



INSURANCE INDUSTRY FORUM:

WHAT'S AHEAD FOR DEAL MAKERS

Agenda

Thursday, October 30, 2025

TIME (Eastern)	TOPIC AND SPEAKER
12:30 – 1:45 p.m.	REGISTRATION AND NETWORKING LUNCH
1:45 – 1:50 p.m.	WELCOME David Alberts , <i>Partner, Co-Leader of Global Insurance Industry Group, and Co-Leader of Corporate Practice</i> , Mayer Brown Vikram Sidhu , <i>Partner</i> , Mayer Brown
1:50 – 2:35 p.m.	State of the Market: The Bankers' View Jonathan Alpert , <i>Co-Head of Global Insurance</i> , Bank of America Securities Celeste Guth , <i>Partner</i> , PJT Partners Jonathan Zobel , <i>Managing Director, Financial Institutions Group</i> , RBC Capital Markets Colin Scagell , <i>Partner</i> , Mayer Brown (Moderator)
2:35 – 3:05 p.m.	Fireside Chat with Vishal Sheth Vishal Sheth , <i>Partner, Co-Head of Global FIG</i> , Apollo Stephen Rooney , <i>Partner and Co-Leader of Global Insurance Industry Group</i> , Mayer Brown (Moderator)
3:05 – 3:50 p.m.	Dealmaking at the Intersection of Insurance and Asset Management Jennifer Potenta , <i>Managing Director, Head of Insurance Solutions</i> , Golub Capital John Roth , <i>Deputy General Counsel and Chief Compliance Officer</i> , Nassau Asset Management Stephanie Urdahl , <i>Head of U.S. Operations</i> , Somerset Re Tram Nguyen , <i>Partner</i> , Mayer Brown (Moderator)
3:50 – 4:10 p.m.	BREAK
4:10 – 4:40 p.m.	The Insurance Regulatory Outlook: A Fireside Chat with Stef Zielezienski Stef Zielezienski , <i>Executive Vice President and Chief Legal Officer</i> , APCA Andrew Olmem , <i>Partner</i> , Mayer Brown (Moderator)
4:40 – 5:25 p.m.	P&C Market Insights and Deal Trends Andrew Atkins , <i>Managing Director, Insurance Investment Banking</i> , Piper Sandler James Frankel , <i>Vice President – Corporate Development</i> , Distinguished Programs Vikram Sidhu , <i>Partner</i> , Mayer Brown Ricky Spitzer , <i>Partner</i> , Mayer Brown (Moderator)
5:25 – 5:30 p.m.	CLOSING REMARKS
5:30 – 6:30 p.m.	NETWORKING RECEPTION

AT THE FOREFRONT OF INSURANCE INDUSTRY DEALMAKING

Mayer Brown's Insurance Transactional & Regulatory team brings together market-leading transactional and regulatory lawyers who, with deep sector knowledge, advise a wide range of insurance industry participants, including insurers, reinsurers, asset managers, investment and commercial banks, brokers and intermediaries, across a range of strategic transactions. With leading strength across M&A, tax, structured finance, capital markets, employment/benefits, investment management, and other key disciplines, Mayer Brown offers an integrated platform to execute complex transactions worldwide.

RECENT MARKET-LEADING MATTERS



CROSS-BORDER M&A

Advised Nippon Life Insurance Company, one of the largest Japanese life insurance companies in the Asia-Pacific region and globally, on its acquisition of Resolution Life, a global life and annuity insurance group. The transaction values Resolution Life at approximately \$10.6 billion.



INSURANCE AND ASSET MANAGEMENT CONVERGENCE

Represented Janus Henderson Group plc in a multifaceted, strategic partnership with The Guardian Life Insurance Company of America, through which Janus Henderson will manage a \$45 billion investment grade public fixed income portfolio for Guardian and become Guardian's investment grade public fixed income asset manager. Guardian will also commit up to \$400 million of seed capital to support Janus Henderson's growth in securitized credit and high quality active fixed income products. Upon completion, Janus Henderson will manage over \$147 billion in fixed income assets globally and over \$109 billion for global insurance companies, expanding the firm's institutional reach and insurance presence.



PUBLIC M&A

Advised The Doctors Company, the nation's largest physician-owned medical malpractice insurer, on its definitive agreement for the \$1.3 billion acquisition of ProAssurance Corporation, an industry-leading specialty insurer with extensive expertise in medical liability, products liability for medical technology and life sciences, and workers' compensation insurance.



STRATEGIC PARTNERSHIPS

Represented Munich Re Life US, part of Munich Re Group and a leader in risk assessment and reinsurance, in its strategic partnership with MIB Group Holdings, Inc., a trusted and secure partner for data-driven insights and digital services in the life insurance industry. As part of this initiative, MIB acquired Clareto, a leading life insurance industry source of electronic health records, from Munich Re Life US.



PENSION RISK TRANSFER

Advised the Trustees of the Ford Hourly Paid Contributory Pension Fund and the Ford Salaried Contributory Pension Fund on two buy-ins totaling £4.6 billion, in a combined transaction. In total, the benefits of over 35,000 retirees were secured. This is the largest Pension Risk Transfer deal announced in the UK in 2025.

SIDECARS

We have substantial experience with the formation and operation of both life/annuity and P&C sidecars, and advise on all elements of the legal advice needed for such arrangements. Recent work includes:



- **LIFE & ANNUITY** - Advised Deutsche Bank as the sole financial advisor to Allianz in the establishment of a new independent strategic reinsurance platform, Sconset Re Ltd.



- **P&C** - Advised Flexpoint Ford and Sixth Street in their investment into a collateralized reinsurance sidecar, Ryan Alternative Capital Re, Ltd., sponsored by Ryan Specialty alongside re/insurer AXIS Capital.



RUNOFF

Represented QBE Insurance Group Limited in the sale of its diversified portfolio of US, UK, European, Australian, and other international insurance business, to RiverStone International Bermuda Ltd. through a \$1.2 billion loss portfolio transfer transaction.

INSURANCE-LINKED SECURITIES

LEADERSHIP

Since October of 2024, acted on 49 catastrophe bond transactions raising in aggregate approximately \$15.7 billion of risk capital. These transactions affirmed the expansion prospects for the ILS market by bringing historic scale as well as new perils to market, and include:



- TD Insurance as sponsor of the first 144A catastrophe bond for a Canadian insurance company, covering all provinces and territories of Canada, denominated in Canadian dollars and with collateral held in Canada.



- State Farm and Florida Citizens as sponsors of the two largest catastrophe bonds ever brought to market at \$1.55 billion and \$1.50 billion, respectively.



VIEW FORUM MATERIALS & THOUGHT LEADERSHIP



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Our event landing page includes speaker biographies as well as select recent thought leadership and upcoming events, including recent articles on runoff and legacy transactions and funded reinsurance, as well as webinars to prepare for the 2026 proxy and annual reporting season.