

Latin America and the Critical Minerals Supply Chain Conundrum

SEMINAR

September 19, 2023

Mayer Brown
1221 Avenue of the Americas
New York, NY 10020-1001

TIME	TOPIC
1:15 p.m. – 2:00 p.m.	Registration
2:00 p.m. – 2:10 p.m.	Welcome and Introduction Douglas Doetsch , Partner, Mayer Brown Ian Coles , Partner, Mayer Brown
2:10 p.m. – 2:45 p.m.	Session 1: Sources of Capital for New Projects David Rhodes , Managing Director, Endeavour Financial Alvaro Belevan , Senior Director, Metals, Mining & Industries, Societe Generale Brian Nogy , Director, Team Head – Natural Resources, Latin America Corporate Finance Group, SMBC Paul Fornazzari , Partner, Fasken <i>Moderator</i> Ian Coles , Partner, Mayer Brown
2:45 p.m. – 3:15 p.m.	Session 2: IRA and European support for Critical Minerals Meaghan Connors , Counsel, Mayer Brown Nikolay Mizulin , Partner, Mayer Brown
3:15 p.m. – 3:45 p.m.	Session 3: Challenges in the Latin American Region 3(a): Argentina Carlos Vicens , CEO, Full Circle Lithium; former CFO, Neo Lithium; Ignacio Randle , Partner, Randle Legal David Rhodes , Managing Director, Endeavour Financial Alvaro Belevan , Senior Director, Metals, Mining & Industries, Societe Generale John Thompson , Senior Associate, Behre Dolbear

TIME	TOPIC
	<p>Brian Nogy, Director, Team Head – Natural Resources, Latin America Corporate Finance Group, SMBC</p> <p><i>Moderator</i></p> <p>Rachel Speight, Partner, Mayer Brown</p>
3:45 p.m. – 4:00 p.m.	<p>Coffee Break</p>
4:00 p.m. – 4:30pm.	<p>3(b): Brazil</p> <p>Bruno Werneck, Partner, Mayer Brown (Tauil & Chequer), Brazil</p> <p>David Rhodes, Managing Director, Endeavour Financial</p> <p>Alvaro Belevan, Senior Director, Metals, Mining & Industries, Societe Generale</p> <p>John Thompson, Senior Associate, Behre Dolbear</p> <p>Brian Nogy, Director, Team Head – Natural Resources, Latin America Corporate Finance Group, SMBC</p> <p><i>Moderator</i></p> <p>Rachel Speight, Partner, Mayer Brown</p>
4:30 p.m. – 5:00 p.m.	<p>3(c): Chile</p> <p>Juan Paulo Bambach, Partner, Philippi Prietocarrizosa Ferrero DU & Uría</p> <p>David Rhodes, Managing Director, Endeavour Financial</p> <p>Alvaro Belevan, Senior Director, Metals, Mining & Industries, Societe Generale</p> <p>John Thompson, Senior Associate, Behre Dolbear</p> <p>Brian Nogy, Director, Team Head – Natural Resources, Latin America Corporate Finance Group, SMBC</p> <p><i>Moderator</i></p> <p>Rachel Speight, Partner, Mayer Brown</p>
5:00 p.m. – 5:30 p.m.	<p>3(d): Peru</p> <p>Alberto Delgado, Partner, Miranda & Amado</p> <p>David Rhodes, Managing Director, Endeavour Financial</p> <p>Alvaro Belevan, Senior Director, Metals, Mining & Industries, Societe Generale</p> <p>John Thompson, Senior Associate, Behre Dolbear</p> <p>Brian Nogy, Director, Team Head – Natural Resources, Latin America Corporate Finance Group, SMBC</p> <p><i>Moderator</i></p> <p>Rachel Speight, Partner, Mayer Brown</p>

TIME	TOPIC
5:30 pm – 5.45 pm	Closing Remarks Douglas Doetsch , Partner, Mayer Brown Ian Coles , Partner, Mayer Brown Rachel Speight , Partner, Mayer Brown
5:45 p.m. onwards	Drinks and networking

Please be aware that this seminar may be photographed.

Speaker Biographies: Distinguished Guests

**David Rhodes**

Managing Director, Endeavour Financial, London, United Kingdom

David's finance career has spanned over thirty years. Before joining Endeavour seventeen years ago, he was at Standard Bank London Limited and Barclays Capital, where he sourced, structured, and syndicated finance for mining Projects and companies globally (including derivative products). David has extensive experience of the North/South American, European, CIS, and African markets, having arranged over US\$10 billion of funding for mining companies. David is also the Chairman of Altaley Mining and Executive Chairman of Empress Royalty.

**Alvaro Belevan**

Senior Director, Metals, Mining & Industries, Societe Generale, New York, United States

Alvaro Belevan heads Societe Generale's business development in Latin America, extending the bank's global metals & mining franchise. Alvaro is responsible for originating and structuring project and corporate financing transactions and advisory mandates in the Americas covering the mining industry and various sectors tied to the global energy transition. Alvaro's 20+ years in banking and mining includes roles in investment banking, merchant banking, advisory and principal investing at Citigroup, Macquarie Bank, First Rand Bank and now SG. He also managed business development projects at Meridian Gold, a North American gold mining company. Alvaro holds an MBA from the Kellogg School of Management at Northwestern University and a Bachelor in Finance degree from EU Business School.

**Brian Nogy**

Director, Team Head – Natural Resources, Latin America Corporate Finance Group, SMBC, New York, United States

Brian joined SMBC in July 2022 as the Team Head for Natural Resources. Prior to SMBC, Brian worked at MUFG Americas for 12 years as a Portfolio Manager in its Latin American Corporate Banking Division, where he focused on Corporate and Project Finance in the Natural Resources and Commodities space covering: Agricultural Products, Oil & Gas, Metals & Mining and Pulp & Paper. Brian attended Pennsylvania State University where he graduated with a Bachelor's of Science in Biology and Psychology. He further pursued a Master's Degree in International Affairs at Columbia University. He speaks English and Portuguese and is conversant in Spanish and Japanese.

**Paul Fornazzari**

Partner, Fasken, Toronto, Canada

Paul Fornazzari's practice is focused predominantly in the areas of corporate, commercial and securities law. Clients rely on his expertise in deal structuring, corporate finance, mergers and acquisitions, divestitures, shareholder disputes, regulatory and stock exchange compliance and a wide variety of commercial arrangements.

Advising boards, executive teams, entrepreneurs and investment dealers, Paul acts for domestic and foreign clients in various industries including mining, petroleum, technology, life sciences (including cannabis) and financial services. Paul has a particular expertise in lithium mining having been counsel to the first lithium brine company listed in Canada and assisted the Ontario Securities Commission ("OSC") in formulating its policy on the application of NI 43-101 to lithium brine projects. He was the first to introduce the concept of an automatic securities trading plan for insiders in Ontario, and working with the OSC to formulate an acceptable form of such plan modelled after U.S. SEC Rule 10b5-1 plans. A fluent Spanish speaker from Latin America, Paul has transactional experience and strong networks in almost all jurisdictions in that region.

**Carlos Vicens**

Former CFO, Neo Lithium; CEO, Full Circle Lithium, Toronto, Canada

Carlos Vicens is Chief Executive Officer & Director at Full Circle Lithium Corp. and former Chief Financial Officer for Neo Lithium Corp. Carlos is also on the board of Lemuria Royalties Corp. Carlos has over 25 years of years of global experience in capital markets, corporate development, strategy and investment banking. In the past, Carlos held the position of Vice President at The Bank of Nova Scotia. Carlos received an undergraduate degree from Universidad Metropolitana and an MBA from Richard Ivey School of Business.

**Ignacio Randle**

Partner, Randle Legal, Buenos Aires, Argentina

Ignacio Randle is a Managing Partner at Randle Legal. Ignacio's practice focuses primarily on international business transactions, with emphasis in natural resources, energy, infrastructure and environmental projects. He represents domestic and foreign companies doing business in Latin America, as well as Argentine companies pursuing business opportunities abroad. Ignacio obtained his law degree from the Universidad Católica Argentina in 1986 and graduated as an LL.M. from the University of Chicago Law School in 1990. Ignacio is a frequent speaker and organizer at domestic and international conferences on foreign investments, natural resources and sustainable development. He has published extensively in different countries and lectured at the Law School and the Business School in Buenos Aires, as well as in other fora in Argentina and abroad. He served as professor at the Universidad Católica Argentina, the Universidad Torcuato Di Tella and the Universidad del CEMA.

**John Thompson**

Senior Associate, Behre Dolbear, Denver, United States

John E. Thompson is a Senior Associate and Board Member of Behre Dolbear US. John has extensive operational, engineering and management experience in both surface and underground mining operations throughout the Americas in the US, Canada, Russia, Mexico, and Latin America. John has served in management and operations positions including the sinking of shafts and initial production at Gulf Minerals Mt. Taylor uranium mine in New Mexico and as Engineering Manager and Mine Manager during the expansion of the Stillwater Mine platinum/palladium mine in Montana. John was Vice President and General Manager of Mines Management Inc., a Mining/Exploration company in the US responsible for base metal projects in the US and exploration projects in the US, Peru, Mexico, and Canada. He is a graduate of the New Mexico Institute of Mining and Technology with a BS in Mining Engineering, a Legion of Honor member of the Society of Mining Engineers, a Qualified Professional Member of the Mining and Metallurgical Society of America. John has completed recent projects for financial groups, governments, and mining companies involving base metals, precious metals, industrial minerals, and green energy minerals in North America, Central America, and South America.

**Juan Paulo Bambach**

Partner, Philippi Prietocarrizosa Ferrero DU & Uría (PPU), Lima, Peru

P Juan Paulo Bambach is a Partner at PPU and is an expert in Corporate / M&A, Energy, Mining and Natural Resources. He has acted as counsel in the most important transactions of companies of national and international mining exploration. He is a respected lawyer for his in depth understanding of mining regulations and negotiations. Chambers 2024 Latin America quotes Juan Paulo Bambach as "*particularly experienced in the corporate world of mining and has a lot of know-how about the market*".

**Alberto Delgado**

Partner, Miranda & Amado, Lima, Peru

Alberto leads the mining and environmental team of the firm. He regularly counsels mining and oil & gas companies that invest in Peru and his practice ranges from corporate transactions to project development and finance, particularly in the natural resources field. A partner at Miranda & Amado since 2008, he joined the firm as an associate in 2002. He has served as co-managing partner of the firm from 2017 to 2022 and a member of the Strategy Committee for 10 years. He worked as an associate in the Finance Group of Mayer Brown in London (2007 to 2008) where he participated in the project financing of mines located in Spain, Mexico and Finland. Alberto is a lawyer from Universidad de Lima with an LL.M. from the Centre for Energy, Petroleum and Mineral Law and Policy, University of Dundee, Scotland, United Kingdom. He is a professor of Mining Law at Universidad de Piura since 2010 and has been a professor of the course on Investment and Finance in Natural Resources Projects of the Graduate Program in Natural Resources Law at Universidad de Lima (2007).

Speaker Biographies: Mayer Brown



Douglas Doetsch

Partner, Chicago / New York, United States

Douglas Doetsch serves as head of the firm's Latin America/Caribbean practice and is a member of the firm's Banking & Finance practice. He advises clients on infrastructure financings in the port, airport and road sectors, acquisition and other leveraged lending transactions, and structured credit transactions. Doug has earned wide recognition for his work in emerging markets since joining the firm in 1988. Chambers USA 2021 describes him as "Simply amazing. He has seen practically every transaction in Latin America and has much experience in the region." Doug also was selected by Latinvex as one of Latin America's top 100 lawyers in 2021. Doug speaks French and Spanish.



Ian Coles

Partner, London, United Kingdom

Ian Coles heads Mayer Brown's Africa and Mining practices and co-heads the Global Projects practice. He concentrates his practice on all aspects of bank and debt finance, ranging from projects and other structured finance to commodities financing and restructuring. He represents banks and other financial institutions, sponsors, and other participants in finance transactions throughout the world. Ian is a Band One lawyer by Chambers Global, Mining and is recognised as a "Hall of Fame" lawyer by Legal 500 UK in Mining.



Meaghan Connors

Counsel, Houston, United States

Meaghan Connors is counsel in the Banking & Finance practice of Mayer Brown's Houston office. She represents administrative agents, lenders, and borrowers in connection with various types of financings. Her experience includes secured and unsecured commercial transactions such as credit facilities (syndications, club deals, and single lender facilities) for working capital, asset based financings, acquisitions, refinancings, high-yield debt offerings, debtor-in-possession financing and other types of debt financings. Meaghan has a particular emphasis on the energy-related industries (oil and gas pipeline and hard rock mining). Meaghan also has extensive experience in cross border financings with complicated collateral arrangements. Meaghan also frequently represents Canadian and Latin American financial institutions with both US and international matters in bank financings.

**Nikolay Mizulin**

Partner, Brussels, Belgium

Nikolay Mizulin is Co-Lead of Mayer Brown's International Trade Product Group. He advises clients on all aspects of international and EU trade law, with particular emphasis on trade remedies, WTO Dispute Settlement, customs and sanctions.

Nikolay has represented corporations and governments in anti-dumping, safeguard, and anti-subsidy cases before EU institutions as well as before the investigating authorities of Brazil, China, India, the US, and other countries. His experience covers all stages of the proceedings, from preparing questionnaire responses to challenging measures before the courts. Nikolay has been involved in several high-profile WTO disputes, providing assistance to governments as well as private sector.

In his regulatory practice, Nikolay advises private companies in matters relating to the application of EU sanctions. He assists clients in complying with customs regulations and advises on the EU's forthcoming Carbon Border Adjustment Mechanism, measures prohibiting products made by forced labour as well as other measures affecting supply chains. In addition to his native Russian, Nikolay speaks fluent English and Spanish.

**Rachel Speight**

Partner, London, United Kingdom

Rachel Speight is a partner in the Banking & Finance practice of the London office. She represents banks and sponsors in international structured and project financings. She particularly focuses on the mining finance sector and has experience in infrastructure finance in areas including the road, rail and healthcare sectors, including work on PPP projects. Consistently recommended and ranked as a key individual by the legal directories, Legal 500 UK 2023 recognizes Rachel as "a name to note for cross-border structured and project financings" in Mining. Rachel is also a board member of Women in Mining UK.

**Bruno Werneck**

Partner, São Paulo (Tauil & Chequer)

Bruno Werneck has experience advising Brazilian and foreign clients on the development of infrastructure, energy and mining projects, and mergers and acquisitions, as well as concessions, public-private partnerships (including PMIs) and privatizations. He also works with project financing, negotiation of tax incentives and regulatory issues. He graduated from São Paulo University (USP) and received his LLM at Columbia University. He is a partner at Tauil & Chequer in association with Mayer Brown.
