#### Brazil's Clean Companies Act: Implementing Regulations

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## Clean Companies Act (Law 12846): Implementing Regulation

- Decree no. 8.420 (March 18, 2015)
- Ordinances of Office of the Comptroller General (OCG):
  - No. 909 (April 07, 2015)
  - No. 910 (April 07, 2015)
- OCG Normative Ruling no. 1 (April 07, 2015)
- OCG Normative Ruling no. 2 (April 07, 2015)
- TCU (Federal Audit Committee) Normative Ruling No. 74, (February 11, 2015)

## Clean Companies Act (Law 12846): Implementing Regulations

- Decree no. 8.420 (March 18, 2015)
  - Adiministrative Sanctions and Judicial Implementations;
     Leniency Agreements and Compliance Programs
- OCG Ordinance no. 909 (April 07, 2015)
  - Assessment of Compliance Programs
- OCG Ordinance no. 910 (April 07, 2015)
  - Procedures for imposition of penalties

### Clean Companies Act (Law 12846): Implementing Regulation

- OCG Normative Ruling no. 1 (April 07, 2015)
  - Methodology for determing income for penalty purposes
- OCG Normative Ruling no. 2 (April 07, 2015)
  - Creating national database of companies varred from contracting with the Public Administration
- TCU Normative Ruling no. 74 (February 11, 2015)
  - Establishing TCU's right to participate in negotiation and approval of leniency agreements

#### Clean Companies Act (Law 12846): Key Questions

- How are fines calculated?
- What are Leniency Agreements?
- What is the process for imposing fines?
- Are compliance programs relevant?

#### **Administrative Sanctions**



Extraordinary publication of the decision

## How Penalties Are Calculated: (Decree 8.420/2015)

| Conduct  | Percent    |
|--|------------|
| Was misconduct continuous?   | 1% to 2,5% |
| Was top management aware of – or did it tolerate – the misconduct? | 1% to 2,5% |
| Disruption of Services?  | 1% to 4%   |
| Ability to Pay   | 1%         |
| Repeat Offense?  | 5%         |
| Size of Affected Contract  | 0% to 5%   |

• Fine calculated based on gross annual income in the year preceding the commencement of the administrative process

•Five mitigating factors reduce penalties

| Conduct                              | Percent      |
|--------------------------------------|--------------|
| Attempt                              | (1%)         |
| Pre-investigation restitution        | (1,5%)       |
| Extent of Cooperation                | (1% to 1,5%) |
| Self-Disclosure                      | (2%)         |
| Effectiveness of Compliance Programs | (1% to 4%)   |

### Ability to Pay: (Decree 8.420/2015)

- General Solvency Index > 1
  - Total Assets / Total Liabilities
- General Liquidity Index > LI over 1
  - (Current Assets + Long-term Assets) / (Current Liabilities + Long-term liability)
- Net Profit

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# Size of Affected Contract: (Decree 8.420/2015)

| Value of Contracts                            | Income Percentage |
|---|-------------------|
| Up to R\$1.500.000,00                         | 0%                |
| From R\$1.500.000,00 to R\$10.000.000,00      | 1%                |
| From R\$10.000.000,00 to R\$50.000.000,00     | 2%                |
| From R\$50.000.000,00 to R\$250.000.000,00    | 3%                |
| From R\$250.000.000,00 to R\$1.000.000.000,00 | 4%                |
| Over R\$1.000.000.000                         | 5%                |

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- First to Come Forward Requirement:
  - Clean Companies Act (Law 12846/2013) Article 16:
  - "§ 1º The agreement mentioned in the heading may be executed only if the following requirements are, cumulatively, met:
  - I. the legal entity is the first to express its interest to cooperate with the investigations of the illegal act;"

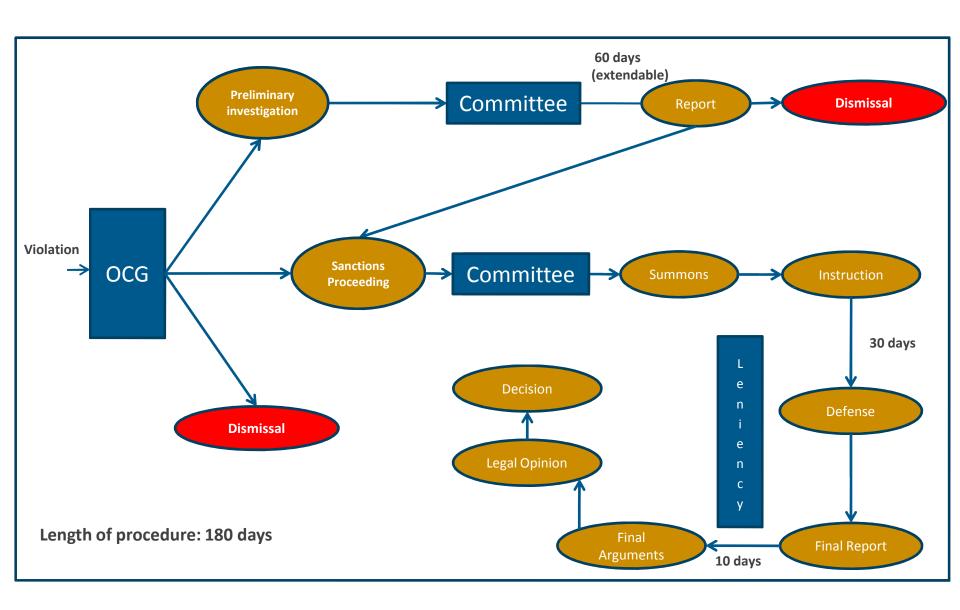


- First to Come Forward Requirement:
  - Decree 8.420/2015, Art. 30:
    - "The legal entity wishing to enter into a leniency agreement must:
      - I. be the first to express its interest in cooperating with the investigation of the illegal act, when relevant;"

- First to Come Forward:
  - OCG Ordinance 910, Art. 30:
    - "The Committee in charge of conducting the negotiation of the leniency agreement shall be responsible for:
      - II. Evaluating the evidence presented by the legal entity demonstrating:
        - a) That it is the first to express the interest in cooperating with the investigation of the illegal act, when relevant;"

- Time to apply for a Leniency Agreemnt:
  - Decree 8.420/2015, Art. 30, 2nd paragraph:
    - "The application for a Leniency Agreement may occur until the conclusion of the report prepared in the Administrative Sactions Proceeding"

#### **Procedure for Administrative Sanctions**



- Role of the the Public Prosecutor's Office
  - Not addressed in the regulation
  - OCG says the PPO should be involved
  - \* TCU decision dated April 15, 2015 (after the webinar) confirmed that Public Prosecutors Agreement is not a requirement, but Public Prosecutors should be given na opportunity to issue na opinion on the agreements.
- For Leniency Agreements:
  - Compliance Programs are assessed
  - Adjustments may be required



### Compliance Programs: (OCG Ordinance 909/2015)

- Profile (Risk Assessment) Report
  - Industries in which the company operates
  - Organizational structure
  - Number of employees
  - Interactions with Public Administration
  - Third party intermediaries (agents, brokers, sales representatives, etc.)
- Best Practice
  - The basis for the preparation of the Compliance Program
  - Before the legal requirement, it was already good practice

### Compliance Program: (OCG Ordinance 909/2015)

- Compliance Program Assessment Report
  - Purpose is to determine how compliance program has been implemented
  - Description of program features and relevance to company's profile
  - Data history, statistics and documents
- Best Practice
  - Before the legal requirement, a periodic assessment of the program was a good practice

### Compliance Programs: (Decree 8420/2015)

- What the Regulations Require:
  - The committment of top-level management, including the company's board, which shall be evidenced by visible and clear support
  - 2. Standards of conduct, code of conduct and ethics applicable to all employees, directors and third parties
  - 3. Standards of conduct, code of conduct and ethics applicable to all subcontractors, agents, suppliers and related third parties
  - 4. Regular training
  - 5. Regular risk assessment procedures with adjustments to the program
  - 6. Fair and accurate accounting

### Compliance Programs: (Decree 8420/2015)

- What the Regulations Require:
  - 7. Internal controls that assure accurate accounting and records
  - 8. Specific procedures to avoid fraud and unlawful conduct in bidding processes or in any relationship with a public entity (even if through a third party), such as payment of taxes or obtaining authorizations, permits licenses, or certificates
  - 9. Independence, structure and authority of the internal department responsible for the enforcement of the compliance program
  - 10. Effective whistleblower mechanisms that are accessable to employees and related third parties;
  - 11. Disciplinary actions in the event of breach of the compliance program

#### Compliance Programs: (Decree 8420/2015)

- What the Regulations Require:
  - 12. Procedures ensuring that improper activity is detected, stopped, and remediated
  - 13. Due diligence in hiring and supervising third parties, such as suppliers, service providers, agents and associates
  - 14. Due diligence in mergers and acquisitions
  - 15. Continuous monitoring of the compliance program to prevent, detect and remediate CCA violations
  - 16. Transparency with regard to its political donations

#### How To Prepare

- If You Do Not Have a Compliance Program in Brazil:
  - Prepare a Profile (Risk Assessment) Report
  - Develop a Compliance Program in accordance with the Profile Report
  - Implement the Compliance Program
  - Train Personnel
  - Monitor Program, evaluating the results from 6 to 12 months and make adjustments (Program Assessment Report)

#### How To Prepare

- If You Have a Compliance Program in Brazil:
  - Assess whether a risk analysis was performed at the time the program was implemented
  - Assess existing program in light of Risk Analysis (Profile Report); making adjustments as needed
  - Prepare Compliance Program Assessment Report

#### Thank You

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