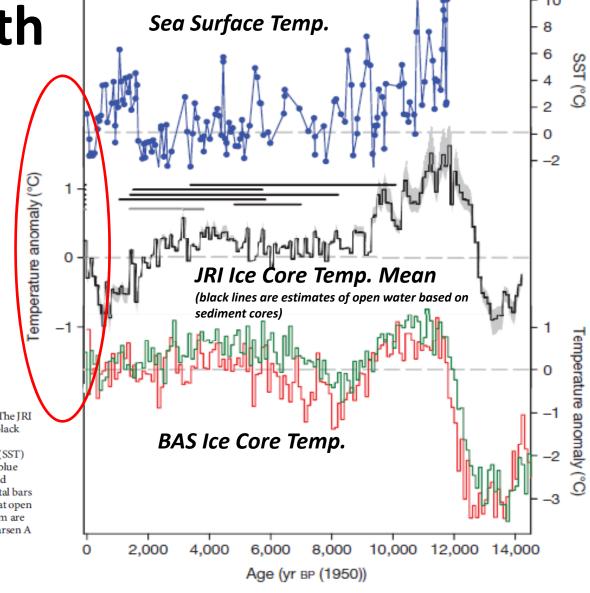




Dynamic Earth

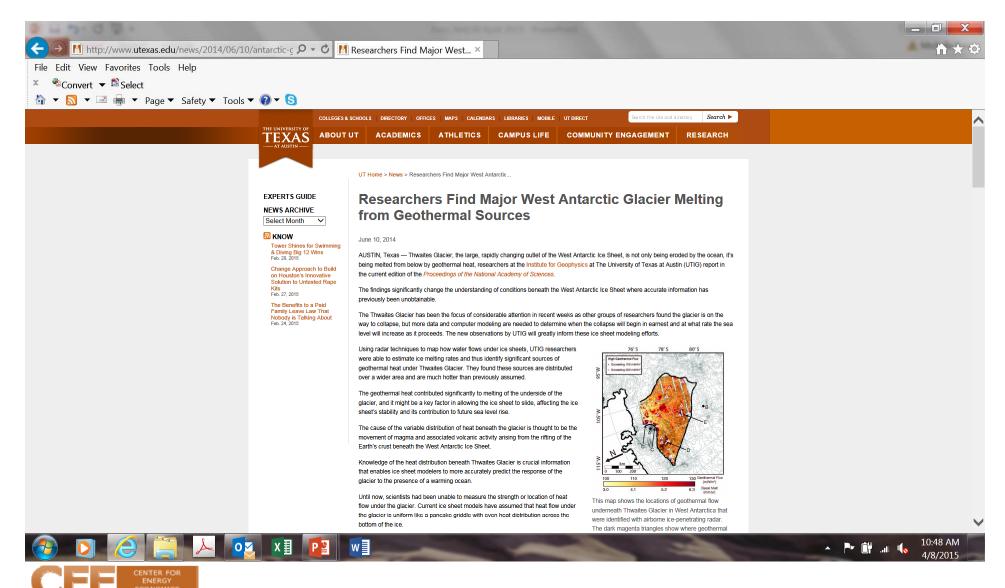
"Although warming of the northeastern Antarctic Peninsula began around 600 years ago, the high rate of warming over the past century is unusual (but not unprecedented) in the context of natural climate variability over the past two millennia."







The Role of Science



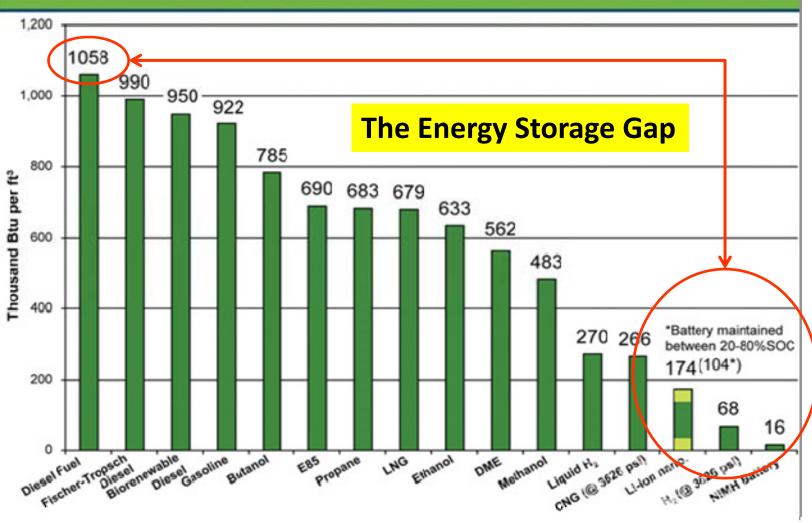
Climate Math Whiz

- Total annual CO2 emitted is 188 bn ton
- 8bn is derived from human activity
 - US produces 2 bn
- Net generation from US coal plants is ~170mm MWh
 - CO2 production is ~2,250 lbs/MWh, or 191mm tons
- The total atmosphere is 5 quadrillion tons
 - We would be removing 0.00000382% if all CO2 from U.S. coal-fired power gen was captured or eliminated
 - We would be removing 0.00016% if all CO2 attributed with human activity were captured or eliminated
 - Current atmospheric CO2 concentration is about 386ppm or 0.039%
 [400ppm 04 0.040%)





Energy Density of Fuels





Zoom Zoom

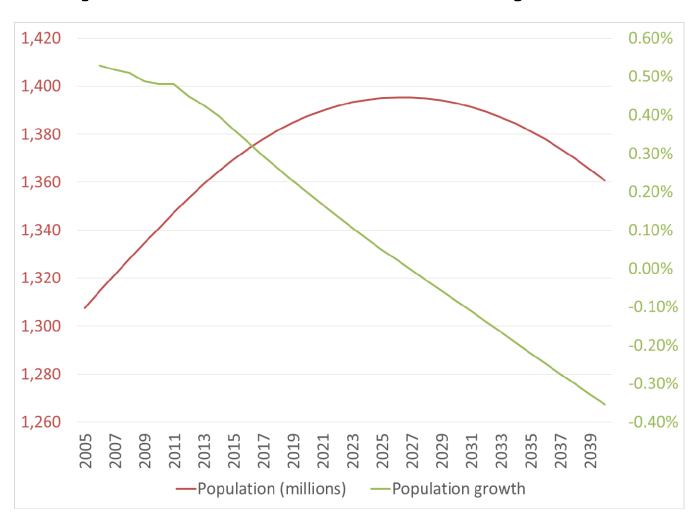




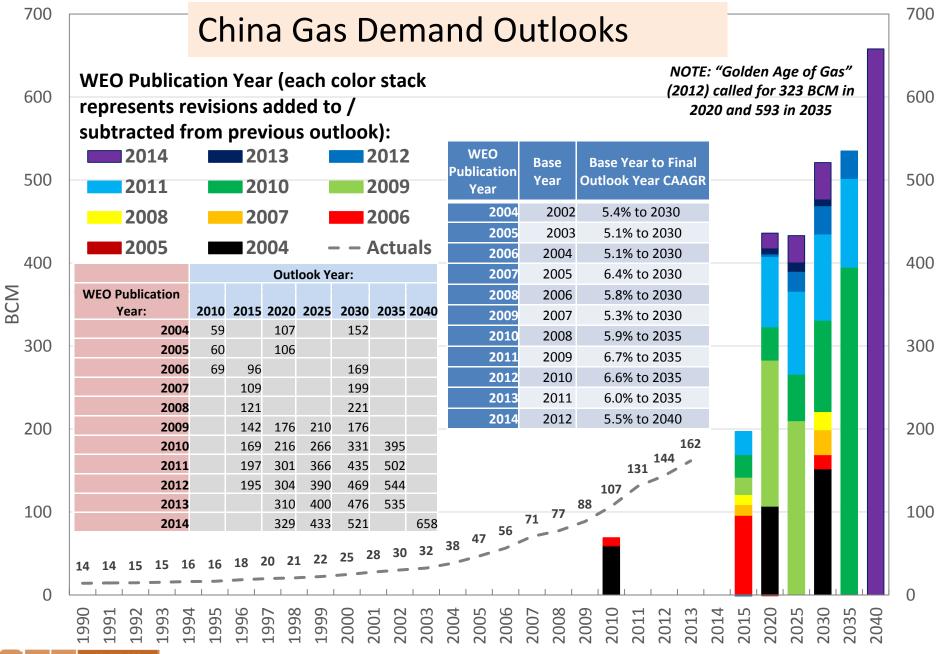




Population Growth Slowing Fast, Expected to Plateau by 2025









International Energy Agency, World Energy Outlook, various years; U.S. Energy Information Administration actuals; 2014 actual

Natural Gas Trajectories

