

MAYER • BROWN



Global Overview of Agricultural Commodities As An Asset Class

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The State of Agribusiness
CHALLENGES AND PROSPECTS FOR 2013

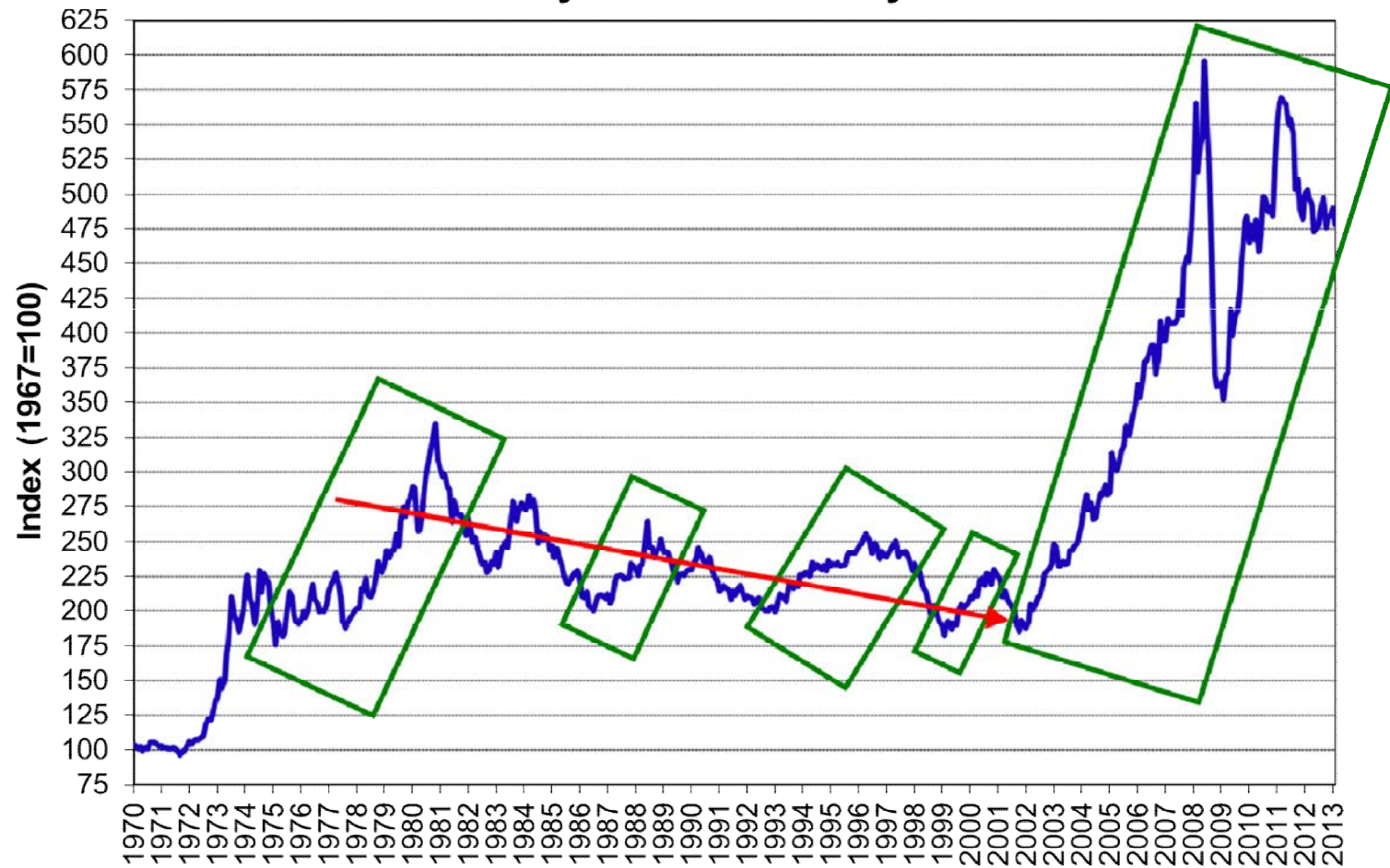


Commodities As An Asset Class

- **Commodity Values Remain Strong**
- **Reiterating from Last Year**



Monthly CRB BLS Spot Index January 1970 - February 2013





2013:

- **Europe's Impact On The Global Macroeconomic Situation**
- **Asia: Better? Yes!**
- **U.S. Cliff Hopping**



World Macroeconomic Indicators

Indicator	2010	2011	2012	2013
Real Growth (% Chg.)				
World	4.3	2.9	2.3	2.4
OECD	2.9	1.7	1.2	1.2
Asia/NIC/Emerging *	9.6	7.6	6.3	6.7
Latin America	6.2	3.9	3.8	4.0
Eurozone	1.8	1.7	-0.7	0.8
Country Specific				
United States	2.4	1.8	2.2	2.0
Canada	3.2	2.6	2.0	2.3
United Kingdom	1.8	0.9	0.0	0.8
Japan	4.7	-0.5	1.2	0.2
China [Inflation Rate '11 5.2%]	10.4	9.3	7.8	8.2
India	10.4	7.9	5.6	6.3

* Note Asia/NIC: Korea, Taiwan, Hong Kong, Singapore;
Emerging: China, India, Indonesia, Malaysia, Thailand.

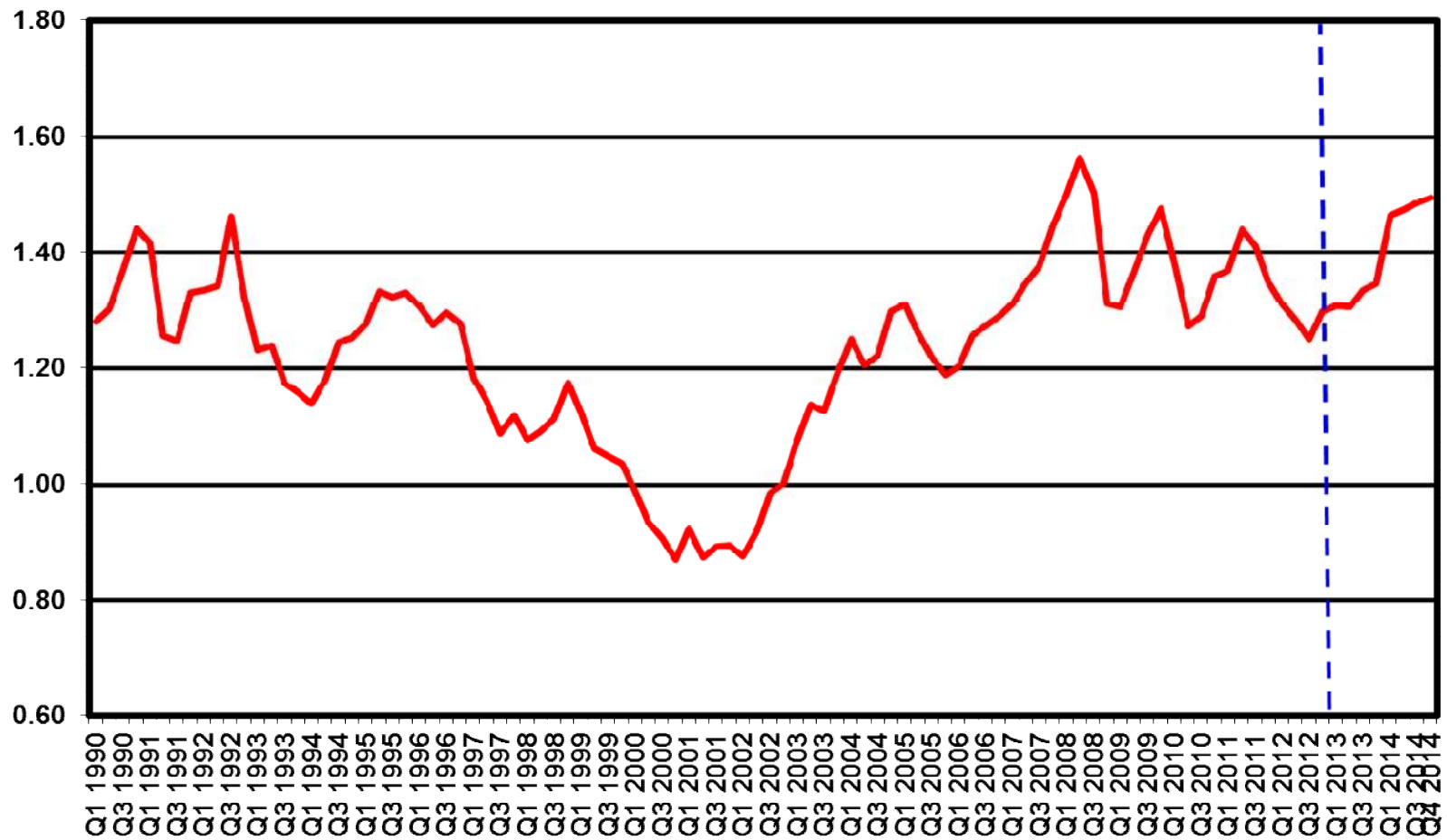


The Dollar: Still Relatively Weak Good or Bad?

The State of Agribusiness CHALLENGES AND PROSPECTS FOR 2013



\$ / Euro





U.S. Economic Prospects

Slow Organic Growth with Less Government

The Transition Economy



U.S. Macroeconomic Outlook

	2011	2012	2013	2014
Economy				
GDP (Ann. % Chg.)	1.8	2.2	2.0	2.6
Real Disposable Income (% Chg.)	1.3	1.3	2.7	3.1
Consumption (% Chg.)	2.5	1.9	2.0	2.4
Business Fixed Investment (% Chg.)	8.6	7.7	4.7	6.6
Net Exports (Bil. \$)	-408	-406	-416	-410
Inventory Investment (Bil. \$)	31.0	44.7	45.0	35.2
Industrial Production (% Chg.)	4.1	3.8	3.0	3.4
Fed. Budget Surplus (Bil. \$)	-1299	-1355	-925	-598



U.S. Macroeconomic Outlook

	2011	2012	2013	2014
Inflation				
GDP Price Defl. (% Chg.)	2.1	1.8	2.0	2.4
CPI-All Urban (% Chg.)	3.1	2.1	2.0	2.4
Hourly Compensation (% Chg.)	2.6	1.8	2.2	2.7
Employment				
Unemployment Rate (%)	9.0	8.1	7.7	7.0
Corporate Profits, After Tax (% Chg.)	2.2	14.8	5.3	5.2
Personal Savings Rate (%)	4.7	3.9	4.4	5.1

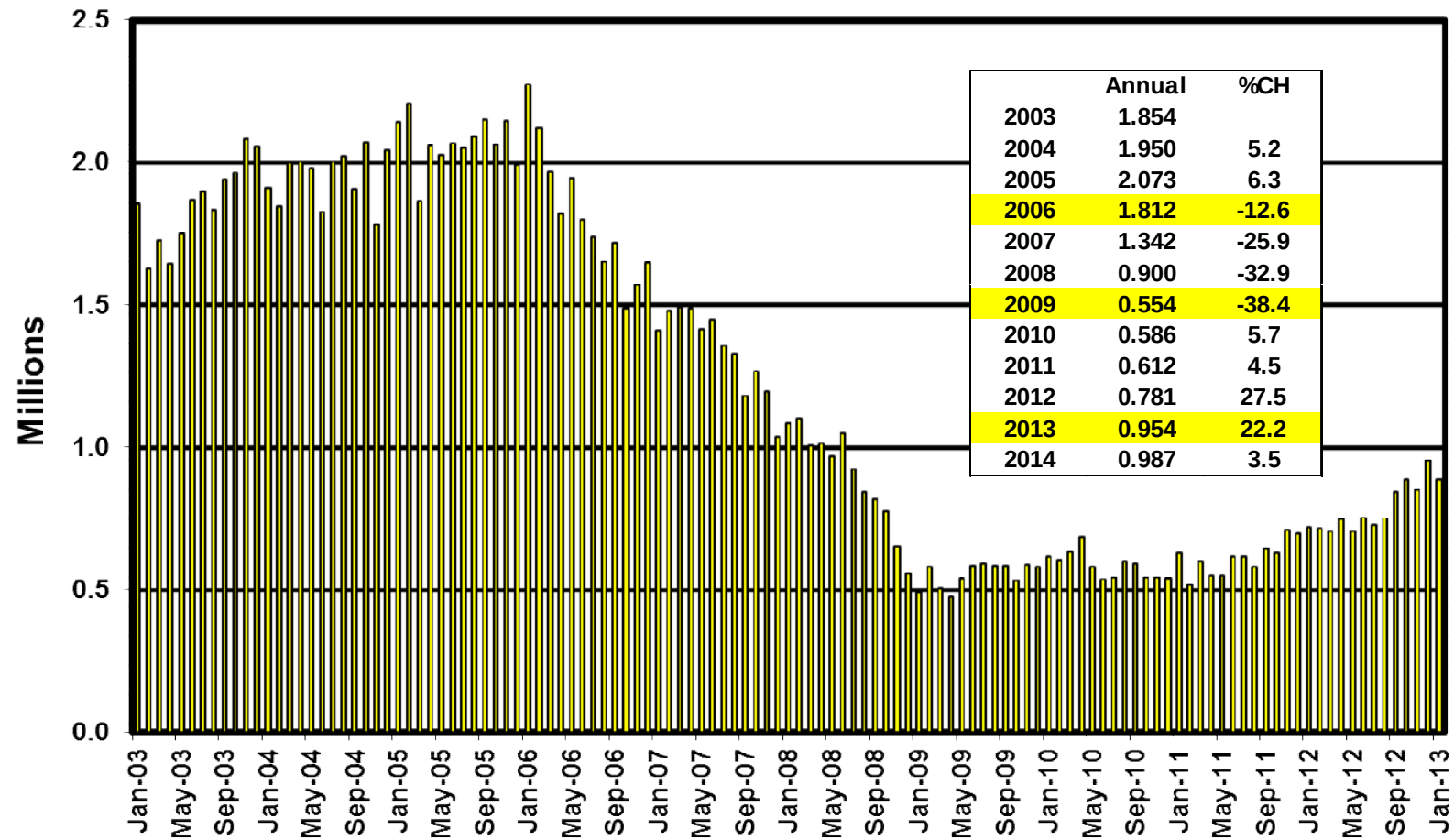


Select Indicators:

Housing, Housing, Housing!

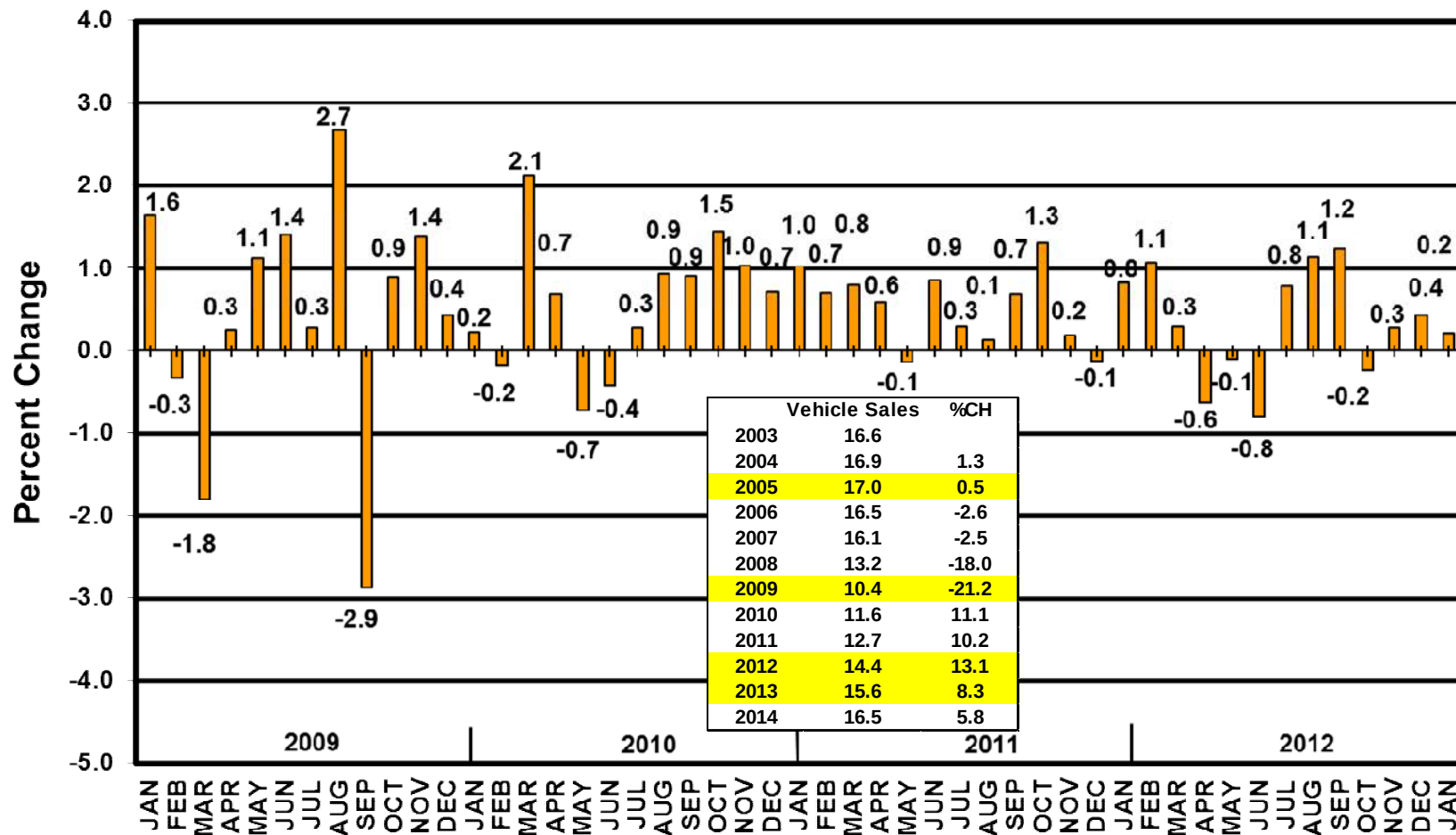


Housing Starts January 2003 - January 2012



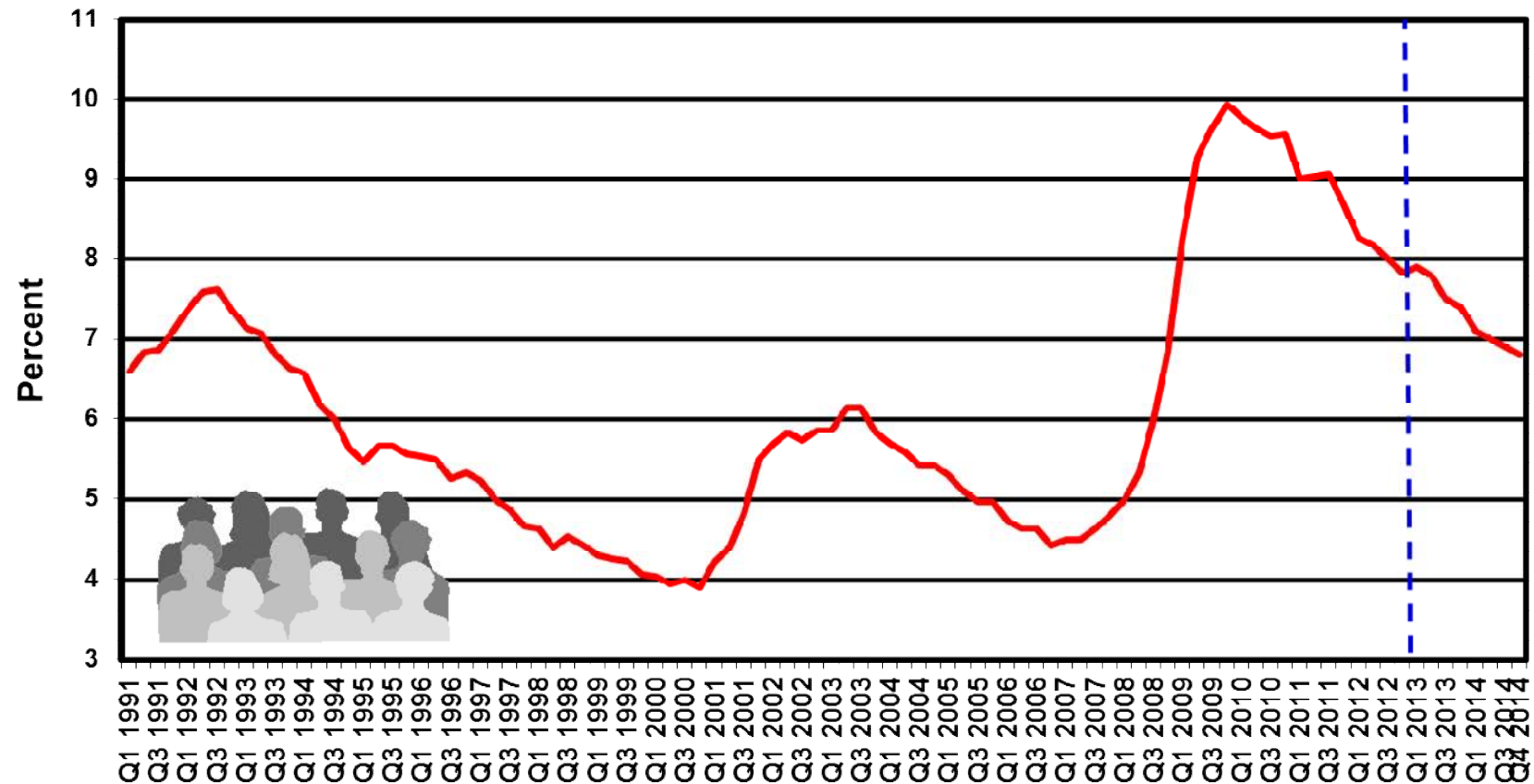


Retail Sales January 2009 - January 2013





U.S. Unemployment Rate



Source: BLS, Employment Situation



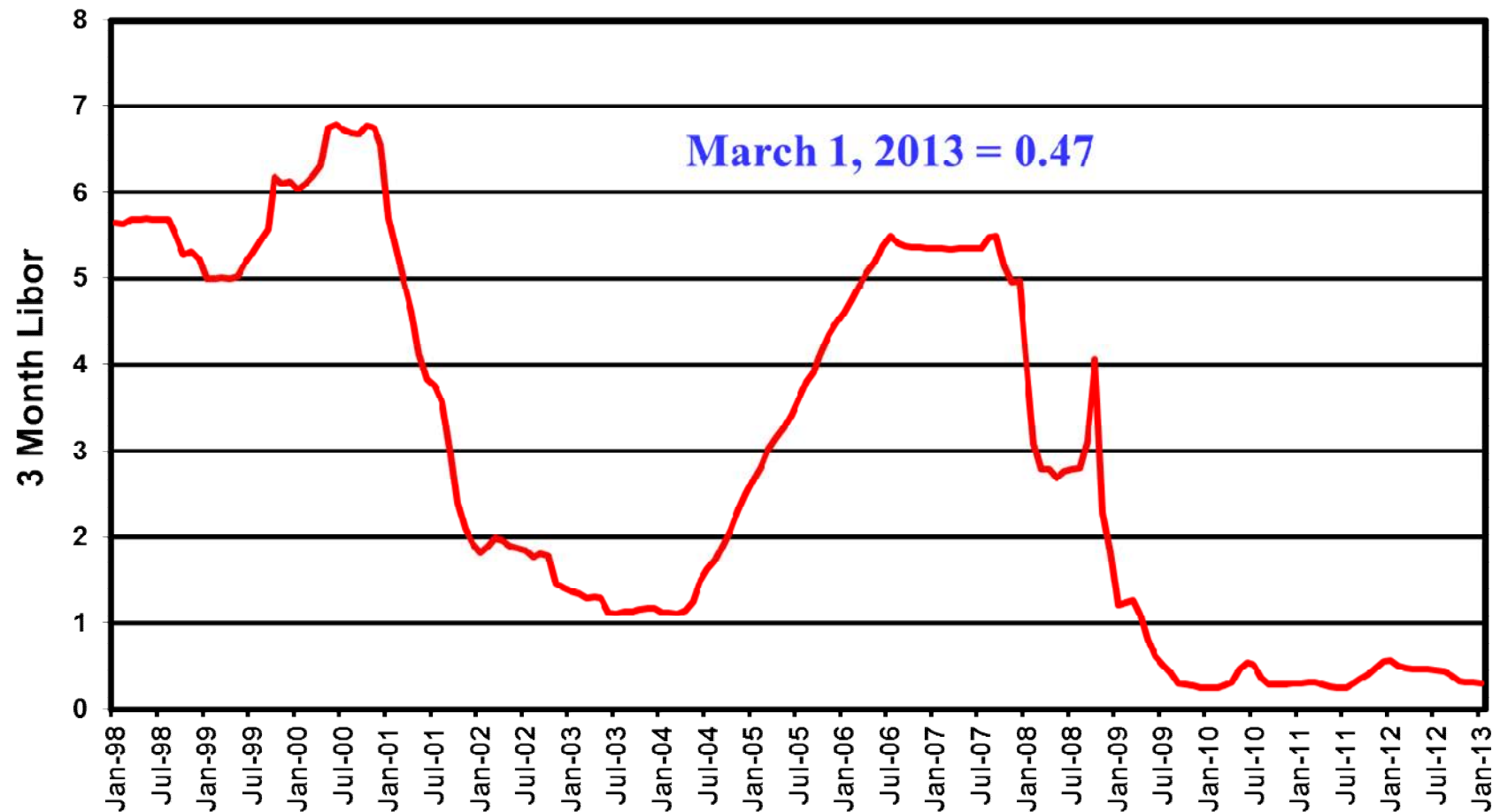
Liquidity Issues

Are Banks in Good Shape?

The Fed's Policy Role?

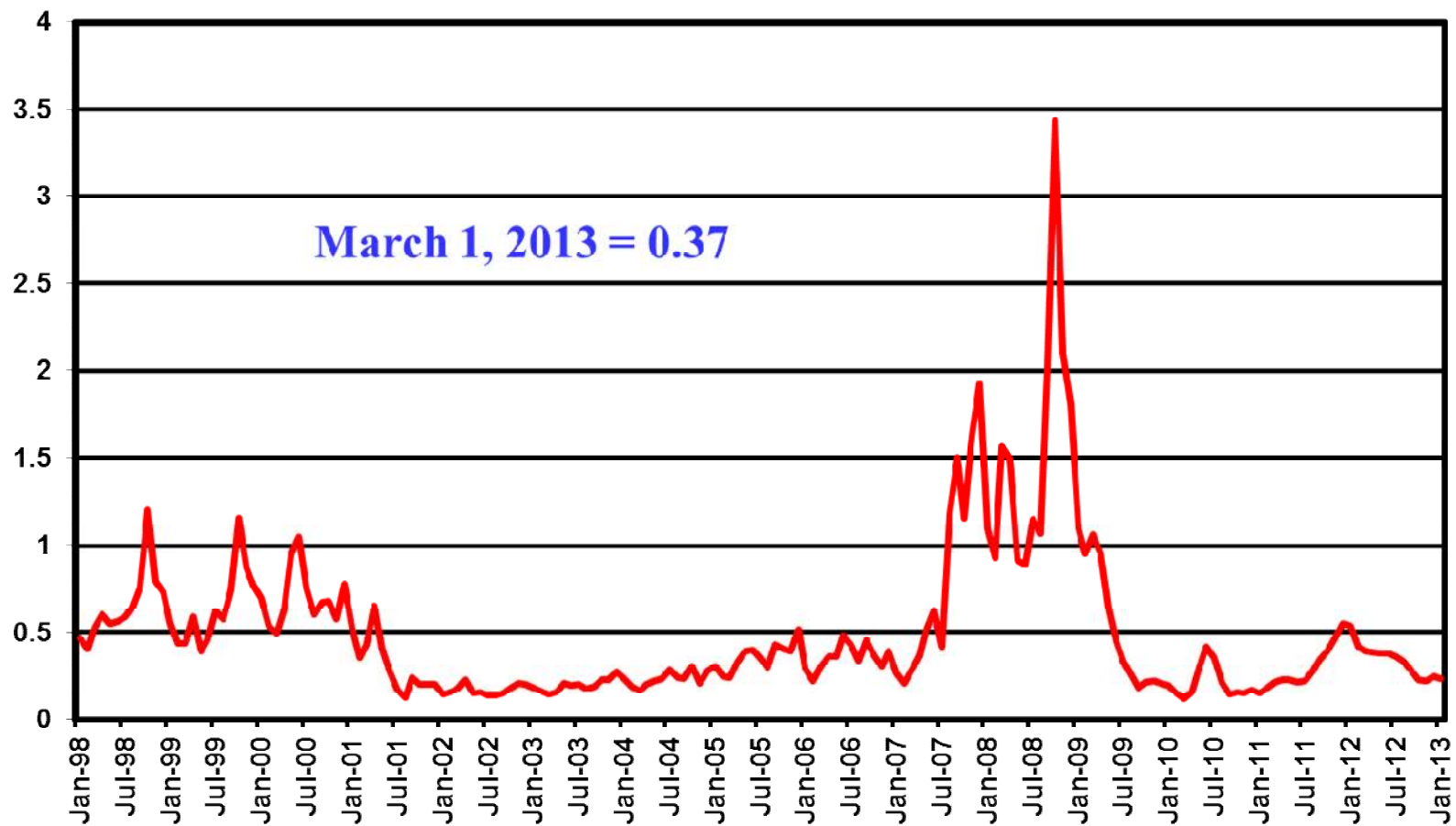


London Interbank Offered Rate (Libor)





TED Spread 3 Month Libor minus 3 Month T-Bill





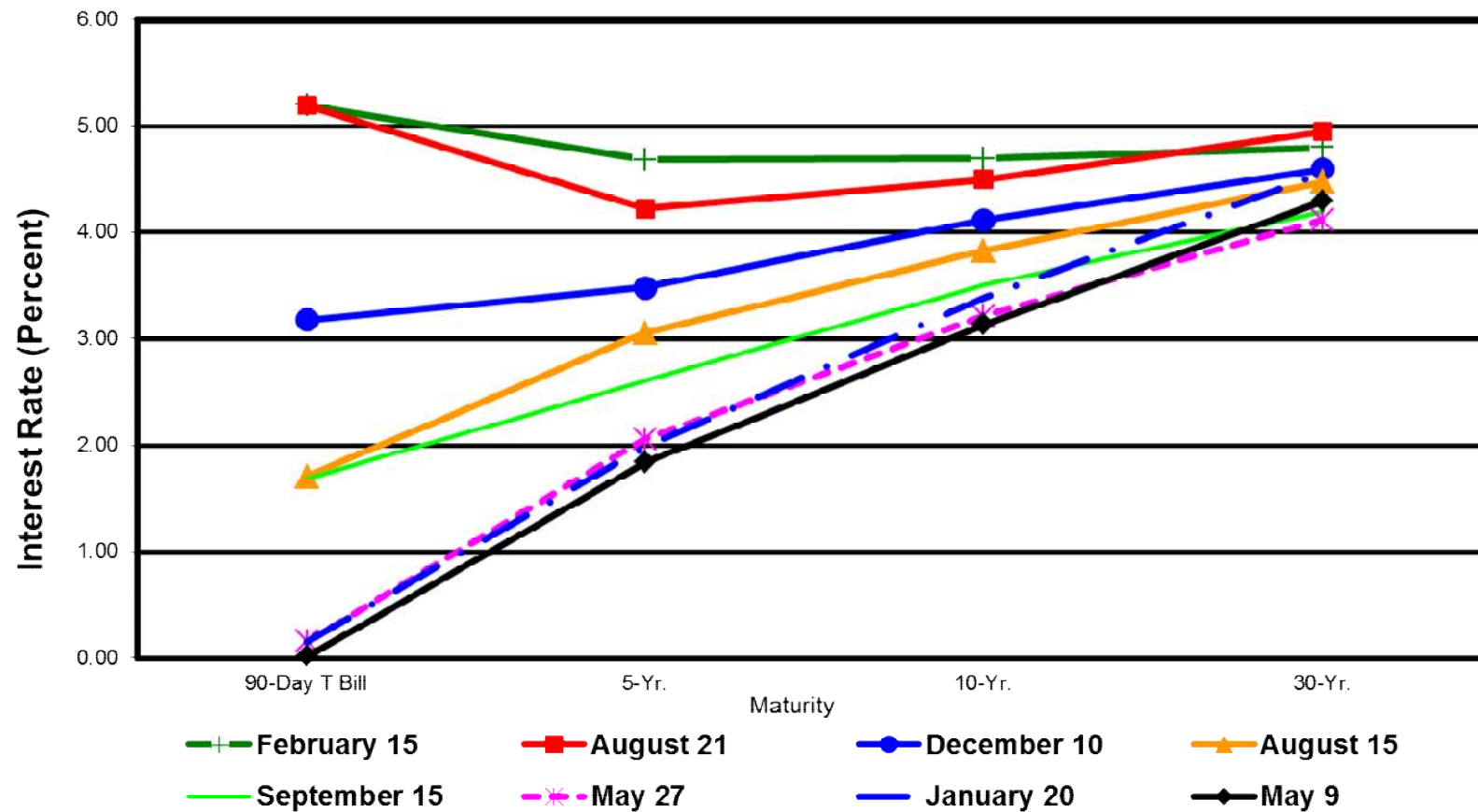
The Fed:

Low Short Rates Long Term and Low Long Term Rates



Yield Curve

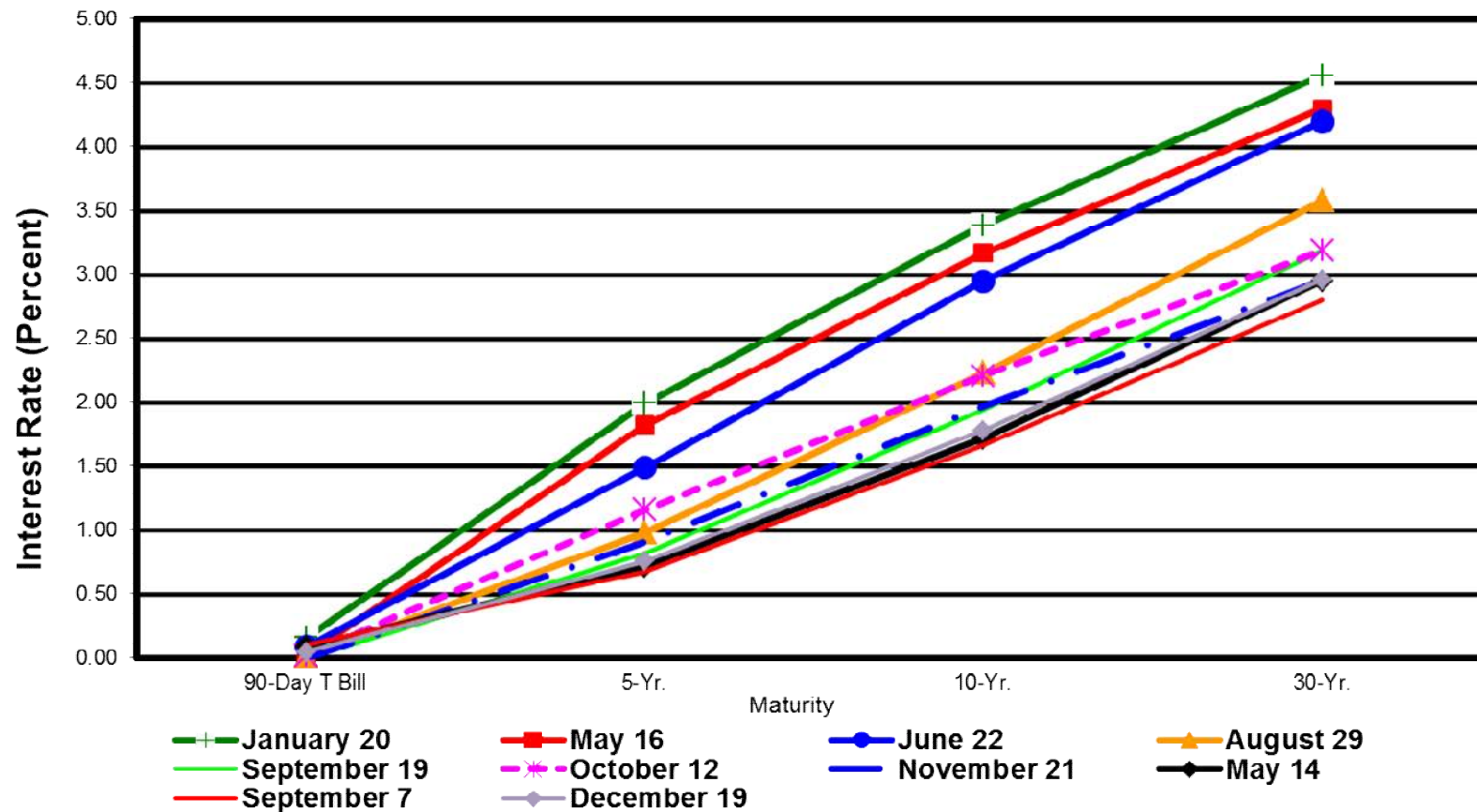
Rates as of February 15, August 21 and December 10, 2007;
August 15 and September 15, 2008; May 27, 2010; January 20 and May 9, 2011





Yield Curve

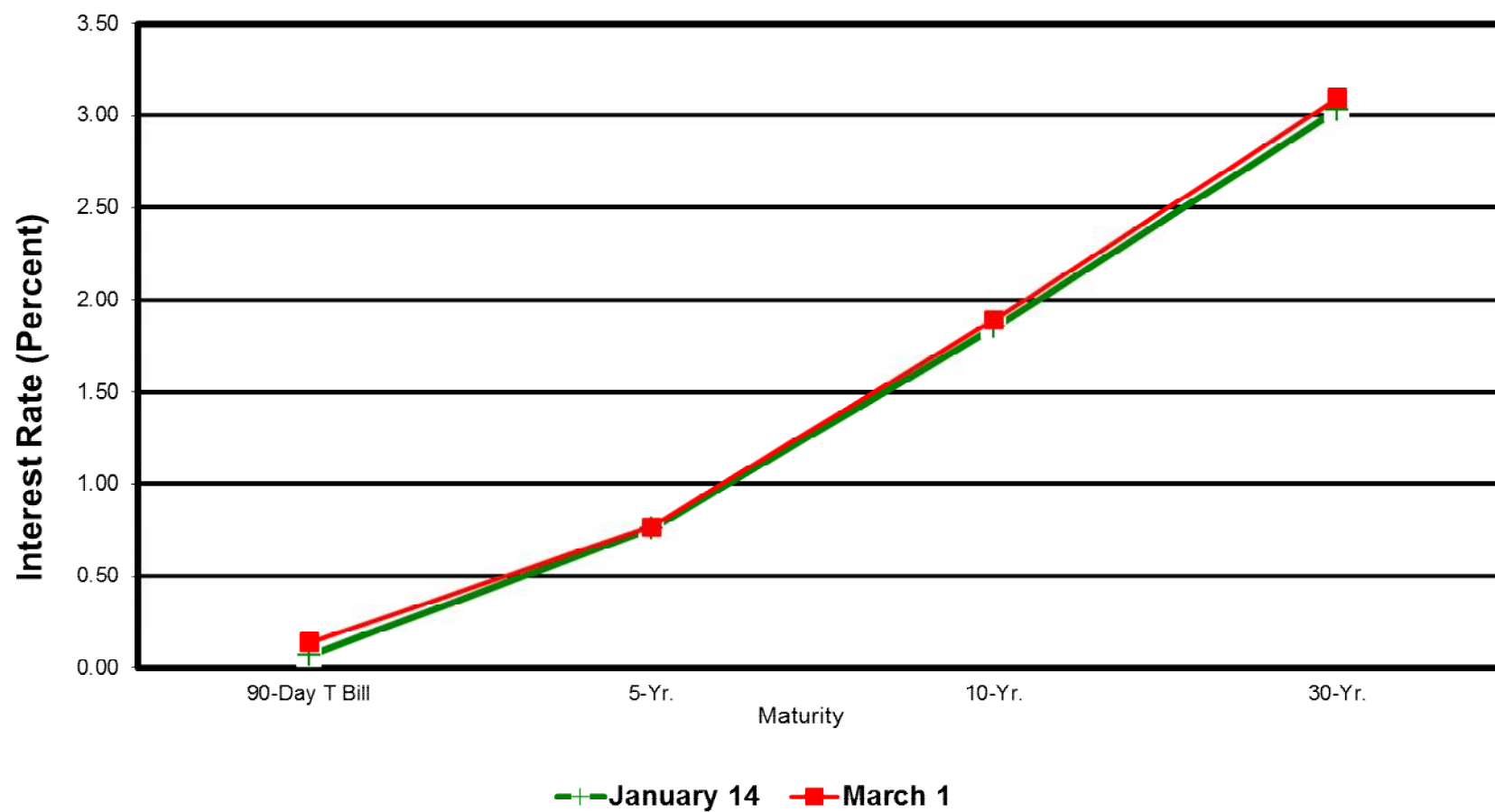
Rates as of January 20, May 16, June 22, August 29, September 19, October 12 and November 21, 2011; May 14; September 7 and December 19, 2012





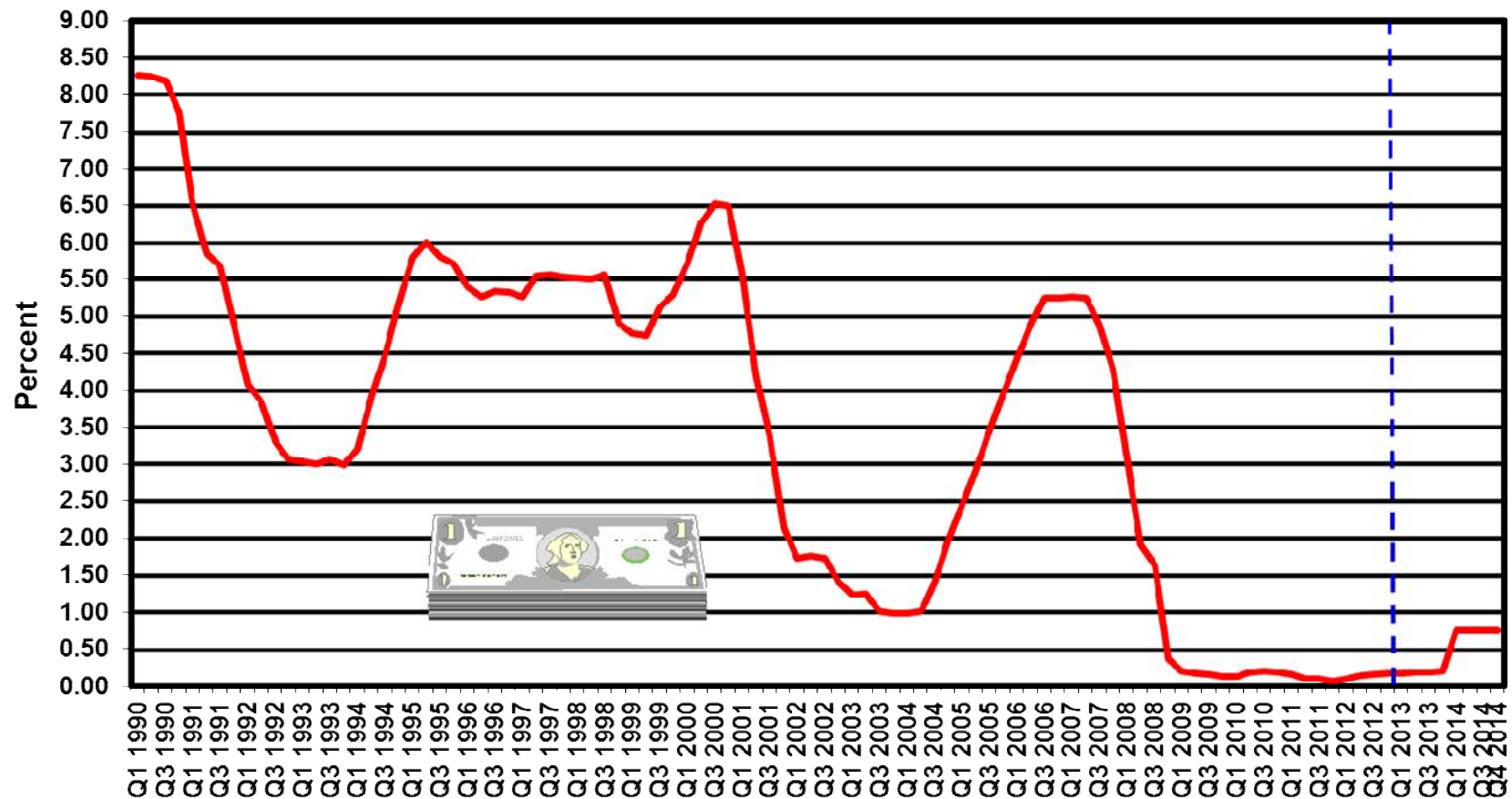
Yield Curve: 2013

Rates as of January 14 and March 1, 2013





U.S. Federal Funds Rate



Source: FRB G.13 'Selected Interest Rates' Release

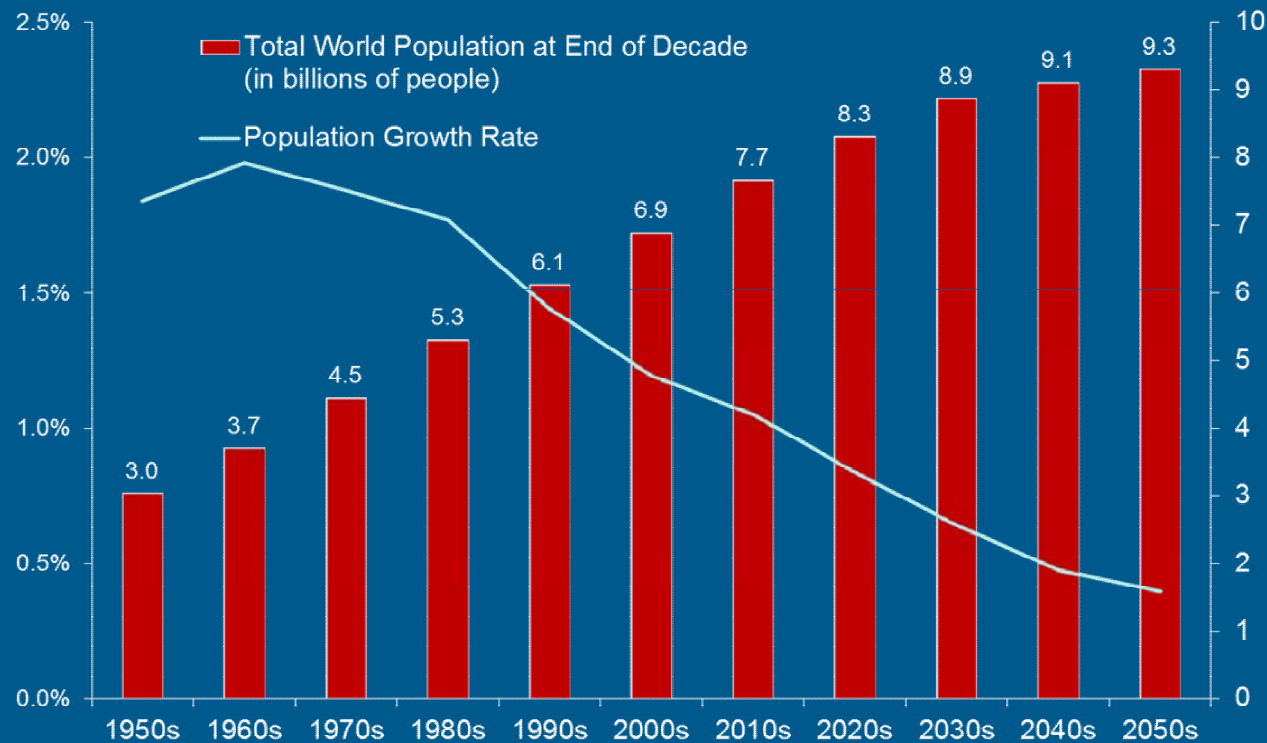


Feeding 7-9 Billion People; Demographic Pulls and Limitations: The Graying of the Population

“Constraints As We Follow The Cold Chain”



The world's population is growing more slowly and will peak around mid-century.



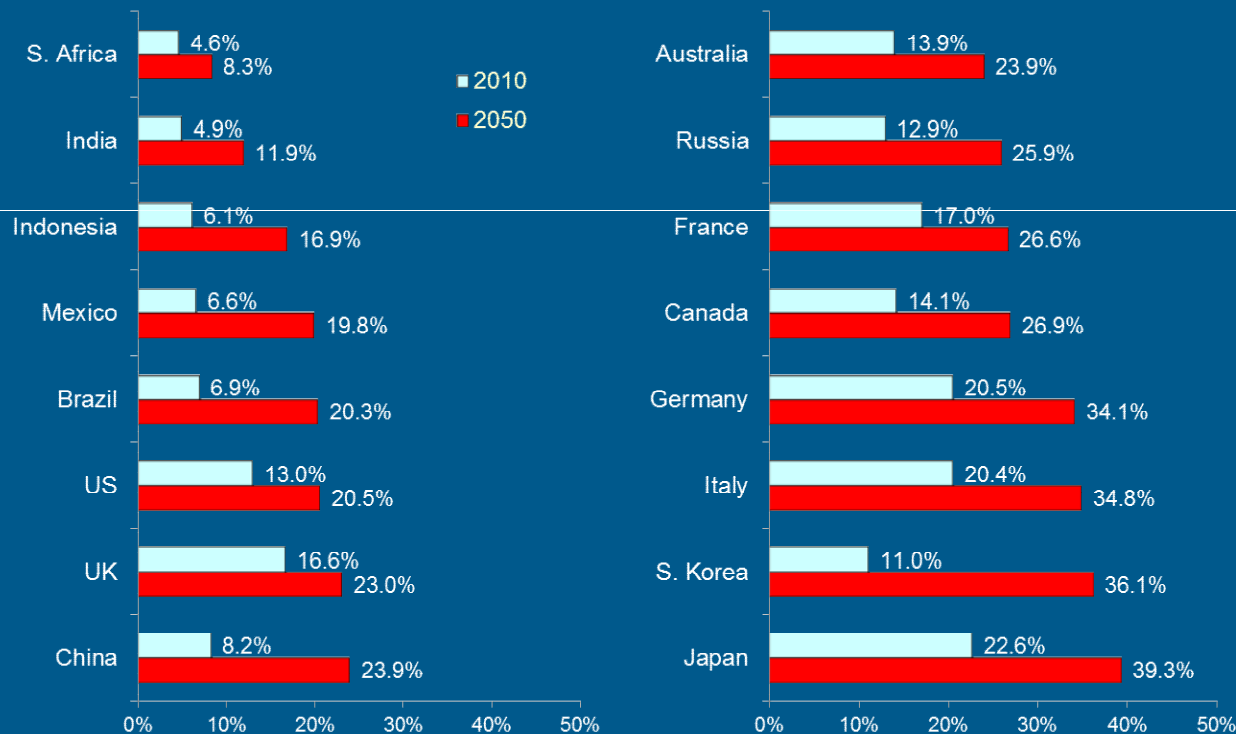
Source: UN (2011)

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The great challenge of the 21st century is population aging, not population growth.

Elderly (Aged 65 and Over), as a Percent of the Population in 2010 and 2050





Behind the Global Age Wave: Falling Fertility

Total Fertility Rate

	Developed Countries				Emerging Markets		
	1960-65	1980-85	2005-10		1960-65	1980-85	2005-10
Australia	3.3	1.9	1.8	Brazil	6.2	3.8	1.9
Canada	3.7	1.6	1.7	China	5.6	2.6	1.6
France	2.8	1.9	2.0	India	5.8	4.5	2.7
Germany	2.5	1.5	1.4	Indonesia	5.6	4.1	2.2
Italy	2.5	1.5	1.4	Mexico	6.8	4.3	2.4
Japan	2.0	1.8	1.3	Russia	2.6	2.0	1.4
UK	2.8	1.8	1.8	S. Africa	6.3	4.6	2.6
US	3.3	1.8	2.1	S. Korea	5.6	2.2	1.3

Source: UN (2009)



Behind the Global Age Wave: Rising Life Expectancy

Life Expectancy at Birth

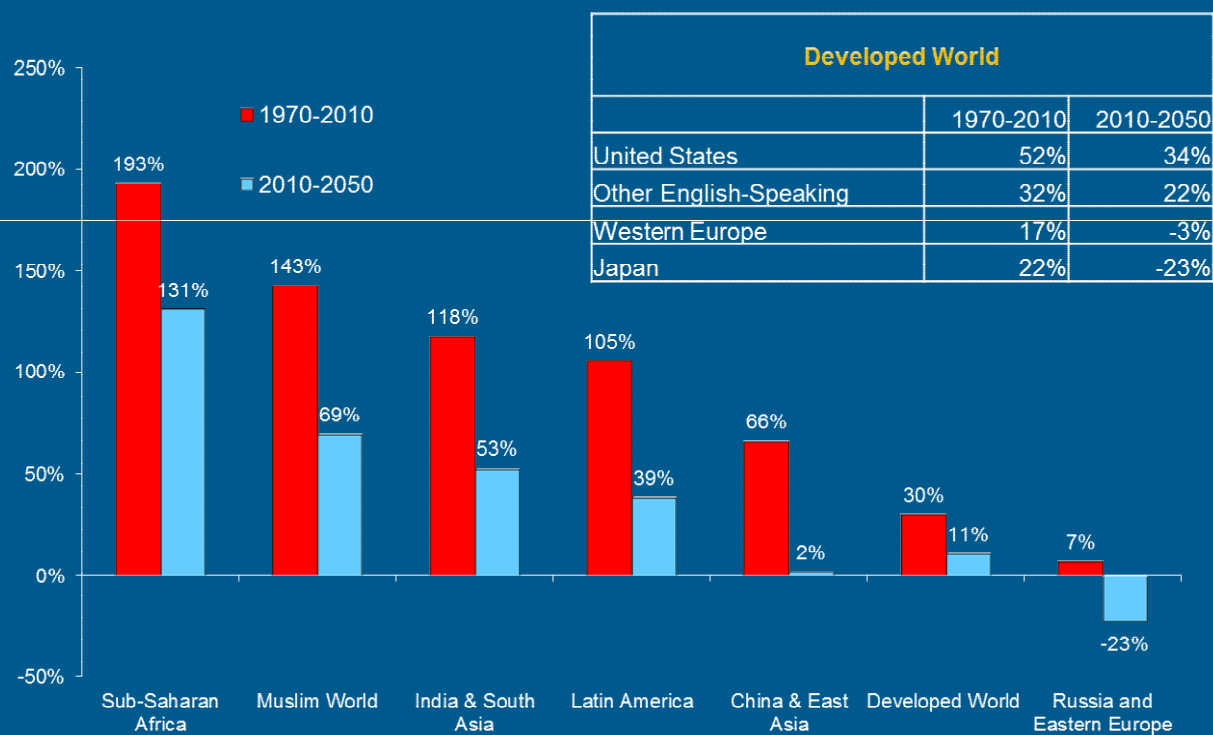
	Developed Countries				Emerging Markets		
	1950-55	1980-85	2005-10		1950-55	1980-85	2005-10
Australia	69.6	75.1	81.5	Brazil	50.9	63.4	72.2
Canada	69.0	75.8	80.5	China	44.6	67.7	72.7
France	67.3	74.8	81.0	India	37.9	56.2	64.2
Germany	67.5	73.8	79.8	Indonesia	38.8	58.8	67.9
Italy	66.3	74.8	81.4	Mexico	50.7	67.7	76.2
Japan	62.2	76.9	82.7	Russia	64.5	67.4	67.7
UK	69.3	74.1	79.6	S. Africa	45.0	58.1	51.6
US	68.6	74.3	78.0	S. Korea	47.9	67.4	80.0

Source: UN (2009)



Many countries will not only have aging populations, but stagnant or contracting ones.

Cumulative Population Change, by Period, 1970-2050





The Developed World: A Shrinking Share of Global Population

12 Largest Countries Ranked by Population

Ranking	1950	2010	2050
1	China	China	India
2	India	India	China
3	US	US	US
4	Russian Federation	Indonesia	Pakistan
5	Japan	Brazil	Nigeria
6	Indonesia	Pakistan	Indonesia
7	Germany	Bangladesh	Bangladesh
8	Brazil	Nigeria	Brazil
9	UK	Russian Federation	Ethiopia
10	Italy	Japan	Philippines
11	Bangladesh	Mexico	Dem. Rep. Congo
12	France	Philippines	Egypt
		Germany (16)	Russian Federation (16)
		France (21)	Japan (19)
		UK (22)	UK (27)
		Italy (23)	France (29)
			Germany (30)
			Italy (37)

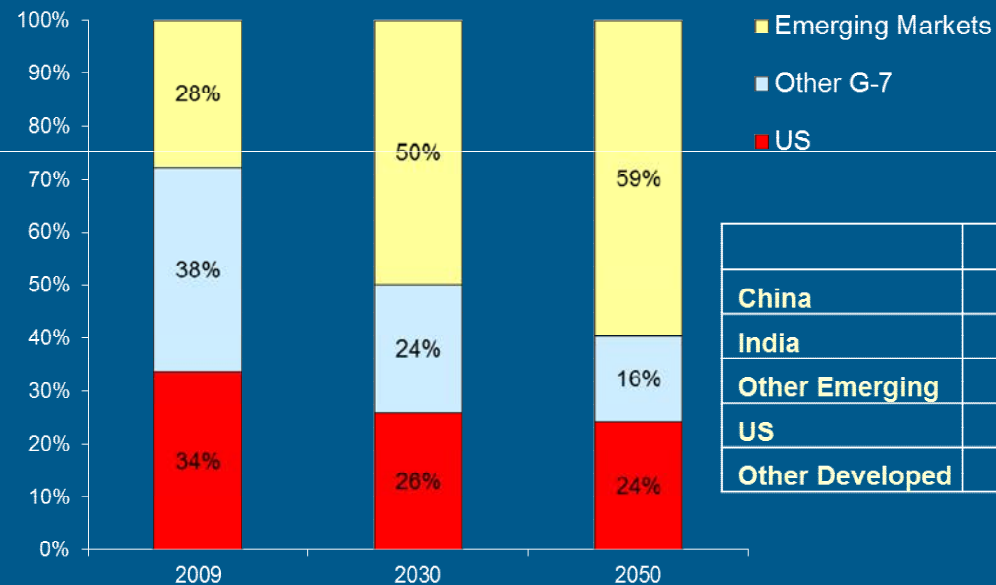
Source: UN (2009)

Note: Rankings for developed countries that have fallen below 12 are in parentheses.



The Developed World: A Shrinking Share of Global GDP.

**GDP (in 2005 US Dollars) by Country or Country Group,
as a Percent of G-20 Total, 2009-2050**



	2009	2050
China	9%	29%
India	3%	10%
Other Emerging	16%	21%
US	34%	24%
Other Developed	38%	16%

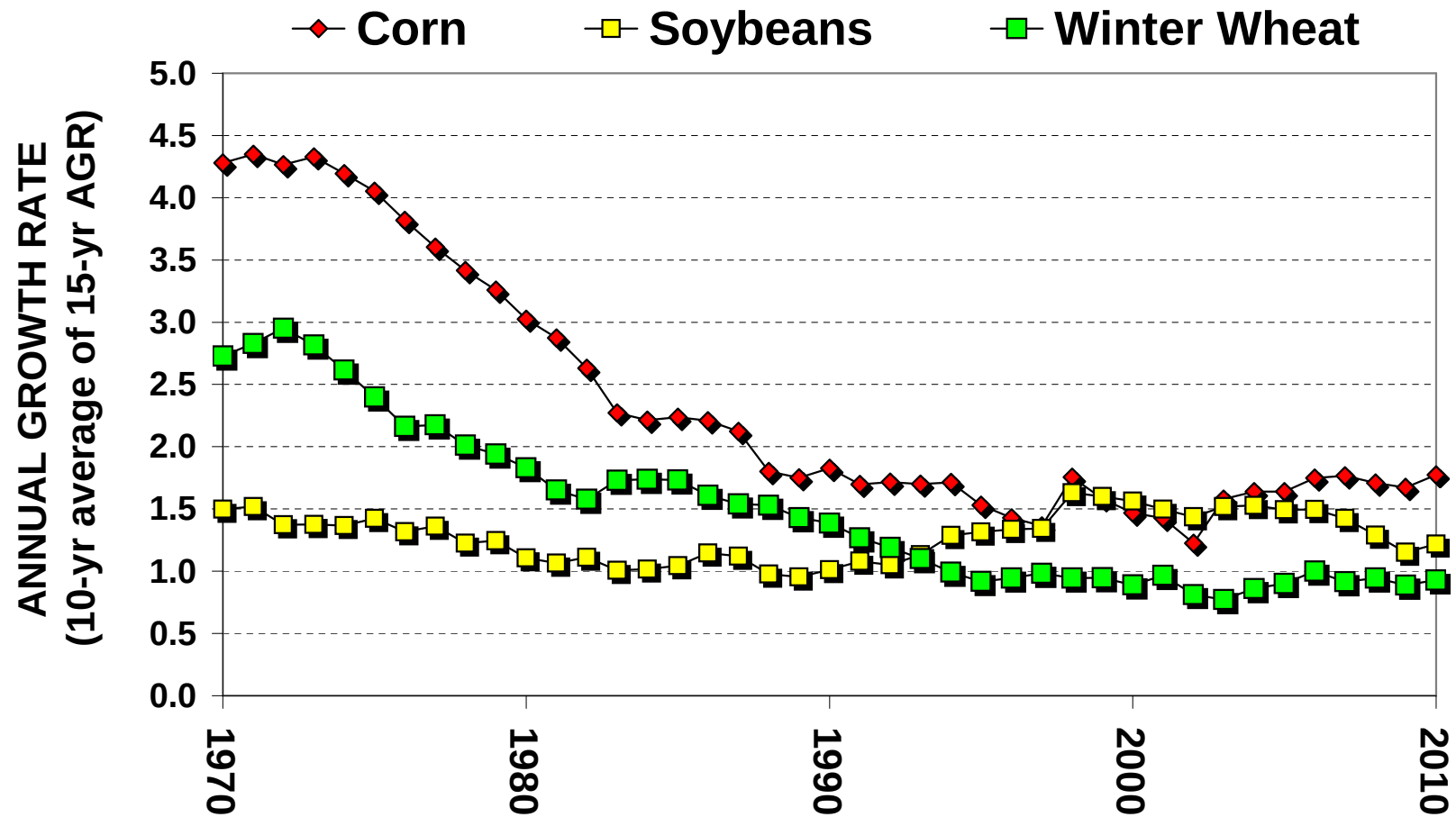
Source: Carnegie Endowment for International Peace (2010)



Crop Yields?



US Yield Growth Rate Over 4-Decades





Macroeconomic Productivity Feature Is Natural Gas America's "Ace In The Hole"? A Game Changer: Driving Costs Lower!

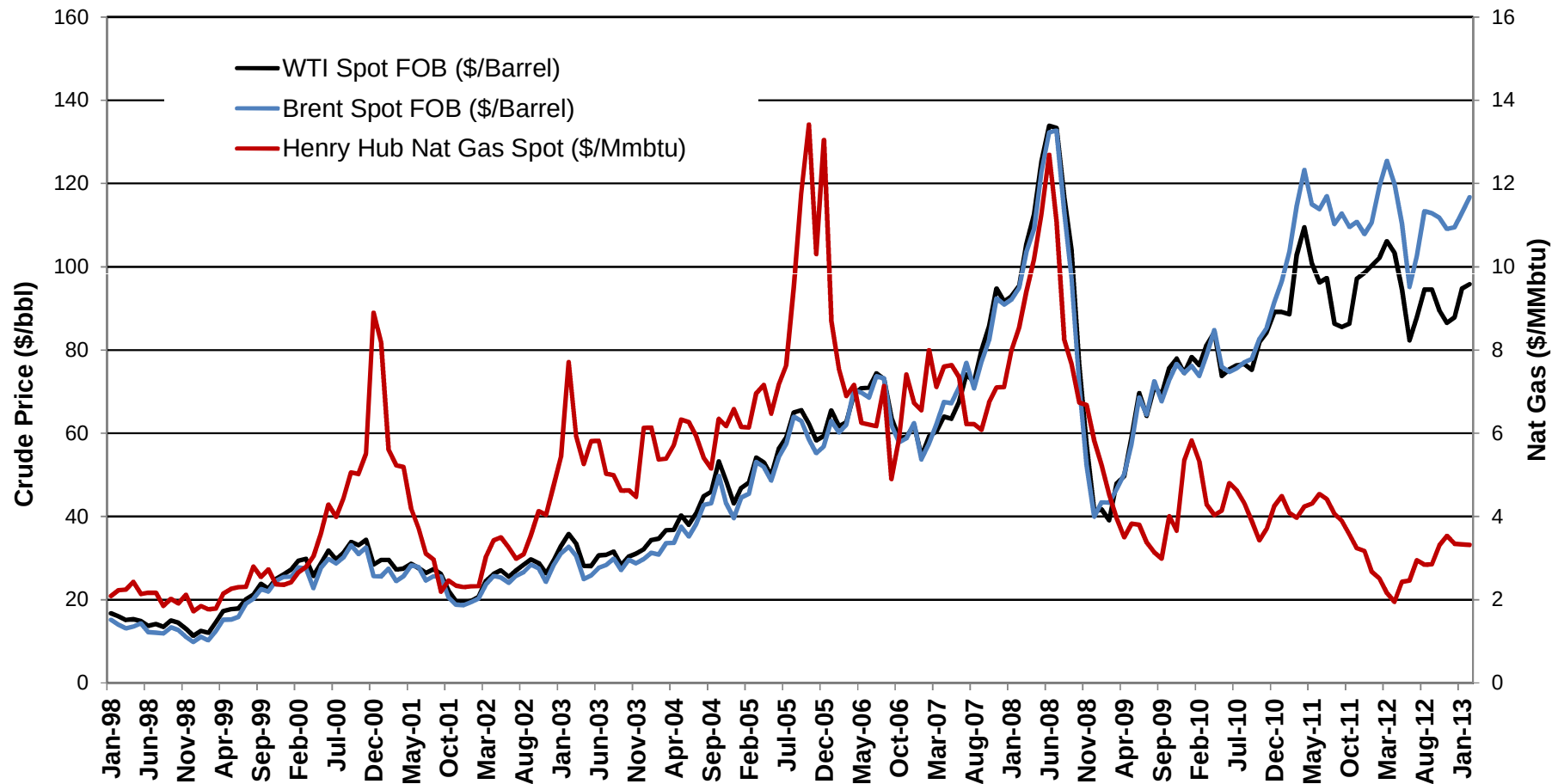


Crude Oil and Natural Gas Price Relationships

- Recent Divergence
- Energy Implications
- Implications For Renewable Fuels

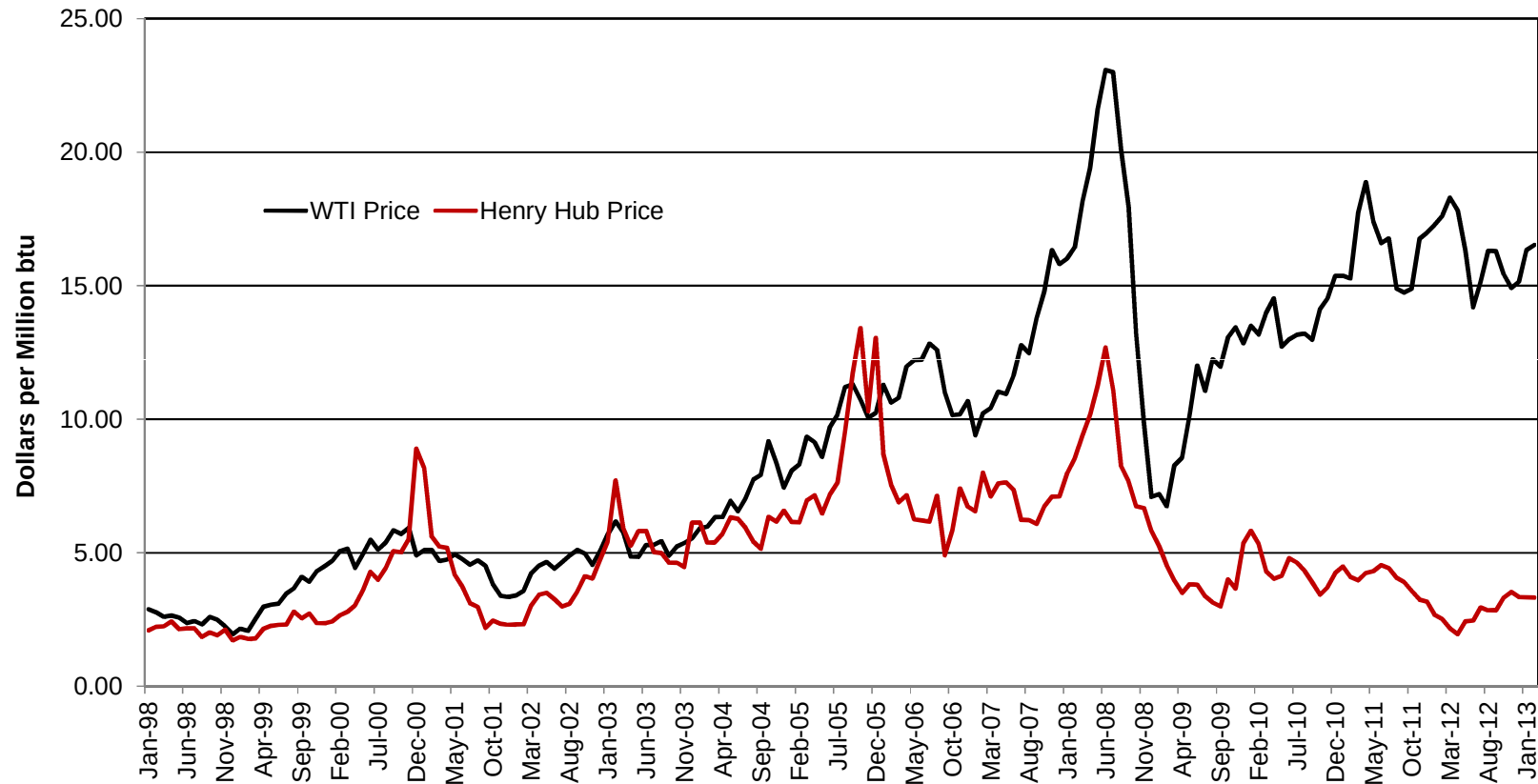


Relationship Between WTI, Brent, and Henry Hub Natural Gas Spot Prices





Comparison of WTI Crude and Henry Hub Natural Gas Spot Price



1 barrel of Crude Oil contains 5.8 million btu.

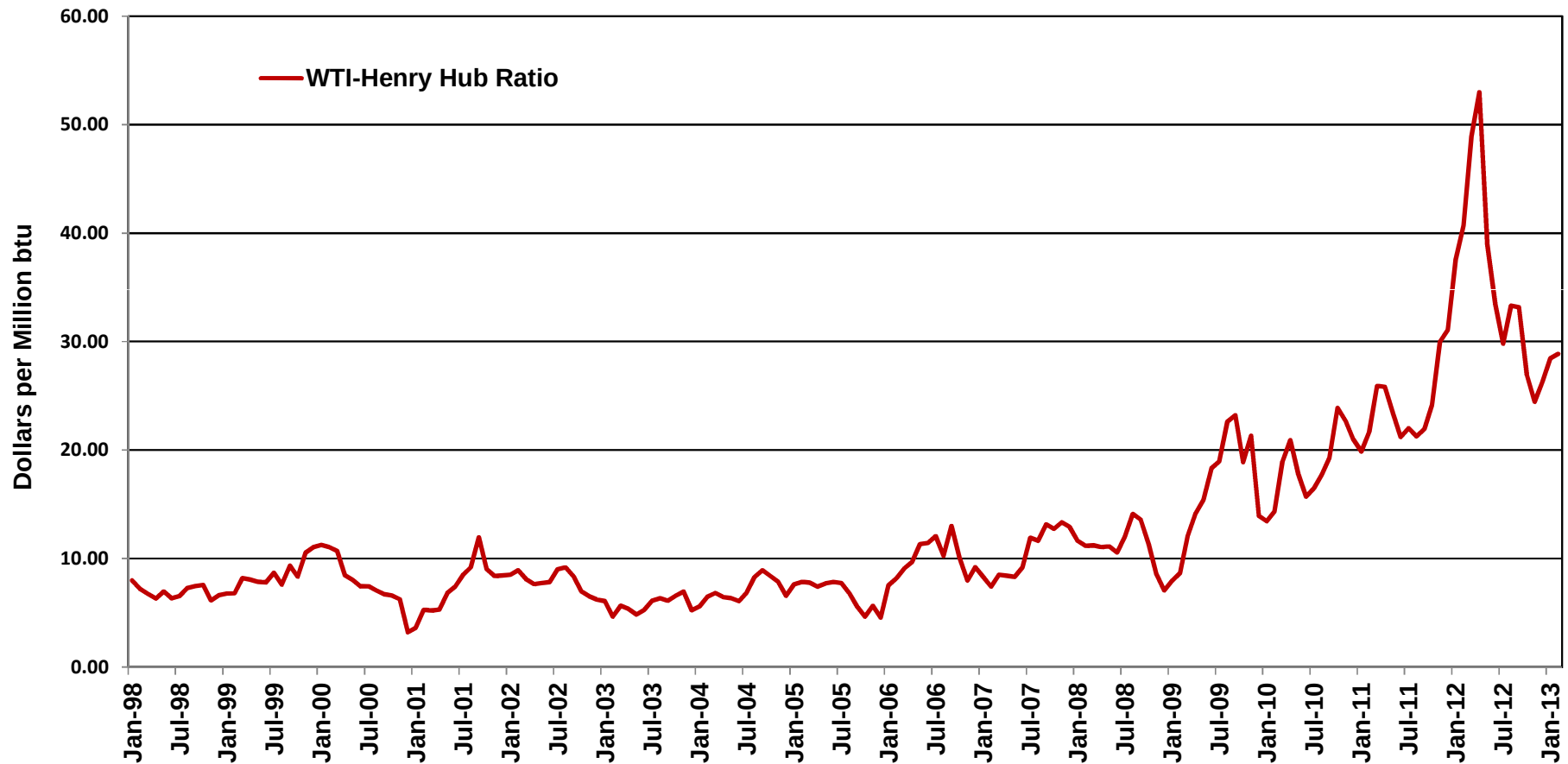
The current price (February 2013) of 1 barrel of Crude Oil is \$95.84 per barrel.

Cost per million btu in the form of Crude Oil = $\$95.84 / 5.8 = \16.52 .

Cost per million btu in the form of Natural Gas = \$3.34.



Ratio Between WTI Crude and Henry Hub Spot Price



Note: 1 barrel of Crude contains 5.8 million btu



U.S. Energy Independence?

- **Global Socio-Political Issues**
- **Wither the Arab Spring?**
- **Friends or Foes?**



The Outlook For Crops

- **Wheat**
- **Corn**
- **Soybeans**

Rebounding from 2012's Drought



2013

A Battle Royal For Acres



US Planted Acreage

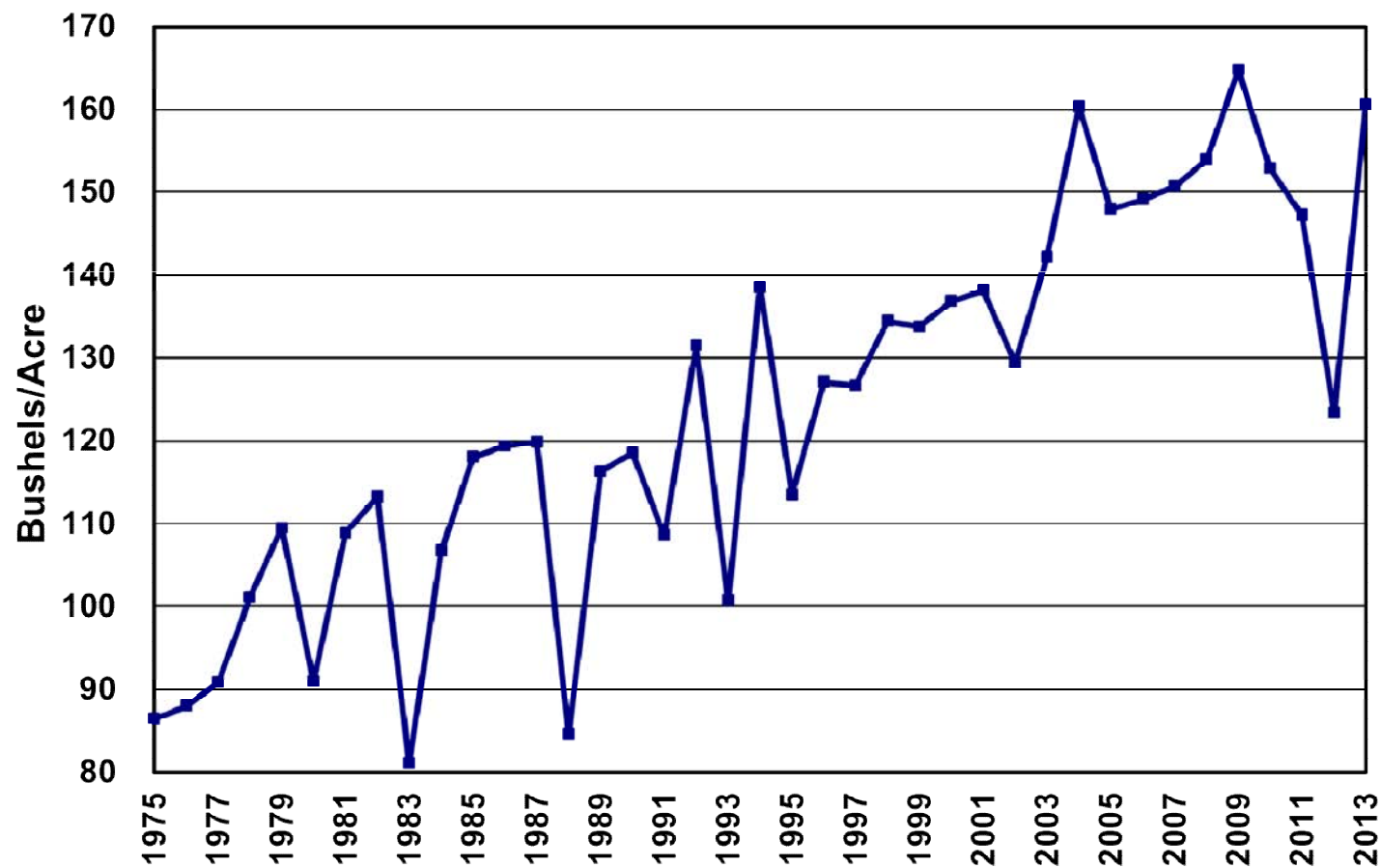
(Million Acres)

	2010	2011	2012	2013	13/12
Corn	88.2	91.9	97.2	99.3	102%
Sorghum	5.4	5.5	6.2	6.7	107%
Oats	3.1	2.5	2.8	2.7	97%
Barley	2.9	2.6	3.6	3.6	100%
Feed Grains	99.6	102.5	109.8	112.3	102%
Winter Wheat	37.3	40.6	41.3	41.8	101%
Spring Wheat	13.7	12.4	12.3	12.5	102%
Durum	2.6	1.4	2.1	1.9	91%
All Wheat	53.6	54.4	55.7	56.2	101%
Rice	3.6	2.7	2.7	2.6	97%
Soybeans	77.4	75.0	77.2	78.8	102%
All Cotton	11.0	14.7	12.3	10.3	83%
Sunflowers	2.0	1.5	1.9	1.9	97%
CRP	31.3	31.1	29.5	26.9	91%
Prevented Planting	6.9	11.0	1.3	1.2	91%



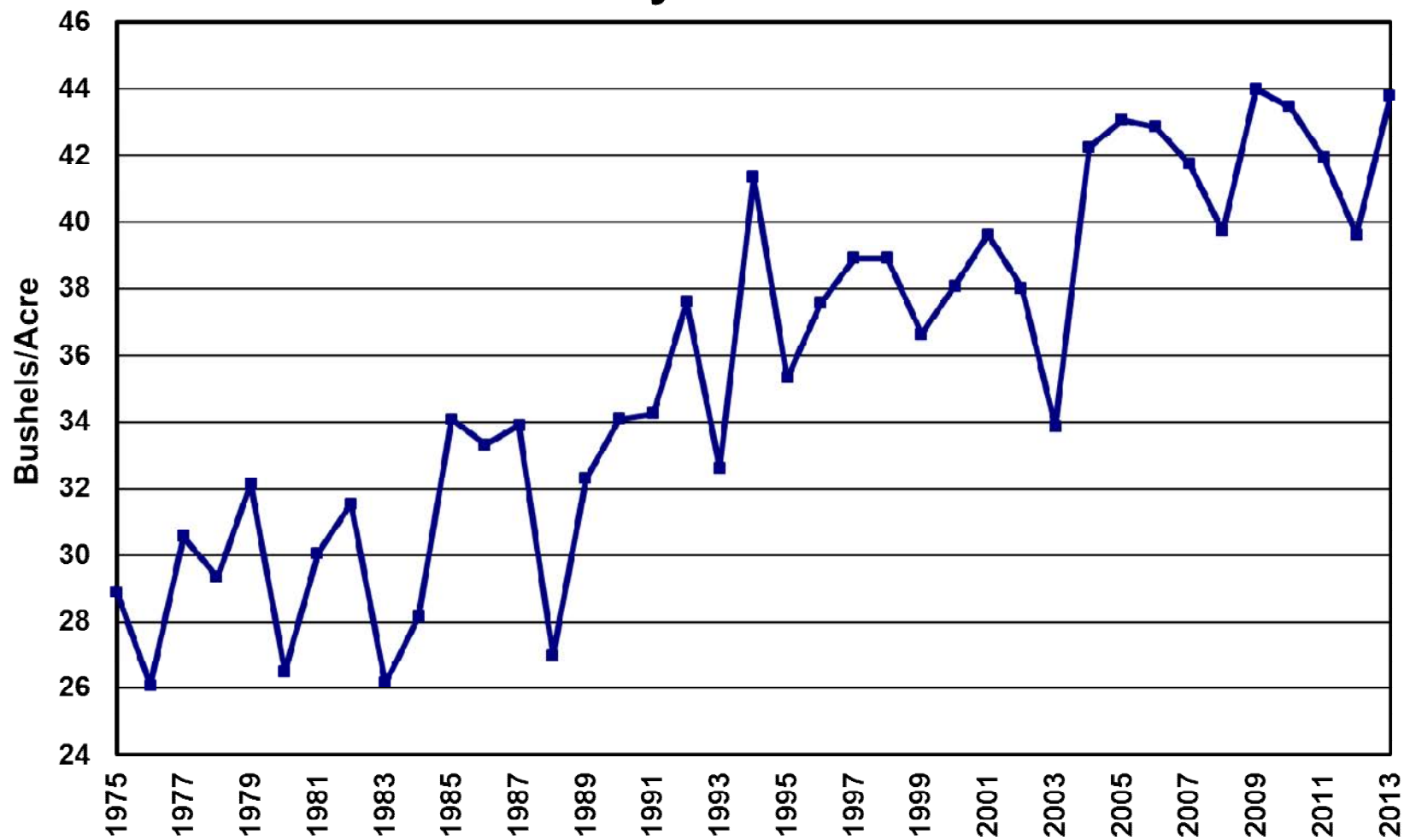
Corn Yields: What's Next?

US Corn Yield





US Soybean Yield

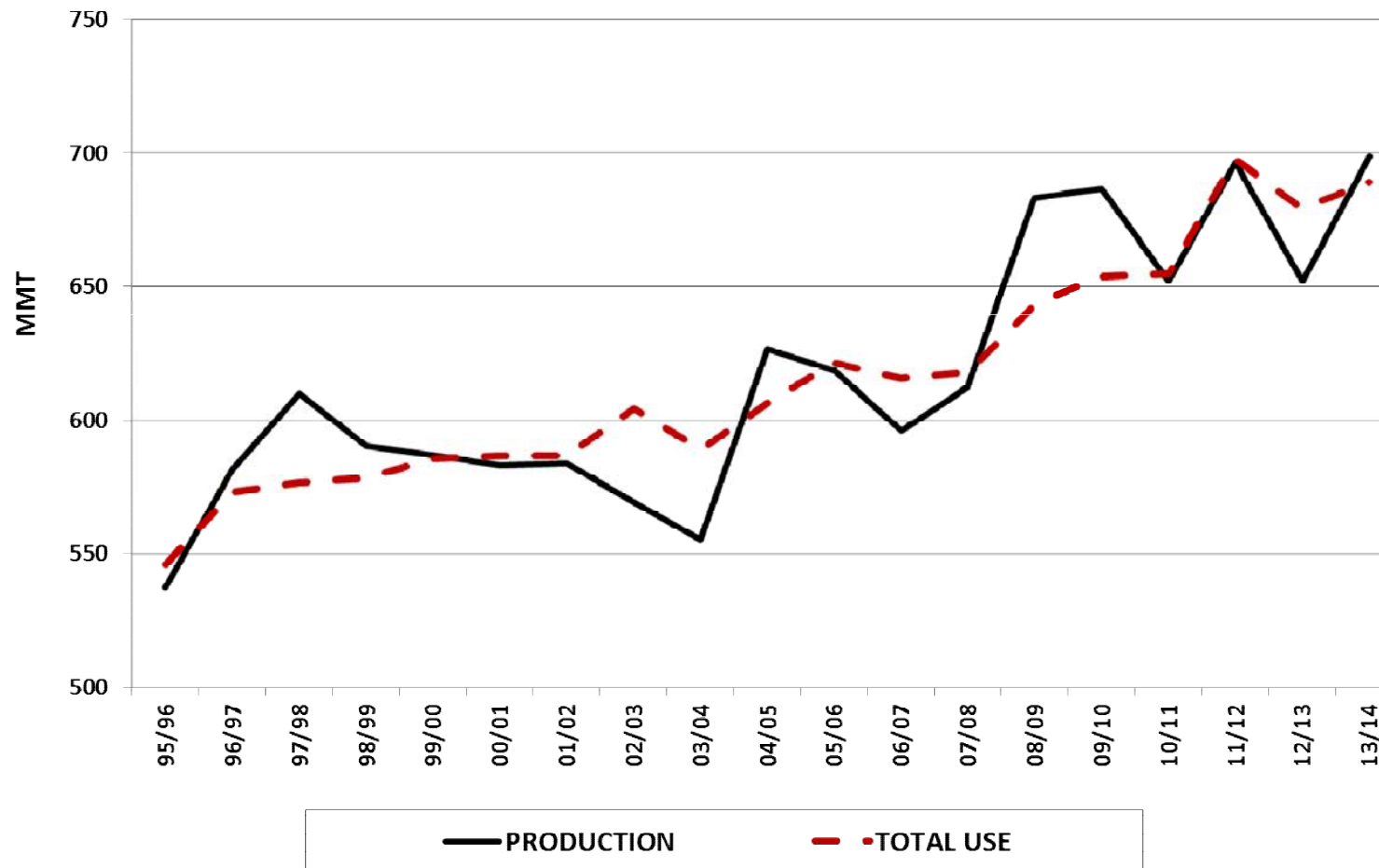




Wheat



Global Wheat Trends





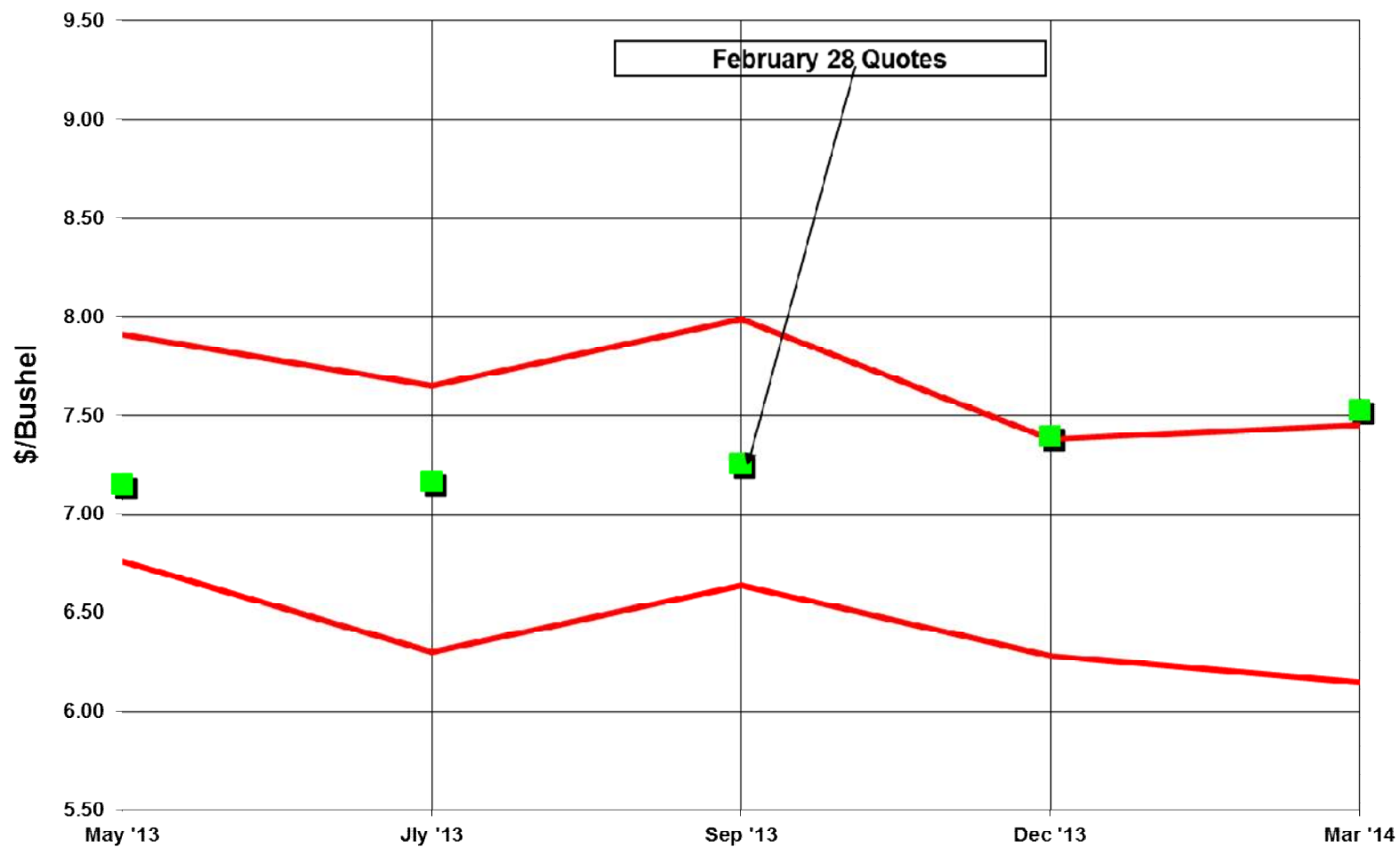
US Wheat Supply and Demand

(Million Bushels/Million Acres)

	2008/09	2009/10	2010/11	2011/12 USDA	2011/12	2012/13		2013/14
						USDA	Informa	Informa
Planted Acres	63.2	59.2	53.6	54.4	54.4	55.7	55.7	56.2
Harvested Acres	55.7	49.9	47.6	45.7	45.7	49.0	49.0	48.8
Yield	44.9	44.5	46.3	43.7	43.7	46.3	46.3	45.3
Carryin	306	657	976	862	862	743	743	715
Production	2,499	2,218	2,207	1,999	1,999	2,269	2,269	2,211
Imports	127	119	97	112	113	130	130	130
Total Supply	2,932	2,993	3,279	2,974	2,975	3,142	3,142	3,055
Food Use	927	919	926	941	941	950	950	955
Seed Use	78	69	71	76	76	75	77	73
Feed & Residual	255	150	132	164	165	375	375	275
Domestic Use	1,260	1,138	1,128	1,182	1,183	1,400	1,402	1,302
Exports	1,015	879	1,289	1,050	1,050	1,050	1,025	1,050
Total Use	2,275	2,018	2,417	2,231	2,232	2,450	2,427	2,352
Carryout	657	976	862	743	743	691	715	703
CBOT Futures (\$/Bu.)	6.36	5.08	7.05		6.50		7.90	6.70
Farm Price (\$/Bu.)	6.78	4.87	5.70	7.24	7.24	7.90	7.75	6.65

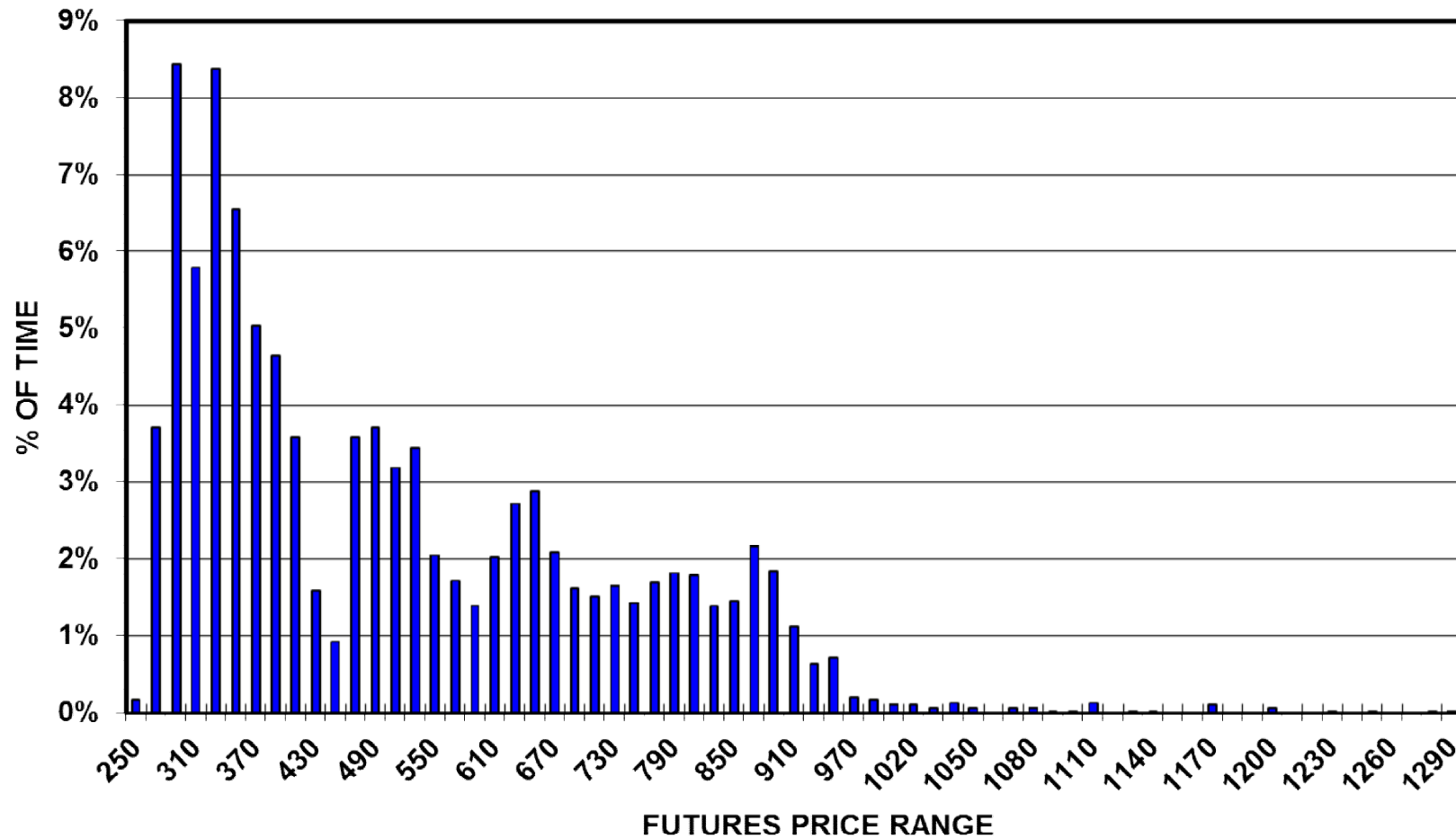


Chicago Wheat Futures Trading Range Forecast





CHICAGO WHEAT FUTURES PRICE DISTRIBUTION: 2001-2012

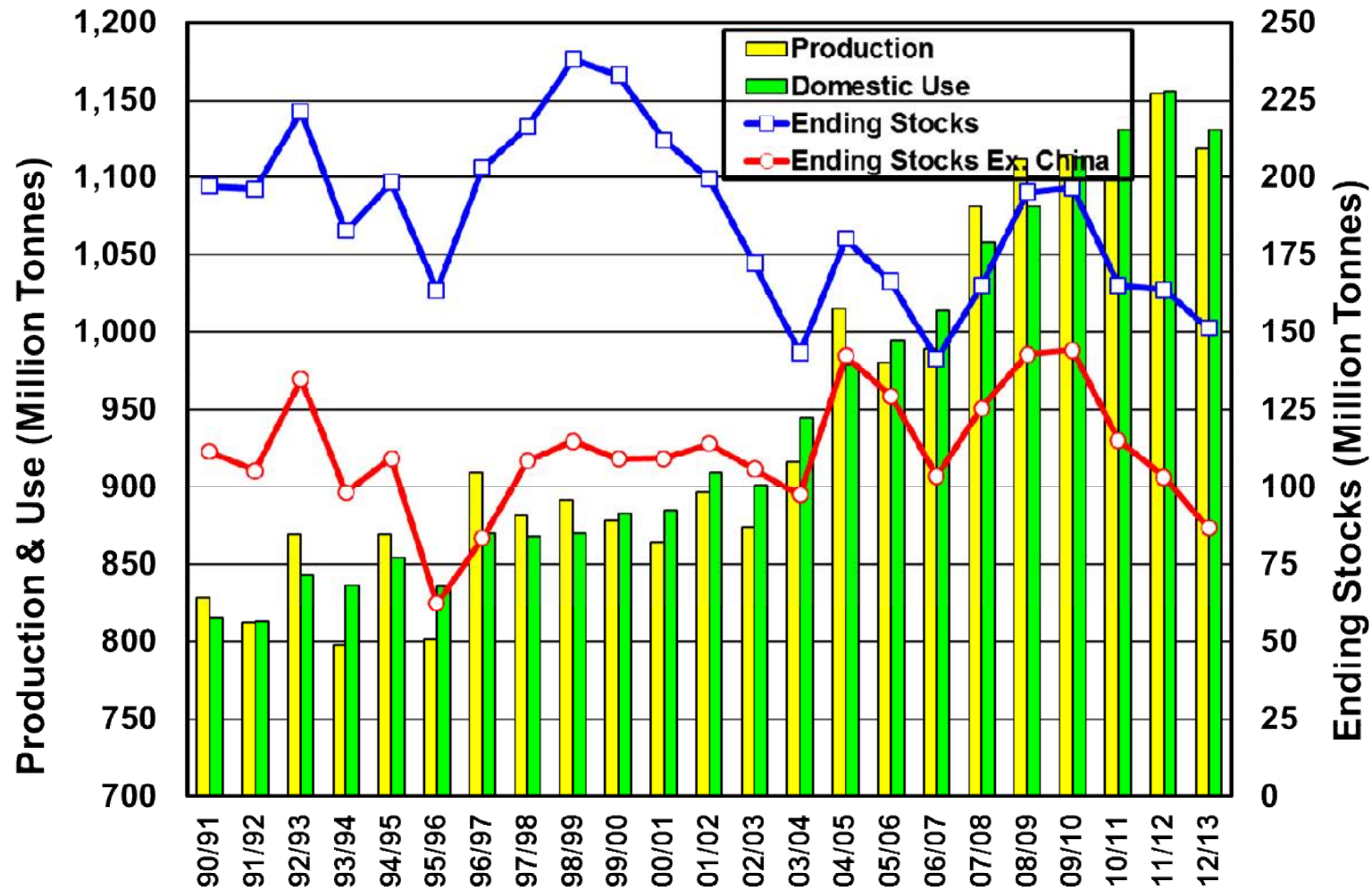




Corn



World Coarse Grains Production, Use & Ending Stocks





US Corn Supply and Demand

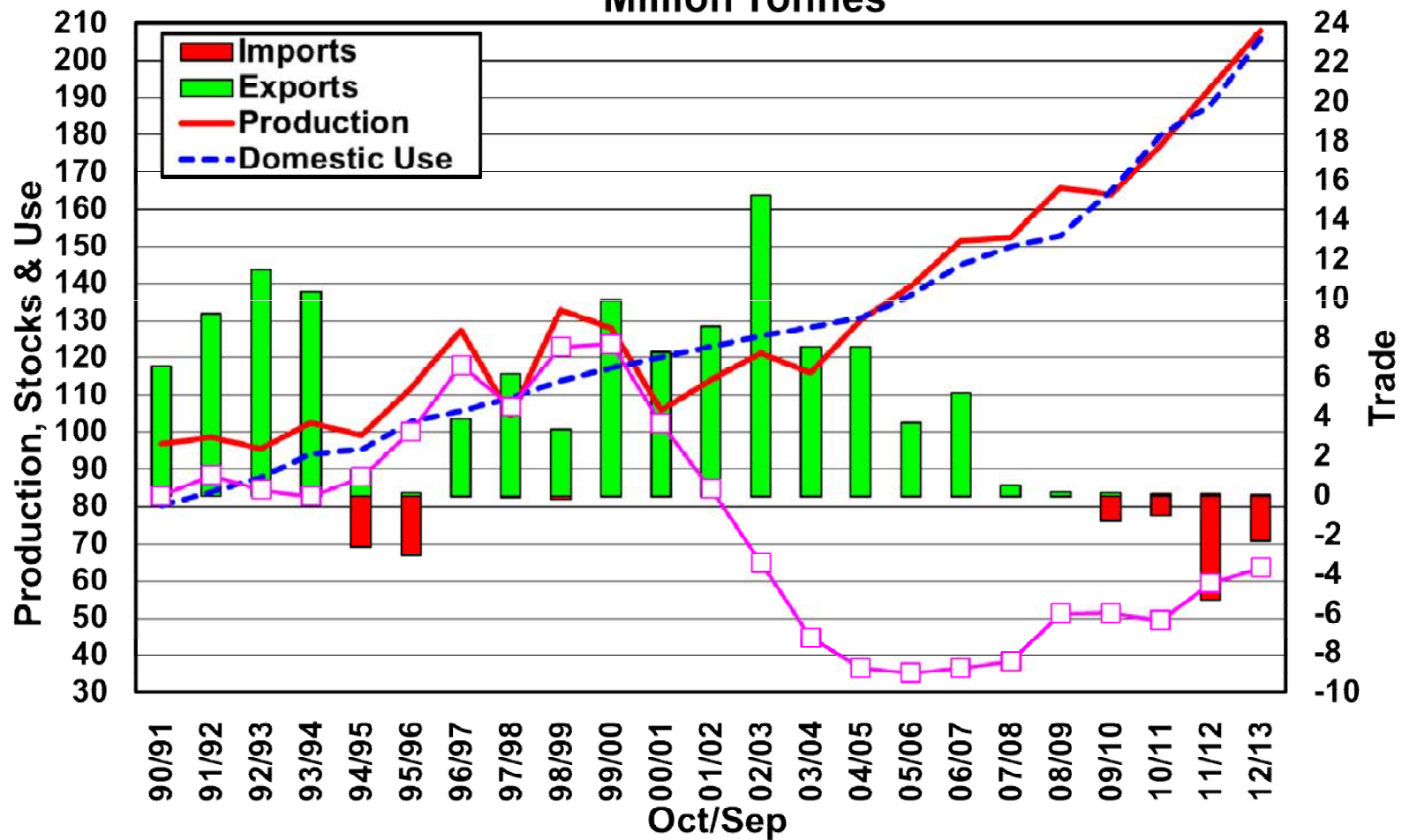
(Million Bushels/Million Acres)

	2008/09	2009/10	2010/11	2011/12	2012/13		2013/14
					USDA	Informa	Informa
Planted Acres	86.0	86.4	88.2	91.9	97.2	97.2	99.3
Harvested Acres	78.6	79.5	81.4	84.0	87.4	87.4	91.9
Yield	153.9	164.7	152.8	147.2	123.4	123.4	160.5
Carryin	1,624	1,673	1,708	1,128	989	989	519
Production	12,092	13,092	12,447	12,360	10,780	10,780	14,757
Imports	14	8	28	29	100	125	10
Total Supply	13,729	14,774	14,182	13,516	11,869	11,894	15,286
Feed & Residual	5,182	5,125	4,795	4,547	4,450	4,650	5,200
Food/Seed/Ind	5,025	5,961	6,426	6,437	5,887	5,925	6,425
Ethanol for Fuel	3,709	4,591	5,019	5,011	4,500	4,500	5,000
Exports	1,849	1,980	1,835	1,543	900	800	1,550
Total Use	12,056	13,066	13,055	12,527	11,237	11,375	13,175
Carryout	1,673	1,708	1,128	989	632	519	2,111
Stocks/Use	13.9%	13.1%	8.6%	7.9%	5.6%	4.6%	16.0%
Futures (\$/Bu.)	3.93	3.72	6.47	6.57		7.30	4.30
Farm Price (\$/Bu.)	4.06	3.55	5.18	6.22	6.75-7.65	7.10	4.20



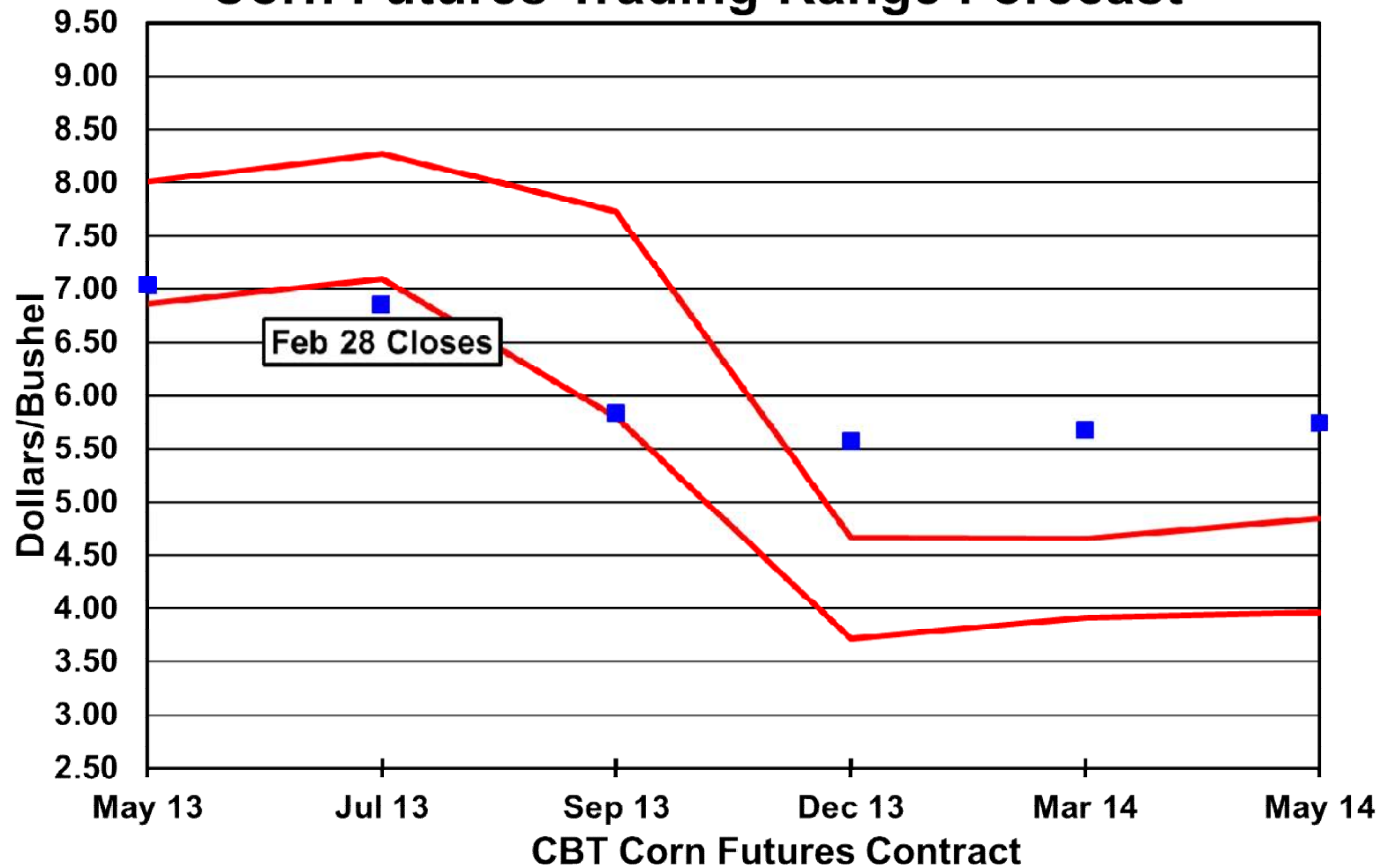
China Corn Production, Use, Stocks & Trade

Million Tonnes



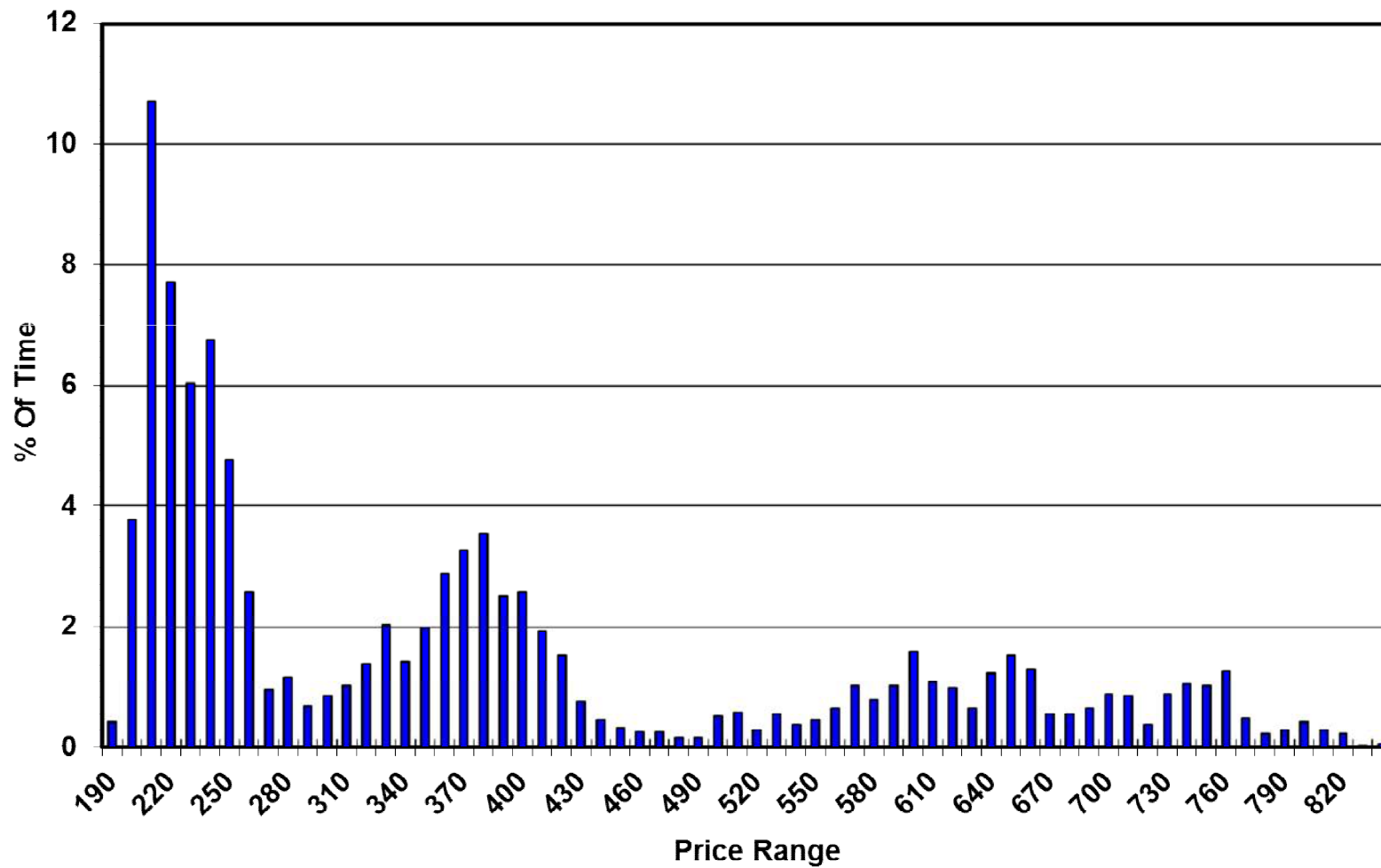


Corn Futures Trading Range Forecast





Corn Futures Price Distribution 2001-2012



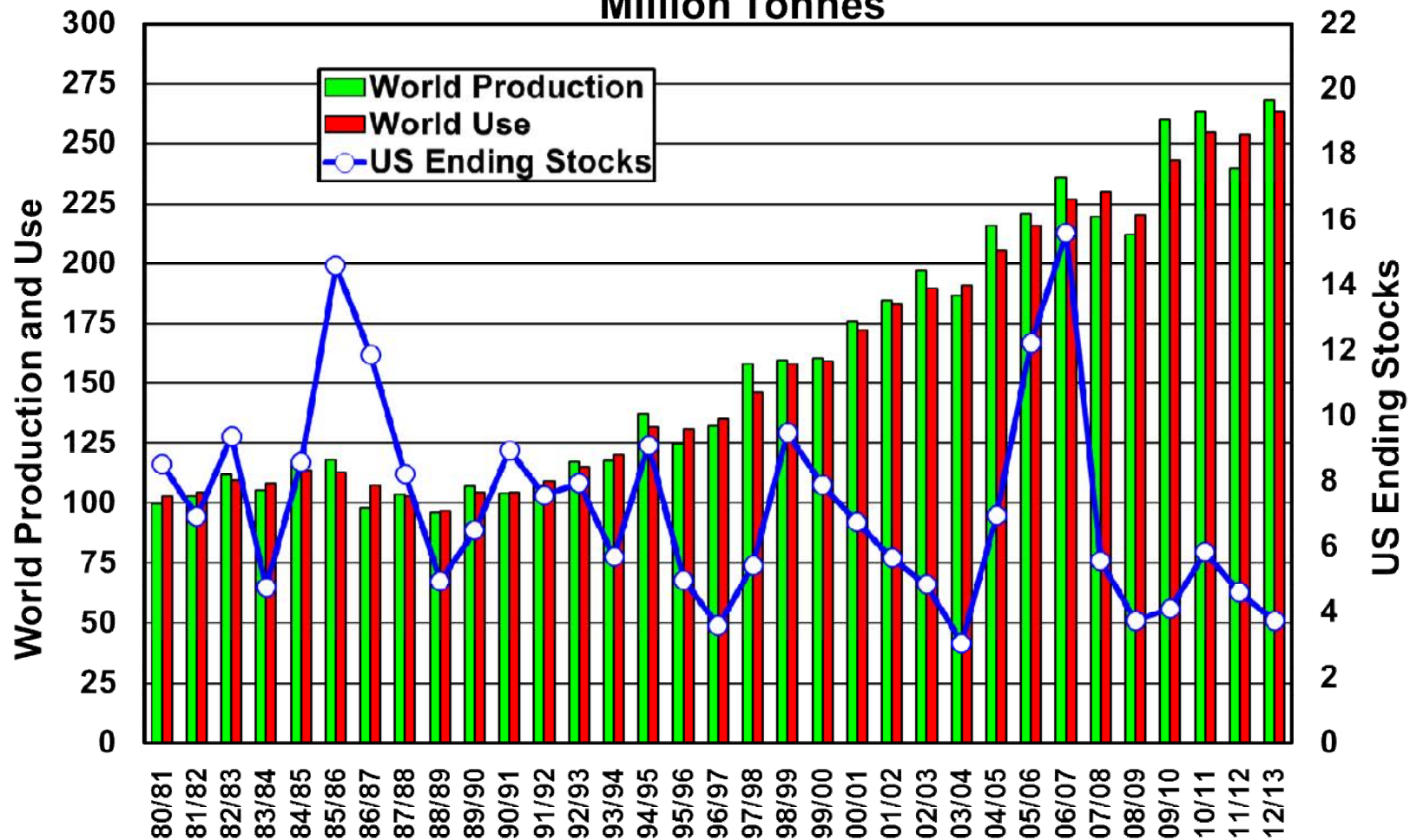


Soybeans



Soybean Supply and Demand

Million Tonnes





US Soybean Supply and Demand

(Million Bushels/Million Acres)

	2009/10	2010/11	2011/12	2012/13		2013/14
				USDA	Informa	Informa
Planted Acres	77.5	77.4	75.0	77.2	77.2	78.8
Harvested Acres	76.4	76.6	73.8	76.1	76.1	77.7
Yield	44.0	43.5	41.9	39.6	39.6	43.8
Carryin	138	151	215	169	169	138
Production	3,359	3,329	3,094	3,015	3,015	3,401
Imports	15	14	16	20	40	15
Total Supply	3,512	3,495	3,325	3,204	3,224	3,554
Crush	1,752	1,648	1,703	1,615	1,630	1,675
Exports	1,499	1,501	1,362	1,345	1,345	1,500
Seed	90	87	90	89	91	99
Residual	20	43	1	30	20	30
Total Use	3,361	3,280	3,155	3,080	3,086	3,304
Carryout	151	215	169	125	138	250
Stocks/Use	4.5%	6.6%	5.4%	4.1%	4.5%	7.6%
Futures (\$/Bu.)	9.76	13.13	13.55		14.60	11.70
Farm Price (\$/Bu.)	9.59	11.30	12.50	13.55-15.05	14.25	11.40



Brazil Soybean Complex

(1,000 Tonnes/1,000 Hectares)

	2010/11	2011/12	2012/13	2013/14
SOYBEANS				
Harvested Area	23,350	24,173	25,042	27,646
Yield	2.94	3.12	2.65	3.06
Production	68,700	75,300	66,400	84,500
Crush	35,701	37,264	34,700	38,500
Exports	29,256	34,141	31,581	41,000
SOYBEAN MEAL				
Domestic Use	12,558	13,605	12,493	13,524
Exports	14,533	14,727	14,109	15,700
SOYBEAN OIL				
Food Use	3,477	3,648	3,417	3,620
Biodiesel	1,751	1,874	1,780	2,130
Exports	1,775	1,732	1,719	1,800



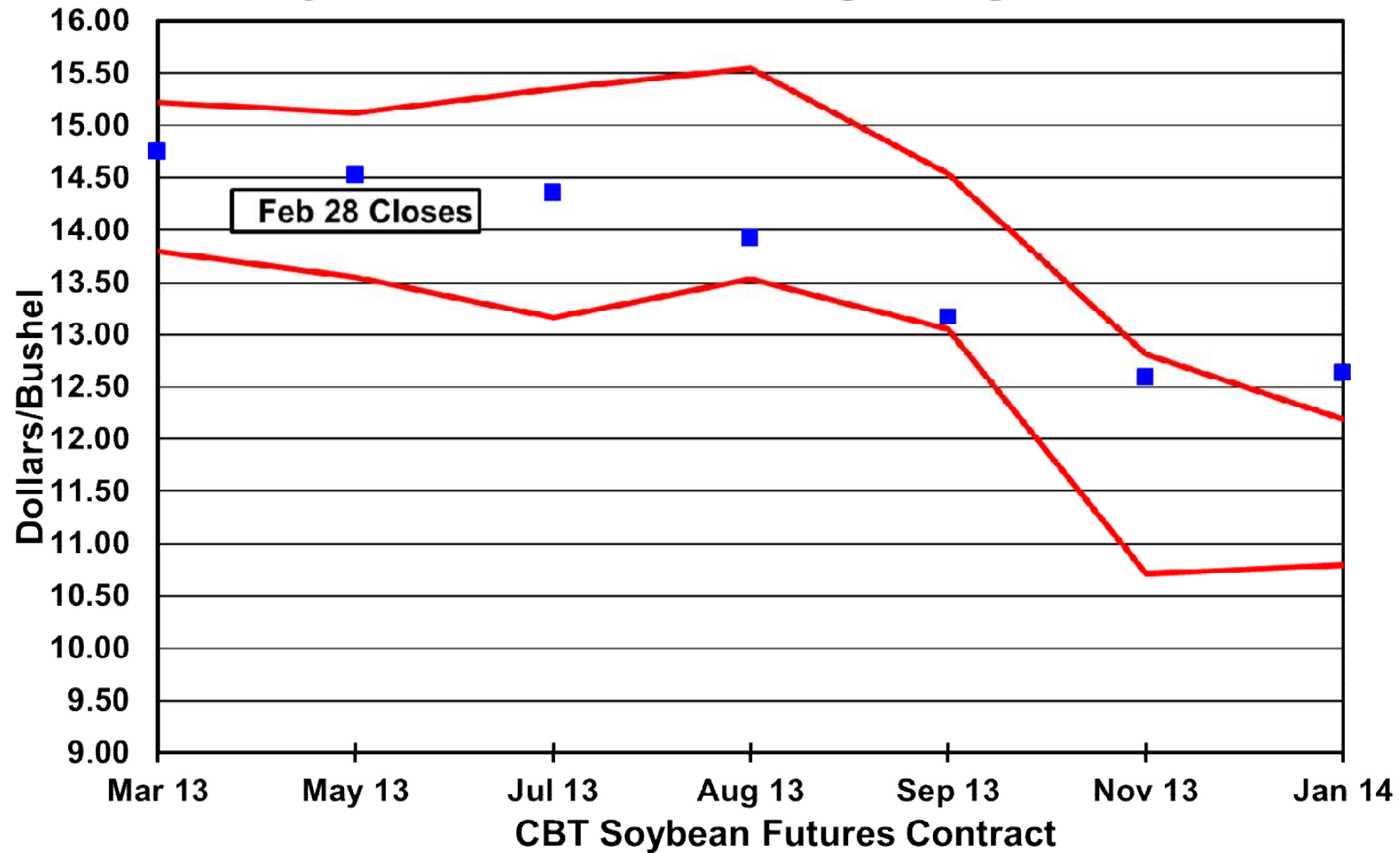
Argentina Soybean Complex

(1,000 Tonnes/1,000 Hectares)

	2010/11	2011/12	2012/13	2013/14
SOYBEANS				
Harvested Area	18,131	18,765	17,577	19,400
Yield	3.01	2.61	2.28	2.63
Production	54,500	48,889	40,100	51,000
Crush	39,196	37,521	30,750	38,000
Exports	13,701	10,389	6,125	12,000
SOYBEAN MEAL				
Domestic Use	1,719	1,663	2,142	2,307
Exports	28,384	27,485	22,250	27,200
SOYBEAN OIL				
Food Use	326	256	306	313
Biodiesel	1,965	2,696	2,114	2,633
Exports	5,180	4,226	3,450	4,275

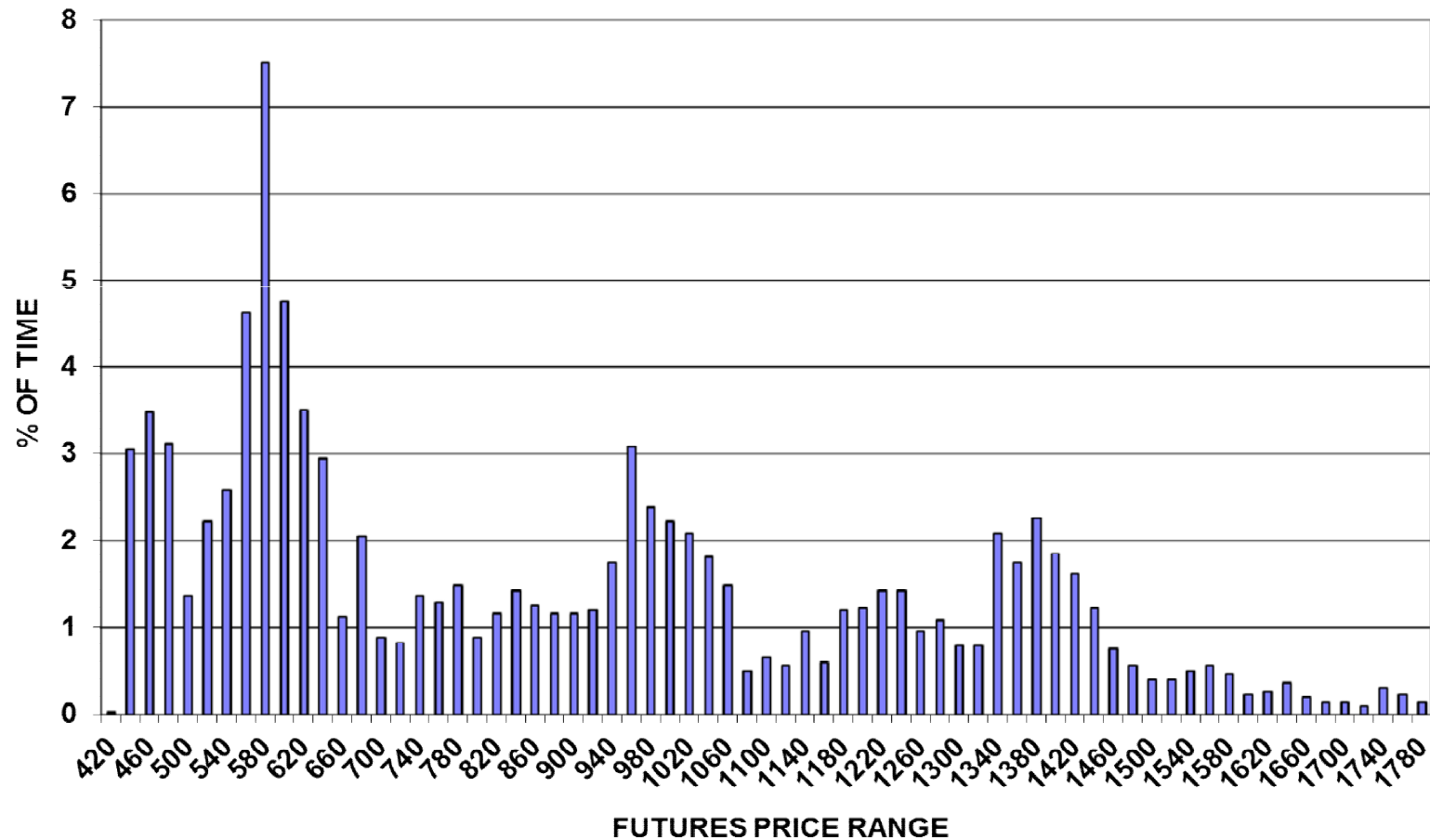


Soybean Futures Trading Range Forecast





SOYBEAN FUTURES PRICE DISTRIBUTION: 2001-2012





Summary and Questions

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